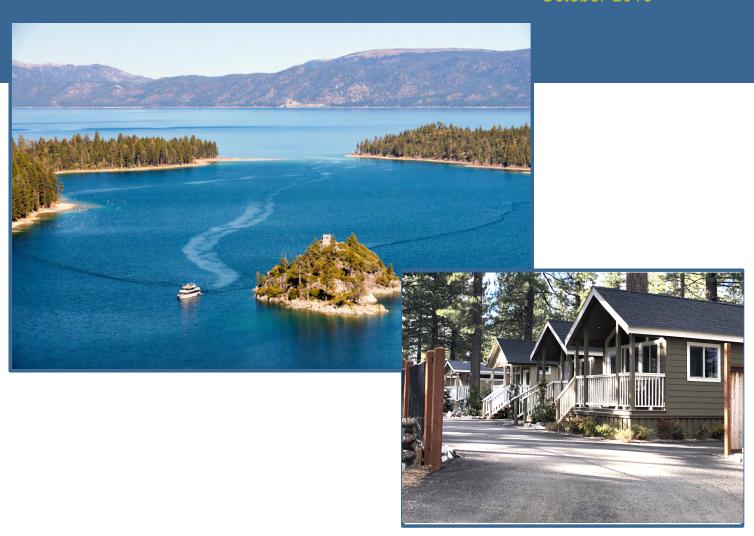
South Shore Region Housing Needs and Opportunities

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Table of Contents

SUMMARY OF FINDINGS AND RECOMMENDATIONS	
JOBS, HOUSING AND POPULATION TRENDS	
New Development	
Loss of Units	2
Housing Prices and Condition	3
Families	4
Employers and Commuting	
Housing Problems	5
Housing Need and Demand	5
OPPORTUNITIES AND NEXT STEPS	9
The Task Ahead	10
INTRODUCTION	11
Purpose	11
STUDY AREA	12
METHODOLOGY	13
SECONDARY AND LOCAL DATA SOURCES	16
"AFFORDABLE" AND "AMI" DEFINED	16
CONTINUUM OF HOUSING	20
Definitions	21
ACKNOWLEDGEMENTS	23
SECTION 1 – POPULATION AND HOUSEHOLD DEMOGRAPHICS	24
POPULATION	
Households	
Household Size	
Number of Households	
Household Type	
Disabilities	28
Tenure (own or rent)	28
Income	
SECTION 2 – JOBS, SEASONALITY AND COMMUTING	31
JOBS ESTIMATES AND PROJECTIONS	
SEASONALITY OF JOBS	
JOBS AND WAGES BY SECTOR	
UNFILLED JOBS	
COMMUTING	35
Employer Commute Assistance	
EMPLOYERS, EMPLOYEES AND HOUSING	
Difficulty Hiring or Retaining Employees	
SECTION 3 – HOUSING INVENTORY	
HOUSING UNITS – NUMBER AND OCCUPANCY	
Types of Units	

AGE OF UNITS	15
AUL UF UNITS	45
INCOME- AND DEED-RESTRICTED LOCAL RESIDENT HOUSING	46
Rentals	46
Ownership	48
Special Assistance	48
EMPLOYER ASSISTED HOUSING	50
RECENT AND PENDING DEVELOPMENT	52
SECTION 4 – HOUSING COSTS AND AVAILABILITY	54
Trends in Home Sales	
RECENT SALES	
AFFORDABILITY FOR RESIDENTS AND EMPLOYEES	57
Availability – Homes Listed for Sale	58
Buyer Profile and Preferences	
Mortgage Availability	62
RENTAL HOUSING MARKET	63
Vacancy Rates	63
Rents	64
Income-Restricted Rentals	65
Utilities	66
Renter Preferences	67
SECTION 5 – HOUSING PROBLEMS	68
Level of Satisfaction	68
CONDITION OF HOMES	69
COST BURDENED	71
Overcrowded	72
Loss of Housing	72
Rehabilitation and Condemnation	72
Forced to Move	73
SECTION 6 – SHORT-TERM RENTAL IMPACTS	75
PERMITTED SHORT TERM RENTALS IN THE SOUTH SHORE	75
EFFECT ON HOUSING AVAILABILITY	77
SECTION 7 – HOUSING PREFERENCES	79
HOUSEHOLDS THAT WANT TO MOVE	
WHO WANTS TO MOVE – DEMOGRAPHICS, EMPLOYMENT AND INCOME	80
Preferred Home Location	
Preferred Home Type	84
Preferred Home and Community Characteristics	86
BEDROOMS NEEDED	88
AFFORDABLE PURCHASE PRICE	88
AFFORDABLE RENT	90
DOWN PAYMENT AVAILABLE	90
DEED RESTRICTIONS AND ASSISTANCE WITH HOUSING	90
SECTION 8 – LAND, RESOURCES, COSTS AND CONSTRAINTS	92
DEVELOPMENT CAPACITY	
TRPA Development Rights System	

ADDENIDIY _ EMDI OVED SIIDVEV DESIIITS	۸-60
APPENDIX – HOUSEHOLD AND EMPLOYEE SURVEY RESULTS	A-12
APPENDIX – OTHER REPORTS REFERENCED	A-11
CITY OF SOUTH LAKE TAHOE – PUBLIC, INSTITUTIONAL LANDS	10
CALIFORNIA TAHOE CONSERVANCY – ASSET LANDS, SOUTH SHORE, MEYERS AREA	
CALIFORNIA TAHOE CONSERVANCY – ASSET LANDS, SOUTH SHORE	
CALIFORNIA TAHOE CONSERVANCY – ASSET LANDS, NORTH SHORE	7
DOUGLAS COUNTY – PUBLIC, INSTITUTIONAL, VACANT PRIVATE LANDS: OTHER TAHOE	
DOUGLAS COUNTY – PUBLIC, INSTITUTIONAL, VACANT PRIVATE LANDS: ZEPHYR COVE	
DOUGLAS COUNTY – PUBLIC, INSTITUTIONAL, VACANT PRIVATE LANDS: STATELINE	
EL DORADO COUNTY – PUBLIC, INSTITUTIONAL, VACANT PRIVATE LANDS 2	
EL DORADO COUNTY – PUBLIC, INSTITUTIONAL, VACANT PRIVATE LANDS 1	
APPENDIX – LAND MAPS	Δ-1
SEASONAL WORKERS	119
NEEDS BY INCOME	116
NEEDS BY OWN/RENT	116
SUMMARY OF CATCH-UP AND KEEP-UP NEEDS	
Job Growth	
Retiring employees	
KEEP UP NEEDS (2019 TO 2026)	
In-commuters	
Overcrowded Units	
Unfilled jobs	
CATCH-UP NEEDS (CURRENT CONDITIONS)	
SECTION 9 – CURRENT AND PROJECTED HOUSING NEEDS	112
Total Development Costs	109
Local Development Fees	108
Site Work	108
Financing Costs	107
Soft Costs	107
Construction Costs	
Land Acquisition, Coverage	
COST TO DEVELOP	106
LOCAL RESOURCES AND MOMENTUM	
OPPORTUNITY ZONES	
Lake Tahoe Community College (LTCC)	
California Tahoe Conservancy	
City of South Lake Tahoe	
PUBLIC, INSTITUTIONAL AND VACANT LAND	
Additional Development Needs – Sewer Connections	
Banked Coverage and Development Rights	
Residential Allocations and Build-Out	95

Summary of Findings and Recommendations

Many factors have contributed to the current condition of the housing market in the South Shore Region and the decreasing ability to house local residents and employees.

Jobs, Housing and Population Trends

The most prominent trend that is at the base of the local resident housing problems in the South Shore Region is the loss of resident-occupied homes in the Region both in number and percentage. (See Section 3 – Housing Inventory)

- Resident-occupancy dropped from 61% in 2000 to 54% in 2010 and 46% in 2017.
- The number homes occupied by year-round residents has declined residents now occupy over 700 *fewer* homes than they did in 2010. Resident owners increased by 200 households, but resident renters dropped by 930 households.
- Second homeownership has been increasing at a rate of over 1% per year –
 4,420 vacant and second homes have been added since 2010.

While this decline in resident households started during the recession, as the economy has rebounded, the South Shore Region has seen a character shift. It now has more vacant and second homes than resident-occupied units.

Many factors contribute to the inability for residents to come back and compete for homes as strongly as second homeowners:

New Development

- An average of about 100 new homes per year have been developed in the South Shore Region since 2010. The majority (75%) is valued over \$550,000, which is higher than the vast majority of locals can afford - production is not meeting the needs of local residents.
- One income-restricted affordable rental project was built since 2010: The
 Aspens. This provided 48 new multi-family rental units for residents earning up
 to 60% of the AMI. It opened for occupancy in 2014, leased up at a rate of one
 room every two days and has since had 0% to 1% vacancy. The project has a
 waitlist of 150 households.
- Current under-construction or planned development is market-rate or luxury development. No local resident homes priced under \$500,000 are proposed.
- Development caps are in place in the Tahoe Basin. While this inarguably serves an important environmental purpose in the Basin, it also reduces the ability for

the housing market to produce more units in reaction to strong under-supply. The caps apply equally to market-rate and local resident housing, albeit 1,119 bonus units are set aside for the latter use. (See Section 3 – Housing Inventory – Recent and Pending Development; Section 8 – Land, Resources, Costs and Constraints).

Loss of Units

The growth caps, combined with the fact that the market is not producing many units for local residents, makes it even more important to track the loss of, and better yet, prevent the loss of, the existing local resident housing stock.

- About 75% of the long-term rental housing stock in the South Shore Region is from individually owned homes and other attached product; about 25% are managed apartments. While this offers housing choices for residents, it also breeds a comparatively unstable renter housing stock. Renters occupying apartments, unlike those in individually owned units, generally do not need to worry about owners selling their rental or converting their home to a short-term rental. In the South Shore: (See Section 3 Housing Inventory)
 - As the housing market has rebounded and home sale prices are now near pre-recession peaks, owners that were renting their homes during the recession are now selling. Over the past five years, 15% of resident renters (about 970 renter households) were forced to move because the owner sold the rental.
 - Short-term rentals also have an impact. About 10% of renters (625 total) were forced to move over the past five years because their unit was converted to a short-term rental. While property managers noted that this trend has slowed in recent years, in a tight housing market and, in particular, one in which the ability to provide more supply is limited, every unit counts. (See Section 5 Housing Problems Forced to Move)
- Redevelopment and condemnations have had an impact on local resident housing, although no jurisdiction was found to comprehensively track this information. Some known losses include: (See Section 5 – Housing Problems – Loss of Units)
 - The removal of the 155-unit Tahoe Shores mobile home park that was fully vacated in 2015. As required mitigation, the developer purchased existing apartments (54 units). While the units are now income-restricted for households earning under 80% AMI (39 units) or 120% AMI (15 units), this did not produce any new units to replace the 155 homes that were removed.
 - A condemnation in the City in December 2018 displaced 6 families. While this is necessary for health and safety reasons, displaced households have few, if any, options to relocate within the South Shore Region.

Housing Prices and Condition

The combination of being unable to produce enough local resident housing to meet needs and losing existing housing stock causes an already tight housing market to become tighter. This results in rising home prices and rents and does not provide any incentive for rental property owners to keep up with repairs. (See Section 4 – Housing Costs and Availability)

- Home sale prices have increased an average of 8% to 12% per year since 2012. Rents remained relatively stable until 2014/15, when they began rising up to 20% per year in some years. Incomes have increased 2.5% per year. Homes, both rental and ownership, are becoming less affordable for local residents.
- Median home sale prices require an annual household income of \$134,000 to afford a single-family home (about 200% AMI) and \$111,420 to afford a condominium or townhome (about 160% AMI).
 - Typically attached product offers more affordable options for residents than seen in the South Shore Region. In the South Shore, most condominiums are either built for second homeowners/vacation use or are predominately owned by second homeowners, making them undesirable to local residents that want neighbors and a sense of community. Realtors noted there would be demand for attached product that is built with the local resident in mind (e.g. garages, storage, low HOA, etc.).
- Rental vacancy rates have not topped 2% over the past several years. In the winter, most properties interviewed are at 0% vacancy. Rentals are considered to be in short supply when vacancy rates drop below 6%.
- When renters are always available, property owners have no incentive to keep up with maintenance – resulting in a cycle of rising prices and decreasing quality of units. The lack of new product being built precipitates this pattern. About onethird of renters are dissatisfied with the condition of their unit and 20% reside in units with deferred maintenance.
- The for-sale market has softened beginning this summer, but prices are still rising. There is a 4.5-month supply of homes priced under \$400,000 the primary local resident price point. When the supply of homes is below 6-months, this is a seller's market there are more buyers than homes available. More homes priced for local residents are needed.
- Second homeowners compete for homes with residents at all price points. It is difficult for local residents getting into their first home to compete with cash buyers from out of the area.
- Homes priced under \$300,000 are typically small and need repairs, if not complete renovation. Homes around \$400,000 are of mixed condition. Most local residents search for homes priced under \$400,000. Down payment and

home renovation assistance programs can help local residents get into homes and have some financing to do needed repairs.

Families

When local resident households get squeezed by the housing market, this changes the demographic and dynamic of the community. (See Section 1 – Population and Household Demographics)

- Couples without children and persons over 65 years of age are the fastest growing demographics. This indicates the area is becoming more of a retirement area through a combination of aging and migration. Realtors indicated that about 25% of buyers are retirees interested in coming to the Region.
- Households with children are not just declining in percentage they are declining in number; this is true of the South Shore Region as well the entirety of El Dorado and Douglas Counties. School enrollments since 2010 are reflective of this trend, showing an over 18% decline in the South Shore Region of Douglas County and relatively flat K through 12 enrollment in the Lake Tahoe Unified School District in El Dorado County.
- A comparatively high percentage of residents that want to move into a different home in the South Shore Region and in-commuters that want to move to the South Shore have children in their household (40%) compared to current resident households with children (29%). This speaks to the difficulty these households have finding suitable homes for their family, but also their desire to stay in the Region.

Employers and Commuting

A declining resident base also impacts employers, their ability to recruit and retain employees, to provide high levels of service and function profitably. (See Section 2 – Jobs, Seasonality and Commuting)

- Employers felt that more housing for all employees is needed, but housing for
 year-round renters and for first-time home purchasers topped the list. Rentals
 allow new employees to come to the community to fill jobs; ownership
 promotes stability in the employment base. Both help to reduce employee
 turnover, improve customer service, and increase the year-round resident base.
 One-half of employers surveyed had employees leave or refuse a job offer
 because they could not find or lacked suitable housing.
- About 56% of employers responding to the survey already provide some type of housing assistance for their employees. The highest percentage assist with the housing search (19%), 12% provide temporary/relocation housing and 10% purchased units to rent to their employees. Master leasing units to rent to

employees is also done by about 7% of employers. A low percentage has converted old hotels into housing (2%). Many employers indicated the need more information to understand available assistance options, meaning education of employers may boost their willingness and ability to participate.

- An estimated 25% to 31% of employees commute into the South Shore Region for work. About 40% of in-commuters would prefer to live in the South Shore Region. In-commuters are prone to grow weary of commutes and search for jobs nearer their place of residence if they cannot relocate nearer their job. About 39% of employers have had employees leave for a job outside of the area; 13% of employers have had employees leave because employees grew weary of the commute.
- Between 4,480 and 5,555 in-commuters travel to work in the South Shore
 Region. This costs in-commuters an average of about \$7,500 per year and results
 in a combined 58.2 million to 72.2 million vehicle miles traveled each year by
 employees commuting to work. Aside from employer and employee benefits,
 reducing in-commuting also decreases vehicle miles travelled, reduces green
 house gas emissions and benefits air quality in the Region.

Housing Problems

When homes prices rise faster than incomes, this increases the difficulty for many households to afford home payments (including utilities) along with other life necessities including food, clothing, transportation and health care.

- Households are considered to be cost burdened if their housing payment, including utilities, exceeds 30% of their income (before taxes). In the South Shore Region, 41% of households are cost burdened, including 48% of renters and 34% of owners. (See Section 5 – Housing Problems)
- Homelessness is on the rise in the South Shore Region and even affects persons holding jobs. Since 2017, homelessness increased 1.8% in El Dorado County to 613 persons, with 18% (110 persons) in the South Tahoe Region. The overnight winter emergency shelter in the City of South Lake Tahoe averaged 25 homeless persons per night last winter, for a total of 3,044 shelter bed nights. About 21% of persons using this service had jobs. (See Section 3 Housing Inventory Special Assistance)

Housing Need and Demand

About 3,290 housing units are needed to address current housing shortages for South Shore Region residents and employees and keep up with future demand through 2026. This averages about 550 units per year, which is 5-times more than the average that has been constructed each year over the past 10-years. While additional homes are needed, the Region will not and should not solely build its way out of its housing problems.

Also, the Region may not feel that all demand segments of the resident and employee housing market are priorities, which will affect how much housing is needed. The relative priority of housing for each of the below resident and workforce segments, and how much, will need to be considered during the Action Plan process.¹

About 57% of the housing needed should be priced lower than prevailing market prices: 1,880 units (about 300 per year).

- This means a choice of ownership housing priced below about \$400,000 that do not need significant repairs. This will address households earning less than 150% AMI (below \$100,000 per year) and
- Rentals priced below \$1,000 for one-bedrooms and \$1,250 for two-bedrooms per month for households earning 80% AMI or less (below \$50,000 per year).

Summary of Housing Needs

Summary of Housing Needs			
Catch-Up	2,085		
Overcrowded Households	165		
In-commuters that want to move	1,245		
Unfilled jobs	675		
Keep-Up	1,205		
Retiring employees	630		
New jobs	575		
TOTAL through 2026	3,290		
Market rate (43%)	1,410		
Priced lower than market (57%)	1,880		

See Section 9 – Current and Projected Housing Needs for details on each section of this table.

An estimated 38% of new units should be for ownership and 62% for rent. This takes into account that most new employees moving to or filling jobs in the Region will rent (70%). It is also consistent with employer observations that "more year-round rentals are needed." The precise ratio, however, is dependent upon the community's desired direction and housing policy. This will be a consideration during the Action Plan process.

¹ See Section 9 – Current and Projected Housing Needs for a full overview of local resident housing needs.

Summary of Housing Needs by Own/Rent Through 2026

Summary of Housing Needs by Own/Rent Through 2026			
Units needed through 2026	3,290	100%	
Ownership	1,265	38%	
Rental	2,025	62%	

Ownership housing should be provided based on the income distribution of households living and employed in the South Shore Region. In other words:

- About 60% of the homes needed for local resident ownership should be priced lower than prevailing market prices, generally ranging between \$200,000 and \$400,000. This would provide ownership opportunities for households earning between \$50,000 through \$100,000 per year (between about 80% to 150% AMI).
- Local residents are willing to make trade-offs on product type to afford homes.
 Product missing from the market for local residents are townhome-style attached units with garages. Primarily 2- and 3-bedroom homes are needed.
- Subsidies will be needed to construct homes that are priced below \$400,000.
 Providing or expanding programs to help local residents purchase existing, older homes and subsidize repairs should be considered as well.

Homeowner Income Distribution Compared to Availability of Homes

Income Level	Maximum Affordable Sale Price	Owner Income Distribution	All Listings
Under \$20,000	Under \$100,000	3%	1%
\$20 to \$39,999	\$150,000	18%	1%
\$40 to \$49,999	\$200,000	7%	0%
\$50 to \$59,999	\$250,000	7%	0%
\$60 to \$74,999	\$300,000	13%	4%
\$75 to \$89,999	\$350,000	7%	6%
\$90 to \$99,999	\$400,000	8%	9%
\$100 to \$124,999	\$500,000	13%	16%
\$125,000 or more	Over \$500,000	23%	62%
TOTAL	-	Units needed: 1,265	100%

NOTE: Shading indicates where there is a shortage of housing supply for residents and employees. The lighter shade indicates that a gap exists, but providing ownership priced under \$200,000 will require significant subsidy; rentals are more typical.

There is a shortage of rentals at any price in the area and, of those available, there is a shortage of units in good condition. Programs to improve upkeep and renovation of the existing rental stock are needed along with the production of new units to provide suitable rentals for residents and employees. More and better rentals are needed.

Based on the income distribution of renters and lack of available rentals on the market:

- About 55% of rentals need to be priced for households earning below 80% AMI. The bulk of units needed would be priced from \$500 per month for a room or studio up to \$1,250 for a 2-bedroom. This would be affordable for households earning from \$20,000 to \$50,000 per year (about 30% to 80% AMI). Filling units priced for households earning below 50% AMI can be difficult households earning more than one income often cannot qualify.
- There is also a shortage of rentals priced up to about \$1,700 per month for 2-bedroom and \$1,900 for 3-bedroom units for households earning about 100% AMI. Quality units at this price could attract residents that are currently paying this amount or more for older, lower quality units. This would provide some competition on the market and begin to improve rental conditions for locals.
- Renters need 1-, 2- and 3-bedroom units; they prefer either individual homes or exterior-entry attached units (as opposed to apartments with interior halls); prefer in-unit laundry, extra storage and garages or covered parking. Many have pets, mostly dogs.

Renter Income Distribution

	Maximum Affordable Rent	Renter Income Distribution	Available Rentals*
Under \$20,000	\$500	8%	0%
\$20 to \$39,999	\$1,000	26%	13%
\$40 to \$49,999	\$1,250	13%	11%
\$50 to \$59,999	\$1,500	8%	7%
\$60 to \$74,999	\$1,875	17%	16%
\$75 to \$\$99,999	\$2,500	13%	39%
Over \$100,000	Over \$2,500	15%	14%
TOTAL	-	Units needed: 2,025	100%

NOTE: Shading indicates where rental housing falls below the market for residents and employees.

Opportunities and Next Steps

Despite the challenges ahead, the South Shore Region has significant momentum around the housing problem, with multiple entities engaged in trying to work toward solutions. Specific paths forward are summarized in Section 8 – Land, Resources, Costs and Constraints, but generally:

<u>Political commitment is strong</u>. Housing is a top priority for the City of South Lake Tahoe Council, El Dorado County Board of Supervisors and Tahoe Regional Planning Agency (TRPA) Governing Board.

Many partners are on board. Examples include:

- The Tahoe Transportation District Board has made a commitment to produce 200+ local resident units in the Region;
- The California Tahoe Conservancy is actively reviewing asset lands for their suitability for local resident housing;
- The St. Joseph Community Land Trust hired a new director and is working to increase activity in the Region;
- Lake Tahoe Community College recently completed a master lease agreement to house students and is reviewing options to add more student housing options;
- The El Dorado County Housing Authority received substantial additional funding for its homeless program and is working with the Tahoe Coalition for the Homeless to identify participants and coordinate entry for homeless assistance. This program also has support from Barton Health; and
- El Dorado Community Foundation is exploring opportunities to bring financing to address housing issues in the South Shore Region.

Advocates are engaged.

- The South Tahoe Chamber and Tahoe Chamber of Commerce have both been active advocates of the efforts of area partners to facilitate housing;
- The Tahoe Prosperity Center has brought together area partners to engage in the housing conversation and educate the public on the issues; and
- The League to Save Lake Tahoe has been a voice in support of community redevelopment, including housing for local residents.

The Task Ahead

All of the above components are central to ensuring success in addressing housing needs in a community. Even with strong commitment, however, providing local resident housing will be hard. A combination of new development, redevelopment, repurposing of existing homes and other structures, renter and homeowner assistance programs, among other creative solutions, are needed, each with their own challenges.

- Estimated subsidies that will be needed to construct a single-family home for \$400,000 are upwards of \$50,000 per unit *including* also getting the land for free. A multi-family home can be built for under \$400,000 if the land is provided at no cost and there is no cost for development rights or coverage, but will likely need a subsidy of about \$65,000 to sell at a price of \$300,000. (See Section 8 Land, Resources, Costs and Constraints Cost to Develop).
- Additional development capacity in the Tahoe Basin is limited. The Tahoe Basin is 93% built-out based on total development potential established through 2032. A total of 3,826 residential allocations and bonus units remain to be distributed throughout the entire Tahoe Basin. The ability to convert development rights from commercial or tourism uses to residential uses adds flexibility to "find" more residential development potential in the Basin. Flexible use of banked and pooled development rights that have already been issued, but are currently not utilized, also offers more residential potential. Moving forward, it will be important to monitor the use of remaining development capacity if ensuring sufficient provision of local resident housing is a primary goal of the Region. (See Section 8 Land, Resources, Costs and Constraints Development Capacity)
- Local resident households are declining in number. Expanded programs that help local residents get into existing homes, keep their homes, and conduct needed renovations and repairs are needed. Redevelopment and renovation to improve the housing stock for residents is also needed to address housing conditions and suitability. And creative options for redevelopment to at least ensure more local resident housing is not lost, and preferably gained, are needed.

With the complexity of regulations, multiple codes, jurisdictions, approving parties and the development rights system in this Region, significant creativity and re-thinking of historic norms will be needed.

None of this will be successful, however, without coordination on a common vision for meeting housing needs and on priorities and strategies to get there. This is the primary goal of the Action Plan process – to develop a common vision for meeting existing and future housing needs, prioritizing strategies to make an impact, and creating the partnership framework necessary to successfully address housing in the South Shore Region. Just as no one strategy can address the needs; no one jurisdiction or entity can either.

Introduction

Purpose

This Housing Needs Assessment quantifies current and future housing needs for residents and employees in the South Shore Region and identifies where the market is not addressing those needs. It answers questions such as how much, what type and at which price points housing is needed to support South Shore Region employees, employers and residents. The report also provides a general overview of land, resources and opportunities to provide housing in the South Shore Region that is affordable for local residents and employees.

The purpose of this information is to help the community establish housing strategies and policies that will provide more opportunities for local employees to live in the South Shore Region and help support the local community character and economy. It is intended to be part one in a two-part process for the South Shore Region in developing a local housing strategy:

- Part 1: Housing Needs Assessment This study provides the data on demographic, economic and housing trends and quantifies local housing needs.
- Part 2: Housing Action Plan We will use this study as a base to develop a South Shore Region Housing Action Plan. The Plan will identify specific housing goals, priorities, strategies, needed coordination, and necessary implementing partners to provide the housing necessary to support a thriving community in the South Shore Region – housing to support businesses, economic development, community vibrancy, residents and visitors alike.

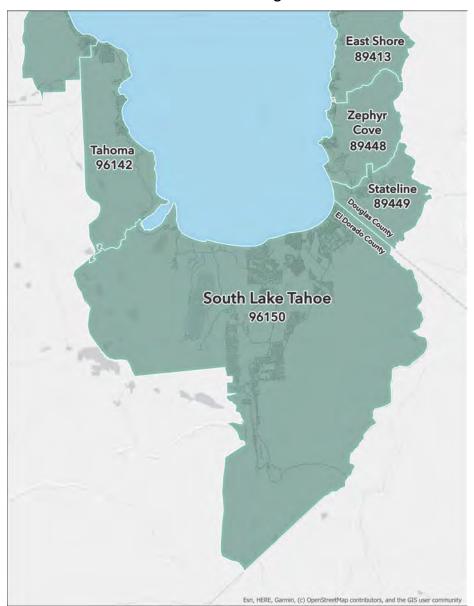
This information can also be an important resource to help obtain financing for housing projects. Most private, federal and state lending institutions require demographic and housing cost information to support loan or grant applications. Information presented in a housing needs assessment may be used to support a proposed development with different funding agencies.

Throughout this report, the term "local resident housing" is used to define housing that is affordable and suitable for employees and year-round residents of the South Shore Region.

Study Area

This study covers the South Shore Region, defined by the zip code areas shown in the map below, including Tahoe regions of Douglas County, the City of South Lake Tahoe and unincorporated areas of El Dorado County, including Tahoma, in the South Tahoe area. Throughout this report, the term "South Shore Region" is used to indicate this area.

South Shore Region



Graphical Source: TRPA GIS Department

Methodology

Primary research was conducted to generate information beyond that available from existing public sources and included:

<u>Kick-Off Meeting</u>. Early in the process the consultant team held a discussion with the South Shore Region Housing Advisory Group at a kick-off session to target primary housing concerns and goals from this process. The Housing Advisory Group was formed to help distribute and gather information for Part 1. This group will also be instrumental in Part 2 working to identify housing goals, priorities, partners and actions to address identified needs.

<u>South Shore Employer Survey.</u> An on-line survey was distributed to employers to reach businesses in the South Shore Region, with a primary focus on larger businesses. The employer survey probed the number of year-round and seasonal workers (summer and winter), where workers live (commute patterns), employee retention and recruitment issues, to what extent employee housing is perceived to be an issue, and employers' level of support for housing assistance, among other information.

We received generous assistance from the South Tahoe Chamber of Commerce and the Tahoe Chamber, El Dorado Community Foundation, Tahoe Prosperity Center and housing Advisory Group members and organizations in distributing the survey link. The survey link was also made available on the Tahoe Prosperity Center's website and advertised through newspaper publications and other media.

Survey responses represent 97 businesses representing 35% of jobs in the South Shore Region.

Select comments offered by employers are quoted in italics and text boxes in several sections of this report.

South Shore Household and Employee Survey. An online survey was made available to South Shore Region households and employees to collect information on housing preferences of residents and employees, future plans, employment, household characteristics, housing perceptions and conditions, and other issues not otherwise available through secondary sources.

The survey was made available during peak summer employment, from June 15 to August 15. The intent was to reach South Shore Residents and in-commuters (people who live outside of the South Shore Region, but work in the Region). A range of distribution methods were used:

A random mailing to 3,000 households throughout the South Shore Region.

- An online link through workers' places of employment. This was achieved with the generous assistance of the Tahoe Chamber and South Tahoe Chamber of Commerce, South Shore Region employers, El Dorado Community Foundation and Housing Advisory Group members and organizations, along with others noted in the acknowledgements, below.
- The survey link was also made available on Tahoe Prosperity Center's (TPC)
 website and various Facebook and social media sites. It was advertised through
 newspaper publications, area events, and in-person visits to area businesses.

A Spanish version of the survey was available online and paper copies through the Family Resource Center (FRC) in South Lake Tahoe. The FRC and TPC both reached out to potential survey takers by distributing postcards through neighborhoods and attending local events. A total of 35 Spanish surveys were received, along with a representative 13% of responses received from Hispanic/Latino households.²

Overall, 2,050 responses from persons representing households living and/or employed in the South Shore Region were received, representing 13% of South Shore resident households and 18% of employees. Responses received are shown in the table below.

- The data was weighted utilizing Census and American Community Survey (ACS)
 data to better represent the mix of households living and employed in the South
 Shore Region, including by tenure, age of householder, household type (living
 alone, couples with children, etc.), income, and place of residence (either in the
 Douglas County or El Dorado County side of the South Shore Region).
- The margin of error for survey tabulations is within about 2.3% at the 95% confidence interval for South Shore Resident respondents and 2.1% for tabulations utilizing all respondents. This means that for any tabulation the percent reported is within plus or minus 2.3% from what is actually the case. For data representing less than all responses (e.g., renters), the margin of error will be higher.

South Shore Region Household and Employee Survey Response Summary

Total responses*	South Shore	% of South Shore	% of South Shore
	Resident	households	employees
	respondents	represented	represented**
2,050	1,884	13%	18%

Source: 2019 South Shore Household and Employee Survey
*Includes unemployed/retired South Shore households, employed South Shore households and incommuters that work in, but do not live in the South Shore Region.

**Includes South Shore Region resident employees and in-commuters.

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² The 2017 5-year ACS reports that 14% of households in the South Shore Region are headed by persons of Hispanic/Latino origin. See Section 1 – Population and Household Demographics.

<u>REALTOR® Focus Group.</u> A focus group with four REALTORS® was held in the City of South Lake Tahoe. Information was obtained on the ownership market including current prices, recent trends, occupancy patterns, availability and what households are seeking when looking to purchase or rent a unit. This discussion helped define housing preferences among locals and second homeowners searching for homes in the South Shore Region, including unit type, price points and amenities.

<u>Property Manager Focus Group</u>. A focus group was held with two market-rate rental property managers with a combined 600-unit inventory consisting of apartments, condominiums and single-family homes in the Region. This group provided information on the rental market including rents, vacancy rates, recent trends, renter profiles and unit types most in demand.

<u>Developer and Builder Focus Group and Interviews</u>. A focus group with three builders and interviews with two developers with experience in the Region were conducted. Information was obtained about the development environment including costs, trends, entitlement process, incentives and barriers to the development of housing, particularly local resident housing, in the Region.

<u>Casino Housing Discussion.</u> A discussion was held with about 10 representatives of the casinos in the South Tahoe Region by attending their quarterly South Tahoe Alliance of Resorts (STAR) meeting. The purpose was to discuss housing challenges facing their employees, existing or potential employee housing assistance programs and gather their ideas on addressing the problem.

<u>Lender Interviews</u>. Information was collected on the availability of financing and the challenges residents face when trying to buy a home. Issues including loan types, down payment assistance, loan qualification and property availability were discussed.

Affordable Rental Manager Interviews. Property managers of 11 of the 13 total affordable rental properties in the Region were interviewed to understand current rents, vacancy rates, occupancy, waitlists and trends in income-restricted properties.

Stakeholder Discussions and Interviews. Additional interviews were conducted with the El Dorado County Housing Authority, Nevada Rural Housing Authority, Douglas County, City of South Lake Tahoe, El Dorado County, El Dorado Community Foundation, Tahoe Regional Planning Agency, Tahoe Transportation District, Lake Tahoe Community College, California Tahoe Conservancy, Vail Resorts, Barton Health, Tahoe Coalition for the Homeless, Saint Joseph Community Land Trust to understand their involvement and concern regarding employee and resident housing issues, potential resources and actions each are taking with respect to the issue.

Secondary and Local Data Sources

A variety of sources of published information were used in the preparation of this report, including but not limited to:

- 2000 and 2010 US Census data and population projections. This information is used to identify changes in the South Tahoe Region residents and households over time and identify the demographics of the Area.
- American Community Survey data (ACS) to understand general trends since the 2010 Census.
- Employment information from the Quarterly Census of Employment and Wages (QCEW), the US Bureau of Economic Analysis (BEA), California Employment Development Department (EDD), Nevada (DETR).
- 2019 Area Median Income from the California Housing Department of Housing and Community Development (HED) and Federal Department of Housing and Urban Development (HUD).
- Current MLS listings, recent home sales and historic sale trends acquired through Tahoe Sierra Board of REALTORS® and South Tahoe Association of REALTORS®.
- El Dorado and Douglas County property ownership and residential records acquired through the respective Assessor offices.
- Land ownership maps from the El Dorado County and Douglas County GIS Departments.
- Various records from the City of South Lake Tahoe, El Dorado County and Douglas County planning and building departments.
- Existing reports, which are summarized in the Appendix.

"Affordable" and "AMI" Defined

This report centers on an understanding of "what is affordable" for local residents and employees in the South Shore Region. The term "affordable" may often be associated with low-income housing. In more and more communities, however, affordability is a problem for a broad range of income levels, not just low-income. This is particularly true in high-cost resort communities.

For purposes of this report, housing is considered affordable when the rent or mortgage payment does not exceed 30% of a household's gross income. The 30% standard is commonly applied by federal and state housing programs, local housing initiatives, mortgage lenders and rental leasing agents.

Affordable rents and purchase prices meeting this 30% standard can be calculated for various income levels and are often expressed as a percentage of the Area Median Income (AMI). AMI is published annually by the U.S. Department of Housing and Urban Development (HUD) for each *county* and represents the Median *Family* Income of an area.³ The income-restricted housing units in the South Shore Region use AMI to qualify households for occupancy and establish affordable prices.

AMI varies by household size. The median (or middle) family income estimate in an area generally falls on or near the 100% AMI rate for a family of four. For example, in Douglas County, the AMI in 2019 is \$73,000; in El Dorado County the AMI is \$83,600. Households that earn less than the middle income, or 100% AMI, will be identified as earning a lower percentage AMI (e.g., 80% AMI).

Adding to the challenge of producing this report is that the Region spans two counties: Douglas County, NV, and El Dorado County, CA – both with very different AMI levels, as shown below. It is for this reason that the housing gaps and needs are primarily expressed in terms of a household's range of income rather than AMI level. This conversion can be made as needed during the Action Plan phase.

Douglas County AMI by Household Size: 2019

AMI Level	1-person	2-person	3-person	4-person
30%	\$15,350	\$17,550	\$21,330	\$25,750
50%	\$25,550	\$29,200	\$32,850	\$36,500
60%	\$30,660	\$35,040	\$39,420	\$43,800
80%	\$40,900	\$46,750	\$52,600	\$58,400
100%	\$51,100	\$58,400	\$65,700	\$73,000
120%	\$61,320	\$70,080	\$78,840	\$87,600
150%	\$76,650	\$87,600	\$98,550	\$109,500
200%	\$102,200	\$116,800	\$131,400	\$146,000

Source: US Dept. of Housing and Urban Development (HUD)

³ This means that the AMI does not incorporate incomes from non-family single and roommate households, which make up 43% of households in the South Shore Region. As a result, the AMI will generally be higher than the average income of all households.

El Dorado County AMI by Household Size: 2019

AMI Level	1-person	2-person	3-person	4-person
30%	\$17,600	\$20,100	\$22,600	\$25,750
50%	\$29,300	\$33,450	\$37,650	\$41,800
60%	\$35,100	\$40,140	\$45,150	\$50,160
80%	\$46,850	\$53,550	\$60,250	\$66,900
100%	\$58,500	\$66,900	\$75,250	\$83,600
120%	\$70,200	\$80,250	\$90,250	\$100,300
150%	\$87,750	\$100,350	\$112,875	\$125,400
200%	\$117,000	\$133,800	\$150,500	\$167,200

Source: California HCD (Ca. HCD modifies the AMI published by HUD)

The average household size in the South Shore Region is just under 2.5-persons. The tables below show the affordable rents and home purchase prices at various household incomes and the respective AMI level for an average-sized 2.5-person household in both Douglas County and El Dorado County.

Because the AMI is lower in Douglas County, units limited to households earning no more than 50% AMI will rent for lower prices (\$776 per month) and require households to earn lower incomes (\$31,025 per year) than the same 50% AMI unit in El Dorado County (\$889 rent; \$35,550 income). In other words:

The County in which income-restricted projects are built will affect the income-eligibility level of occupants and the maximum housing cost that can be charged. This will be an important consideration depending upon whom in the South Shore Region a project is designed to serve.

Maximum Affordable Housing Costs: Douglas County AMI

AMI Equivalent*	Household Income	Max Rent	Max Purchase Price**
30%	\$19,440	\$486	\$76,205
50%	\$31,025	\$776	\$121,618
60%	\$37,230	\$931	\$145,942
80%	\$49,675	\$1,242	\$194,726
100%	\$62,050	\$1,551	\$243,236
120%	\$74,460	\$1,862	\$291,883
150%	\$93,075	\$2,327	\$364,854
200%	\$124,100	\$3,103	\$486,472

Source: Consultant team

^{*}AMI for the average sized 2.5-person household earning the respective income.

AMI Equivalent*	Household Income	Max Rent	Max Purchase Price**
30%	\$21,350	\$534	\$83,692
50%	\$35,550	\$889	\$139,356
60%	\$42,645	\$1,066	\$167,168
80%	\$56,900	\$1,423	\$223,048
100%	\$71,075	\$1,777	\$278,614
120%	\$85,250	\$2,131	\$334,180
150%	\$106,613	\$2,665	\$417,921
200%	\$142,150	\$3,554	\$557,228

Source: Consultant team

Distribution of South Shore Resident and Employee Households: 2019
El Dorado County AMI and Douglas County AMI Comparison

	El Dorado County	Douglas County
	AMI	AMI
30% AMI or less	8%	8%
30.1 to 50% AMI	10%	6%
50.1 to 60% AMI	12%	9%
60.1 to 80% AMI	11%	11%
80.1 to 100% AMI	9%	9%
100.1 to 120% AMI	13%	9%
120.1 to 150% AMI	10%	11%
150.1 to 200% AMI	10%	15%
Over 200% AMI	17%	21%
Total	100%	100%

Source: 2019 Household and Employee Survey; Consultant team

Interest rates affect the borrowing power of buyers, impacting the price of home they can afford. Affordable purchase prices in the above table assume an average mortgage interest rate of 5.0%, which is about 1%

Interest rates significantly affect the purchasing power of buyers.

above the current rate. For every 1% rise (or drop) in interest rate, the purchasing power of a household will increase (or decrease) by about 10%. This should be considered when evaluating the affordability of housing and establishing prices for local resident housing.

^{*}AMI for the average sized 2.5-person household earning the respective income.

^{**}Assumes 30-year mortgage at 5.0% with 5% down and 20% of the payment covering taxes, insurance and HOA fees.

Continuum of Housing

Housing for local residents and employees should accommodate a wide range of incomes. This includes households on fixed incomes, entry-level service employees making \$12 to \$18 per hour, up to management professionals making \$100,000 or more per year. Housing should be sufficiently diverse to provide options for households at various life stages to buy or rent – from recent school graduates, to young families, to empty nesters. Providing a range of ownership and rental housing allows households to grow and change within a community, thus supporting a diverse and vibrant community and economy. More specifically:

- At the lowest income levels (under \$35,000 per year; below 50% AMI), homelessness and the threat of homelessness are important issues. Special populations who are unable to work (e.g., seniors and the disabled) may require assistance at the lower income levels. Affordability problems, especially for renters, may also be present among the lowest-wage employees.
- As incomes increase to between \$50,000 to \$60,000 per year (about 80% to 100% AMI), households are often looking to buy their first home. Policies at this level are typically designed to help bring homeownership within reach, including down payment assistance and first-time homebuyer loans.
- Finally, at the highest levels (over \$90,000 per year; 120% to 150% AMI), upper income groups fuel the market for step-up and high-end housing. Housing for this group may be addressed by the free market, although more and more free market housing choices are starting at 150% AMI or more.

The Housing Bridge, illustrated below, portrays a spectrum of housing that is affordable and most likely to be sought out by households in different income groups. It indicates the number and percentage of households earning different area median incomes and type of housing likely to be needed at the different income levels. The Housing Bridge depicts what may be ideal for most communities – the availability of housing that is affordable to households at all income levels and provides options for changing life circumstances.

South Shore Region Housing Bridge Middle Income 80 - 120% AMI \$55 - \$70,000 100% 110% Moderate Income 80% AMI AMI 60 - 80% AMI 120% AMI AMI Above Middle Income \$40 - \$55,000 +120% AMI Entry **First Time** Up to \$85,000+ Level Home 60% AMI Low Income **Buyers** Market Market 30 - 60% AMI Housing Rentals \$20 - \$40,000 Step Up Payment Income Assistance Market 30% AMI Restricted Very Low Income 180% AMI 0 - 30% AMI Emergency / <\$20,000 **Broad Renter Market High End** Subsidized Market

Source: California HCD, US Department of Housing and Urban Development (HUD), Consultant team *Incomes represent an average 2.5-person household earning at each AMI level in El Dorado County.

Definitions

The following terms are used in this report:

Affordable Housing

As used in this report, housing is affordable if the monthly rent or mortgage payment is equal to or less than 30% of gross household income (before taxes). This definition may vary from federal or state programs, which may include utilities or other housing costs (taxes, homeowners association fees, etc.) or allow the payment to be 35% of gross household income for households earning 110% Area Median Income (AMI).

Area Median Income (AMI)

A term that generally refers to the median incomes published annually for counties by the US Department of Housing and Urban Development (HUD). AMI is used to set income and rent limits for affordable housing programs statutorily linked to HUD income limits (e.g. low-income housing tax credit rentals). Common affordability categories used are as follows:

- Extremely Low Income At or below 30% AMI
- Very Low Income –Between 31% and 50% AMI
- Low Income From 51% to 80% AMI
- Moderate Income From 81% to 120% AMI

American Community Survey (ACS)

The ACS is part of the Decennial Census Program of the U.S. Census. The survey was fully implemented in 2005, replacing the

decennial census long form. Because it is based on a sample of responses, its use in smaller areas (under 65,000 persons) is best suited for monitoring general changes over time rather than for precise estimates due to margins of error.

Average household size There are about 2.4-persons per household in the South Shore

Region. This refers to the number of persons living in a housing

unit - includes all adults and children.

Catch-up Needs The number of housing units needed to catch up to meet the

current shortfall in housing available for residents.

Cost Burdened When housing costs exceed 30% of a household's gross (pretax)

income. Housing costs include rent or mortgage and may or may not include utilities, homeowner association fees, transportation

or other necessary costs depending upon its application.

Employee (or Workforce)

Housing

Housing intended for and affordable to employee households

earning local wages.

HOME Funds Grants from HUD to states and units of general local government

to implement local housing strategies designed to increase

homeownership and affordable housing opportunities for low and

very low-income households.

In-commuter Refers to an employee that works in the South Shore Region, but

that lives outside the community (e.g. in Carson City, Truckee, Placerville, Minden, etc.) and must travel into the Region for work.

Keep-up Needs Keep-up refers to the number of housing units needed to keep up

with job growth and retiring employees to ensure housing is available for employees filling new or vacated jobs through 2026.

Local Resident Housing For the purpose of this report, housing that is intended to be

affordable and suitable for South Shore Region employees and full-

time residents. The term encompasses the full range of

affordability levels for local residents – from very low income to

120% AMI or more.

Occupied housing unit
Occupied housing unit means housing units that are occupied by

persons that consider the South Shore Region as their usual place of residence or that have no usual place of residence elsewhere. (US Census definition). Occupied units are also referred to as

resident households in this report.

Workforce (or Employee)

Housing

Housing intended for and affordable to employee households

earning local wages.

Acknowledgements

We would like to thank all who have given us their time and assistance. Information in this report relied on participation from the Housing Advisory Group, City of South Lake Tahoe staff and elected officials, El Dorado County staff (various departments) and elected officials, Douglas County staff (various departments), Tahoe Sierra Board of REALTORS® and South Tahoe Association of REALTORS®, South Tahoe Chamber of Commerce and Tahoe Chamber of Commerce, property managers, developers, lenders, REALTORS®, Tahoe Regional Planning Agency, Tahoe Transportation District, Barton Health, California Tahoe Conservancy, Lakeside Inn and other area casinos, Vail Resorts, Lake Tahoe Community College, El Dorado County Housing Authority, Tahoe Coalition for the Homeless, community stakeholders, and significant involvement and input from South Shore Region residents and employees through the Household and Employee Survey and Region employers through the Employer Survey.

Particular thanks goes to the:

- Family Resource Center for assistance with survey translation into Spanish and distribution through their office and events;
- The South Tahoe Chamber, Tahoe Chamber of Commerce and area employers for survey distribution, advertising and outreach;
- The El Dorado Community Foundation for survey outreach support and data collection; and, of course,
- The Tahoe Prosperity Center for bringing together the necessary partners to make this project a success.

Information presented in this report combines available data with the experiences and observations of those living in the South Shore Region, which would not have been possible without such extensive local participation. We appreciate the opportunity to work with communities that have a desire to understand and address the housing needs of local residents and employees.

Section 1 – Population and Household Demographics

Population

The population of the South Shore Region is estimated to be about 36,065 in 2019 – almost back up to where it was in 2010 (36,170).

- About 85% of the South Shore population lives in California, with about 61% of the South Shore population living within the City of South Lake Tahoe.
- The South Shore Region accounts for about 16% of the El Dorado County population and about 11% of the Douglas County population.

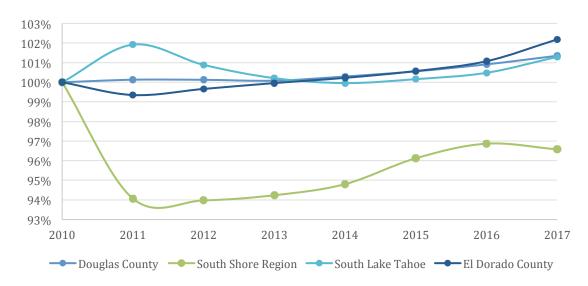
Population: 2010 to 2019

				Average % growth per year
	2010	2015	2019 (est.)	2010 - 2019
El Dorado County	181,060	182,090	190,340	0.6%
Douglas County	47,000	47,260	49,460	0.6%
South Shore Region	36,170	34,770	36,065	0.0%
City of South Lake Tahoe	21,400	21,440	22,180	0.4%

Source: 2010 Census, CA DOF, NV TAX, Consultant team

Between 2010 and 2011, the South Shore Region experienced a population decline. Growth since that time has been occurring at about the same rate as El Dorado County (about 0.6% per year). Growth within the City of South Lake Tahoe has been slower.

Population Growth by Area: 2010 to 2017 (Indexed to 2010)



Source: 2010 Census, 5-Year ACS

Compared to El Dorado County and Douglas County, the South Shore Region has a lower percentage of school-aged children (5-17 years old) and more young adults (18-34 years old), which is common for resort areas.

- The number of persons under 18 dropped by about 13% since 2010 in the South Shore Region, compared to a 10% decline in all of El Dorado County and 7% in Douglas County.
- The only actual growth in population has been in persons age 65 and over in the South Shore. Each of El Dorado County, Douglas County, and the South Shore Region are increasing in 65-and-older population at a much faster rate than the United States as a whole.

When the state regions of the South Shore are evaluated, differences emerge:

- School age children and young adults comprise a higher percentage of the population in the California side than Nevada.
- The Nevada portion of the South Shore has a higher percentage of 35 to 64-year-olds and a far greater percentage of the population is 65 years or older (25%).

					South Shore Region					
	El Dora	ido, CA	Dougl	as, NV	Whole	Region	Calif	ornia	Nev	ada
	2010	2017	2010	2017	2010	2017	2010	2017	2010	2017
Under 5	5%	5%	5%	4%	5%	5%	6%	5%	4%	5%
5 to 17	18%	16%	15%	14%	14%	12%	14%	13%	10%	7%
18 to 34	17%	18%	15%	16%	25%	24%	26%	25%	18%	15%
35 to 64	46%	43%	44%	41%	45%	43%	44%	42%	50%	48%
Over 64	14%	19%	20%	25%	11%	17%	10%	15%	19%	25%

Source: 2010 Census, 2017 5-Year American Community Survey (ACS)

About 21% of the population in the South Shore Region is of Hispanic/Latino origin and 14% of households are headed by a person of Hispanic/Latino origin.

A greater proportion of the South Shore population is Hispanic or Latino than in El Dorado County or Douglas County overall. However, while the counties are becoming more Hispanic or Latino, South Shore is less Hispanic or Latino than it was in 2010.

Hispanic or Latino Population: 2010 to 2017

	2010	2017
El Dorado County	12%	13%
Douglas County	11%	12%
South Shore Region	22%	21%
South Lake Tahoe	31%	27%

Source: 2010 Census, 2017 5-Year ACS

Households

Household Size

On average, the South Shore Region has about 2.41 persons per household, which is smaller than El Dorado County households (2.72 persons) and larger than Douglas County households (2.34 persons). Since 2010:

- Households have been getting larger in El Dorado County and the South Shore Region and smaller in Douglas County.
- Households in the South Shore Region are now larger than in Douglas County overall, which was not the case in 2010.

Average Household Size: 2010 to 2017

	2010	2017
El Dorado County	2.58	2.72
Douglas County	2.39	2.34
South Shore Region	2.33	2.41
South Lake Tahoe	2.40	2.44

Source: 2010 Census, 2017 5-Year ACS

Number of Households

Another result of the changing household size is the difference in household growth compared to population growth.

• The South Shore Region had negative household growth as a result of increasing household size and relatively flat population growth.

Households: 2010 to 2019 (est)

	2010	2019	Average % growth per year
El Dorado County	70,220	70,050	0.0%
Douglas County	19,640	21,160	0.8%
South Shore Region	15,520	14,790	-0.5%
South Lake Tahoe	8,920	8,880	0.0%

Source: 2010 Census, 2017 5-Year ACS, CA DOF, NV TAX, Consultant team

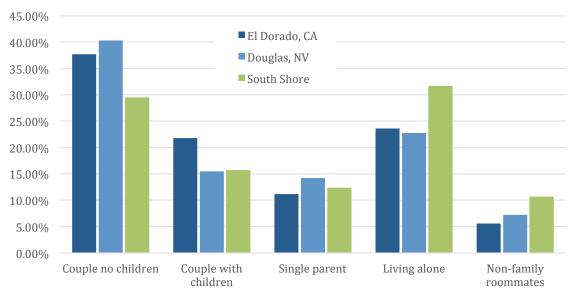
Household Type

In the counties and the South Shore Region, the largest percentage of households in El Dorado County and Douglas County as a whole are couples without children and persons living alone. This is true of the South Shore Region as well. The next highest

percentage of households is comprised of couples with children, single parent households, then roommate households. In the South Shore Region in particular:

- Persons living alone comprise 32% of households;
- Couples without children follow at 29% of households;
- Households with children (couples and single parents) comprise 28% of households; and
- Although roommate households comprise a higher percentage of households in the South Shore Region than the counties as a whole, they still comprise a relatively modest 11% of households.

Household Distribution by Type: 2017



Source: 2017 5-Year ACS

The household type growing most rapidly in each of the counties in their entirety and the South Shore Region is a couple with no children. Viewed in light of population changes by age, this would indicate the area is becoming more of a retirement area through a combination of aging and migration. Realtors indicated that about 25% of buyers are retirees interested in coming to the Region.

Households with children (including couples with children and single parent households combined) are not just declining in percentage they are declining in number; this is true of the South Shore Region and both counties overall.

School enrollments are reflective of this trend. In the South Shore Region of Douglas County, a middle school several years ago and K through 12 enrollment declined over 18% since 2010. In the Lake Tahoe Unified School District in El Dorado County, K through

12 enrollment is relatively flat when compared to 2010 based on data reported by the California Department of Education.⁴

Change in Household Type: 2010 to 2017

	El Dorado, CA		Douglas, NV		South Shore	
	2010	2017	2010	2017	2010	2017
Couple, no children	34%	38%	37%	40%	26%	30%
Couple with children	23%	22%	18%	16%	16%	16%
Single parent	14%	11%	13%	14%	15%	12%
Living alone	22%	24%	24%	23%	31%	32%
Non-family roommates	7%	6%	7%	7%	14%	11%

Source: 2010 US Census, 2017 5-Year ACS

Disabilities

Respondents to the 2019 Survey of Households and Employees were asked if anyone in their household had a disability. Based on responses:

- About 14% of households overall have a person with a disability, for an average of 0.16 persons per household in the South Shore Region.
- About 23% live in housing that does not accommodate that disability. This includes 27% of renters and 19% of owners. Assistance programs to help make homes more accessible would benefit these households.

Tenure (own or rent)

About 56% of South Shore Region resident households are owner-occupied. This is lower than in both El Dorado County and Douglas County overall.

Home ownership rates in the South Shore area have risen slightly since 2010, approaching the ownership rate that existed in 2000. As shown below, this is primarily due to both a loss of renter households and a rise in new residents owning. Some current residents have been buying homes, but this is not leading the increase in ownership.

https://dq.cde.ca.gov/dataquest/DQ/EnrTimeRpt.aspx?Level=District&cYear=2013-14&cname=Lake%20Tahoe%20Unified&cCode=0961903

⁴ See (Douglas County) https://www.tahoedailytribune.com/news/potential-consolidation-of-douglas-county-schools-concerns-parents-at-lake-tahoe/ and (El Dorado County)

Percent of Resident-Occupied Households by Tenure: 2017

	Ownership		Rei	ntal
	2010	2017	2010	2017
El Dorado County	73%	76%	27%	24%
Douglas County	72%	69%	28%	31%
South Shore Region	52%	56%	48%	44%
South Lake Tahoe	39%	46%	61%	54%

Source: 2010 Census, 2017 5-Year ACS

Income

Because the purpose of this study is to determine the availability and need for housing that is affordable to South Shore Region residents and employees, it is important to understand the income distribution of households in the South Shore Region. Workers hired by employers reside in households – some may live alone, with multiple roommates who have multiple incomes, or have families with one or more incomeearners. While available jobs and wages in an area will affect how much households may earn, workers hired by local employers will make their housing decisions based on their household or family needs and total resources, rather than solely on their wage earned at a particular job. Housing programs typically address household rather than individual needs. Affordability is based on household incomes rather than individual wages.

Household incomes have increased an average of 2.5% per year since 2012, as reported by the ACS. This is significantly lower than the double-digit yearly rise in housing prices (over 12%) and rents (up to 20% in recent years) as shown in Section 4 – Housing Costs and Availability.

Average Income of South Shore Region Households: 2012 to 2019 (est.)

	- 10 -0-5 (001.	,
	Average Income	Average yearly % change
2012	\$68,482	-
2017	\$77,701	2.5%
2019	\$81,730	2.5%

Source: ACS, Consultant team

To determine the sales price or rent for housing to be attainable by local residents, housing costs are compared to the incomes of households. Therefore, it is necessary to understand the income distribution of South Shore resident and employee households to know the mix of housing prices needed. As shown below:

• A much higher percentage of renter households earn less than \$50,000 (44%), compared to owners (22%), which is typical in resort areas. This is roughly

equivalent to 80% of the area median income (AMI)⁵ and is defined as "low income."

- A similar percentage of owner and renter households earning between \$50,000 and \$60,000, which is also common. This is about the 80% to 100% AMI range.
- A similar percentage of owner and renter households, however, also earn between \$60,000 up to \$100,000 – or up to about 150% AMI. This indicates that higher income renter households are having trouble moving into homeownership. As shown in Section 4 – Housing Costs and Availability, the lack of supply of quality housing at lower prices and competition with second homeowners contributes to this issue. High rents also make it harder to save for down payments.
- Owner households are much more likely to earn incomes over \$100,000 (47%) than renter households (18%), which would be expected.

South Shore Region Households by Income: 2019

Income Range	Own	Rent	Total
Under \$20,000	4%	9%	6%
\$20,000-\$39,999	13%	26%	19%
\$40,000-\$49,999	5%	11%	8%
\$50,000-\$59,999	8%	9%	8%
\$60,000-\$74,999	11%	14%	12%
\$75,000-\$99,999	13%	12%	13%
\$100,000-\$124,999	14%	8%	11%
\$125,000-\$149,999	8%	3%	6%
\$150,000 or more	25%	7%	17%
Total %	100%	100%	100%
Total #	8,282	6,508	14,790

Source: 2019 Household and Employee Survey

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⁵ See the "Introduction – Affordable and AMI Defined" for a definition of the area median income (AMI) for El Dorado and Douglas Counties.

Section 2 – Jobs, Seasonality and Commuting

Jobs Estimates and Projections

There are about 26,880 jobs in the South Shore Region in 2019. About 68% of those jobs are on the California side of the Region.

- South Shore Region jobs have comprised about 25% of jobs in Douglas County and El Dorado County combined since 2011, meaning the local job growth rate generally mirrors that of the counties.
- The California Employment Development Department (CA EDD) and Nevada Department of Employment, Training, and Rehabilitation (NV DETR) each provide employment projections for the regions, including the South Shore.⁶
 From 2016 to 2026, California is projecting 1.2% annual growth for the region and Nevada is projecting 1.1% annual growth for the region.
- Assuming the South Shore Region continues to comprise 25% of jobs in the combined counties, the South Shore is projected to have about 29,110 jobs in 2026.

Job Estimates and Projections: 2011 to 2026

				Annual Growth Rate	
	2011	2019 (est.)	2026	2011-2019	2019-2026
El Dorado County	70,450	79,820	86,610	1.6%	1.2%
Douglas County	24,780	28,680	30,880	1.8%	1.1%
South Shore Region ⁷	23,340	26,880	29,110	1.8%	1.1%

Source: Quarterly Census of Employment and Wages (QCEW) by zip code, Bureau of Economic Analysis (BEA), CA EDD, NV DETR, Consultant team

15,272 in 2011, proprietors totaled 8,069 jobs. Estimated 2019 jobs include 17,588 wage and salary jobs

and 9,292 proprietors.

⁶ The CA EDD region including the South Shore is the Sacramento-Roseville-Arden-Arcade Metropolitan Statistical Area (El Dorado, Placer, Sacramento, and Yolo Counties). The NV DETR region including the South Shore is the Balance of the State (Churchill, Douglas, Elko, Esmeralda, Eureka, Lander, Pershing, Lincoln, Lyon, Humboldt, Mineral, Nye and White Pine counties) – everything except Carson City, Reno, and Las Vegas.

⁷ About 34.5% of jobs in the Region are estimated to be proprietors based on BEA county jobs information. QCEW includes wage and salary jobs only (jobs covered by unemployment insurance) and, therefore, do not represent total jobs. The "Jobs Estimates and Projections" table shows total jobs by adding proprietors to wage and salary jobs. Wage and salary jobs in the South Shore Region totaled

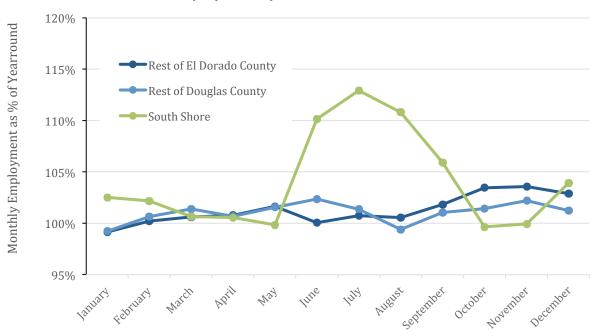
Seasonality of Jobs

Jobs in the South Shore Region peak in June, July and August, although employees are hired in both summer and winter seasons to fill seasonal jobs.

- About 3,300 jobs are added in the summer season a 13% increase from the base shoulder season jobs.⁸ This is up from 2011, when the peak only accounted for about an 8% increase in jobs.
- About 1,000 net jobs are added in the winter season a 4% rise from the base shoulder season. The impact of the winter peak is more variable because it is more dependent on the weather. In seasons with high snowfall, this peak is typically higher.

2019 Year Round and Seasonal Emp	% increase in jobs for each season	
Base year/Shoulder season jobs	25,360	-
Winter peak	26,375	4%
Summer peak	28,655	13%

Employment by Month: 2018



Source: Local Area Unemployment Statistics (LAUS), QCEW, Consultant team

⁸ The shoulder season includes low-tourist periods of May and October.

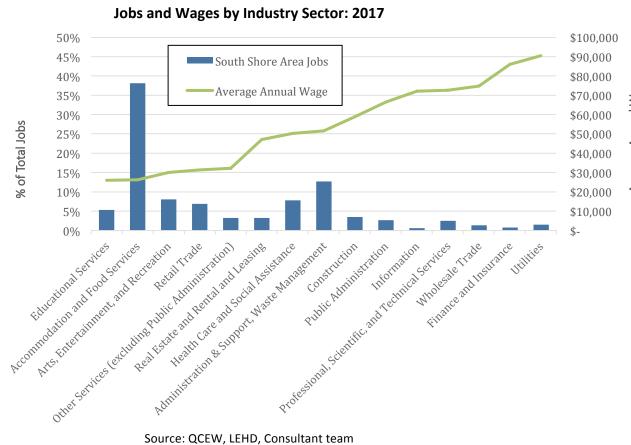
Jobs and Wages by Sector

The average annual wage in South Shore is \$39,210.9 The five lowest paying sectors account for 61% of jobs in the South Shore area. This includes:

- Accommodation and food services, which comprise 38% of jobs in the South Shore Region. This ratio has been consistent since 2010, but is down from 50% of jobs prior to the recession.
- Arts, Entertain and Recreation at 8% of jobs; and
- Retail jobs (7%), Education and Other Services make up a combined 8% of jobs.

The only other industry with over 10% of the South Shore job share is Administration and Support, Waste Management and Remediation, which has grown as a share of jobs since 2010.

Next to Administration and Support, Waste Management and Remediation, Health care is the second strongest higher-paying sector, comprising 8% of jobs.



⁹ Average annual wage for each sector was calculated by taking a weighted average of the average wage for each County (QCEW) weighted by the proportion of South Shore jobs in that sector in each County.

Source: QCEW, LEHD, Consultant team

Unfilled Jobs

Employers have reported increased difficulty recruiting and retaining workers to fill positions. With unfilled positions, this decreases the ability for a business to provide quality services and reduces their ability to operate profitably. The combination of low local unemployment with the lack of housing to attract needed workers from other areas compounds the problems employers have attracting and retaining workers.

About 50% of employers reported that they had at least one unfilled job in June 2019, totaling 1,805 vacant jobs. This equates to 7% of jobs.

Unfilled Jobs					
# jobs unfilled 1,805					
% jobs unfilled	7%				

Source: 2019 South Shore Employer Survey

The ability for employers to fill these jobs has been getting more difficult. Fifty-percent (50%) of employers stated that finding and retaining employees has gotten harder over the past three years.

"...the biggest challenge with recruiting for SLT is cost of living, available housing, and pool of qualified candidates."

"I have had candidates scheduled for interviews, then after they look for housing in the Basin, they cancel. We have lost several potential employees to this issue."

2019 Employer Survey comments

"To what extent has your ability to find and retain qualified employees changed over the past three years?"



Source: 2019 South Shore Employer Survey

Commuting

Between 25% and 31% of employees who work in the South Shore region commute into the area for work from homes outside of the South Shore. ¹⁰ This reflect average year-round commuting, meaning it includes employees filling year-round and seasonal jobs. This equates to between 4,480 and 5,555 workers traveling into the South Shore Region for work.

In-Commuter Est		
Total jobs (2019)	26,880	
Jobs per employee ¹¹	1.5	
Employees filling jobs	17,920	
0/ Commuting in for work	(LEHD/Census)	(Employer survey)
% Commuting in for work	31%	25%
# in-commuters	5 <i>,</i> 555	4,480

The 2019 Household and Employee survey asked employees how far they travel to work one way.

- South Shore Region resident employees travel an average of 6.5-miles and drive alone an average of 4.3-days per week.
- In-commuters travel 29.3 miles one-way on average, corresponding with the most common residence of in-commuters – Carson City. In-commuters drive alone an average of 4.4-days per week.

This differential in commuting results in significant costs and vehicle miles traveled for in-commuters.

- Over the course of a year, in-commuters will travel 10,000 more miles to commute to work than resident South Shore employees.
- At the federal mileage rate of \$0.58 per mile, in-commuters pay \$7,240 per year to commute.

¹⁰ Commute percentage range is estimated from two sources. Employers on the 2019 employer survey reported that 25% of employees in-commute from homes outside of the South Shore Region. Adjusting the US Census Longitudinal Employer-Household Dynamics (LEHD) for proprietors, who are not included in LEHD numbers (and as defined by the Bureau of Economic Analysis (BEA) definition do not commute), indicates that 31% of total South Shore Region jobs are filled by in-commuting employees.

¹¹ Calculated from the 2019 Household and Employee survey. The multiple job-holding rate in most resort communities is typically between 1.3 and 1.4 jobs per employee or more. The South Shore Region is on the high end of the range.

• Less than 5% of commuters that responded to the survey reported receiving commute cost assistance from their employer.

Average Commute Miles Traveled and Costs Per Year: 2019

	South Shore Resident Employee	In-Commuter
Mean miles commuted ONE WAY (2019 survey)	6.5	29.3
Days per week commuter drives alone (2019 survey)	4.3	4.4
Round-Trip miles per week	60	260
Miles per year (assuming 50 weeks of commuting)	3,000	13,000
Cost per mile (federal IRS rate)	\$0.58	\$0.58
Cost per year	\$1,740	\$7,540

In-commuters contribute between 58 million to 72 million annual vehicle miles traveled to the Region. The cost, traffic, and emissions of commuting can be mitigated through transportation options or avoided through housing options.

Average Yearly Vehicle Miles Traveled:	in-Commuters, 201	9
% in-commuters	31%	25%
# in-commuters	5,555	4,480
Yearly vehicle miles traveled per in-commuter	13,000	13,000
Yearly vehicle miles traveled - all in-commuters	72,215,000 5	8,240,000

About 40% of in-commuters would prefer to move to South Shore if suitable housing were available that they could afford to rent or buy.

- Typically, commuters that rent are more likely to want to move (62%) than owners (25%).
- Providing housing options for employees that prefer to relocate to the South Shore Region will reduce vehicle miles traveled, greenhouse gas emissions and commute costs.

In-Commuter Future Residence Preference

"Within the next five years, would you prefer to:	Currently Own	Currently Rent	Overall
Stay in Your Current Residence	60%	14%	41%
Move to a home in the South Shore if housing were available that you could afford to buy or rent	25%	62%	40%
Move to a new/different home outside South Shore	15%	24%	19%

Source: 2019 Household and Employee Survey

"Housing in the South Shore is not affordable. I commute from Placerville every day. This racks up an average of 20,000 miles a year on my personal vehicle, and leaves me missing 3 hours a day that I could be spending with my family."

2019 Household and Employee Survey comment

Employer Commute Assistance

About 46% of employers indicated they provide their workers with some work commute options or assistance. Of these:

- Telecommuting was the primary option (24%).
- About 8% offer a travel stipend.
- Other options provided include a personal vehicle paid allowance, bike incentives, e-scooter access and incentives to use alternative transit to get to work. These options can help reduce daily car-travel days.

Does your business provide your employees with any of the following work commute options?	% of Employers
Telecommuting	24%
On-site company vehicle for employee errands	8%
Travel stipend (i.e., employer covers employee commuting costs; travel time compensation, etc.)	8%
Bus passes/coupons	5%
Bus/shuttle service (operated by your business)	4%
Car pooling/van pooling	4%
Other	9%
NONE OF THE ABOVE	64%

Source: 2019 South Shore Employer Survey

Employers, Employees and Housing

All of the employers responding to the 2019 South Shore Employer survey indicated that the availability of housing that is affordable for the workforce is a problem in the South Shore Region. This includes 63% that felt that the availability of housing that is affordable for the workforce in the South Shore Region is one of the more serious problems and 26% that felt it is the most critical problem in the area.

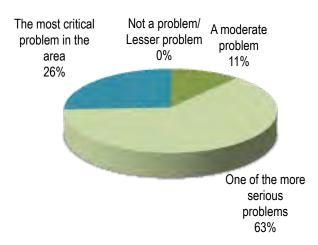
"Seasonal workers have a great need and are most likely taken advantage of by innkeepers. Those wanting to live here full time at almost all positions struggle with finding affordable housing and will look to the valley areas for housing.

Valley housing is quickly becoming a challenge as well."

2019 South Shore Employer survey comment

^{*}Totals exceed 100% because employers could select multiple options.

How do you feel about the issue of people who work in the South Shore area being able to find housing they can afford?



Source: 2019 South Shore Employer Survey

Difficulty Hiring or Retaining Employees

To understand more about some of the problems experienced by employers, employers were asked if they had anyone refuse a job offer or leave their employment within the past year for various housing and cost-of-living related reasons.

A total of 67% of employers experienced at least one of the listed issues. Based on responses:

- About 49% of employers had someone decline a job offer or leave employment because they could not find or lacked suitable housing;
- About 41% had someone leave their employment or decline a job offer because the overall cost of living is too high.
- Thirty-nine percent (39%) had an employee leave because they found a different jobs outside of the South Shore. This is common particularly among incommuters who find jobs nearer to their home when they grow weary of the commute.
- A similar 36% had an employee leave for another job within the South Shore. In the tight job market, competition for the same employees among employers is common. Trading employees, however, does not fill jobs, it simply replaces one vacant job with another.
- Employees that lacked transportation affected 19% of employers; employees weary of commuting affected 13% of employers; and employees lacking day care affected 10% of employers.

Did anyone refuse a job offer or did anyone leave your employment in the past 12 months because they:

% of Employers experiencing the problem				
Could not find/lacked suitable housing	49%			
Found the cost of living in the area to be too high	41%			
Found a different job outside of the South Tahoe area.	39%			
Found a different job in the South Tahoe area.	36%			
Lacked transportation	19%			
Long commute/tired of commuting	13%			
Lacked day care	10%			
Other	4%			
NONE OF THE ABOVE / UNCERTAIN	33%			
TOTAL*	211%			

Source: 2019 South Shore Employer Survey

Employers were asked to indicate the level of difficulty that their employees or potential employees have locating housing in the area given a scale from 1 ("no problem") to 5 ("major difficulty"). As shown below:

- All types of employees were perceived to have above-average difficulty finding housing. None received a rating below 3.1.
- General maintenance and other service workers were perceived to have the most difficulty locating housing among service and labor staff. Most of these jobs pay below \$18/hour requiring rentals in the \$500 to \$800 per month range for one salary. Many of these employees work multiple jobs.
- Housing is hard to come by for more than service and labor positions. Entry-level
 professionals were perceived by employers to have among the most difficulty,
 second only to general maintenance employees.

"Seasonal employees are living in subpar conditions and people take advantage of them. Upper management can't live in the area especially if they have families. It's too expensive."

"Too many rental units are in poor condition and poorly managed."

"We are fortunate to house our seasonal employees on-site but we are dealing with our own housing crisis where more and more staff/management are opting and wanting to live on-site due to the un-affordable housing in town and lack of suitable housing options."

2019 South Shore Employer Survey comments

^{*}The sum of the results is over 100% because some employers experienced more than one of the problems.

To what extent do your employees have difficulty locating housing in the area?

Average Diffic (scale from 1- none to 5- ma			
General maintenance/labor (janitorial, landscaping, etc.)	4.3		
Entry level professionals	4.0		
Other service (wait staff, dishwashers, laundry, housekeeping, etc.)	3.9		
Construction/repair/skilled trades	3.8		
Casino floor workers	3.8		
Seasonal workers	3.6		
Retail/lodge service clerks	3.5		
Office support staff	3.4		
Mid-management	3.2		
Upper management	3.1		

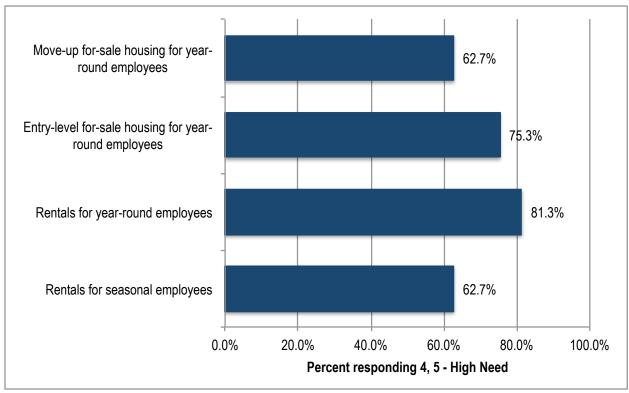
Source: 2019 South Shore Employer Survey

Employers were asked to indicate which types of housing for area employees are most lacking, including rental, ownership and year-round or seasonal. Employers were given a scale from "1 - no need" to "5 – high need." Employers saw a need for all types of housing, with year-round rentals (81% responding "4 or 5 – high need") and entry-level ownership for year-round employees (75% responding "4 or 5 – high need") being most needed.

"...long term residents of Lake Tahoe committed to the community needs affordable options to rent and purchase single-family homes that are not dilapidated and safety risks. The high number of vacant second homes and vacation rentals decrease options for locals to rent and what is available is not affordable. People in their thirties should not have to live with roommates to afford a two or three bedroom home in Lake Tahoe."

2019 South Shore Employer Survey comments

In your experience, to what extent are the following types of housing for area employees lacking (in short supply) in the South Tahoe area?



Source: 2019 South Shore Employer Survey

Section 3 – Housing Inventory

Housing Units – Number and Occupancy

The South Shore Region has about 32,150 housing units, with 81% of units located in California.

- About 46% of South Shore Region housing units are occupied full-time by a resident ("resident occupied").
- A similar 47% are used as second homes or vacation homes.
- The remaining 7% of units (per the ACS) are vacant for other reasons (e.g. for sale, for rent, etc.).

Occupancy of Housing Units: South Shore Region, 2017



Source: 2017 5-year ACS

More of the housing stock is becoming second homes.

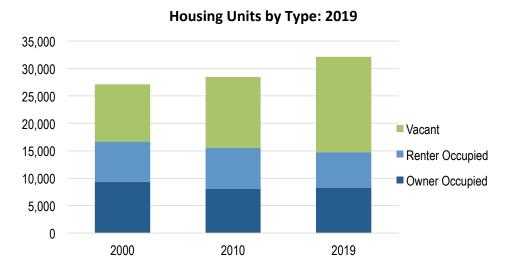
- Resident-occupancy dropped from 61% in 2000 to 54% in 2010 and 46% in 2017.
- The actual number of resident-occupied homes has declined.
- Second homeownership has been increasing over 1% per year.

Year	Total Housing Units*	Occupied Units	Ownership	Rental	Vacant
2000	27,138	16,660	9,340	7,320	10,468
2010	28,545	15,520	8,080	7,440	12,937
2019 (est.)	32,150	14,790	8,280	6,510	17,360
% change (2000 - 2010)	0.5%	-0.7%	-1.4%	0.2%	2.1%
% change (2010 - 2019)	1.3%	-0.6%	0.3%	-1.5%	3.3%

Source: El Dorado County Assessor records, Douglas County Assessor records, CA DOF, NV TAX, 2000 Census, 2010 Census, 2017 5-Year ACS, Consultant team

Occupancy fell dramatically during the Recession, from 54% in 2010 to 48% in 2012. But instead of rebounding coming out of the Recession, the South Shore Region saw a character shift. From 2010 to 2019, the South Shore Region:

- Lost about 930 renter-occupied households,
- Gained 200 owner-occupied households, and
- Gained 4,420 vacant units (most of which are second homes).



Source: El Dorado County Assessor records, Douglas County Assessor records, CA DOF, NV TAX, 2000 Census, 2010 Census, 2017 5-Year ACS, Consultant team

Types of Units

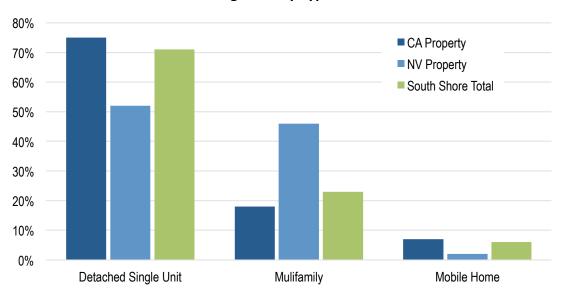
Single-family detached units are the predominant housing unit type in South Shore, accounting for 71% of units.

^{*}Census/ACS total housing unit figures shown above are typically 10%+ higher than counts provided by TRPA. A difference in how the TRPA and Census/ACS define a "housing unit" is part of the difference.

However, unit type varies greatly by state.

- California, which is where the majority of units are located, is 75% single family and only 18% multifamily.
- Nevada units, on the other hand, are only 52% single family and 46% multifamily.
- Mobile homes make up about 6% of units in the South Shore Region.

Housing Units by Type: 2019



Source: El Dorado County Assessor records, Douglas County Assessor records, 2017 5-Year ACS, Consultant team

Local and Out-of-Area Ownership

While 46% of units in the South Shore Region are occupied by year-round residents, only about 38% are owned by South Shore residents. ¹² The difference is made up of units owned by out-of-area owners, but occupied by long-term renters.

The majority of out-of-area owners are from elsewhere in California or Nevada. Only about 6% of owners are from another state.

Local ownership varies by unit type and state.

- Mobile homes are most likely to be locally owned.
- Across all unit types 46% of Nevada units are locally owned, while only 36% of California units are locally owned.
- Local ownership of single-family units is much higher in Nevada.

¹² Estimated from owner mailing addresses in County Assessor records.



Local Ownership of Housing Units by Type: 2019

Source: El Dorado County Assessor records, Douglas County Assessor records, Consultant team

Age of Units

A very high 75% of units in the South Shore Region are over 40 years old. One-third (33%) of units were built between 1970 and 1979. This development surge helped prompt the adoption of TRPA's growth control system in the 1987 TRPA Regional Plan. The 1987 Regional Plan incorporated a development rights system for the Tahoe Basin to cap the total amount of development potential and ensure the pace of development aligns with environmental capacity.¹³

Comparatively very little development has occurred since 1990. The growth limitations that were brought in in 1987 are apparent.

The limitations on growth, combined with challenges to rehabilitate units and, in particular, convert them to a different use (e.g., a commercial office or hotel to full-time residences for example), is reflected in the high proportion of units – ownership and rental – in fair or poor condition in the area.¹⁴ This significantly impacts the supply and suitability of local resident homes for ownership and rental.¹⁵

¹³ See Section 6 – Land, Resources, Costs and Constraints for more information.

¹⁴ See Section 7 – Housing Problems and Section 6 – Land, Resources, Costs, and Constraints for more information on condition of units and renovation and development challenges, respectively.

¹⁵ See Section 4 – Housing Costs and Availability for more information.

Age of Units: 2019

	South Shore
Since 2010	3%
2000-2009	7%
1990-1999	7%
1980-1989	10%
1970-1979	33%
Prior to 1970	40%
Estimated Units	32,150

Source: El Dorado County Assessor records, Douglas County Assessor records, Consultant team

Income- and Deed-Restricted Local Resident Housing

Rentals

There are 557 income-restricted rentals available in the South Shore Region.

- Aspen Grove, Faris Apartments, Lake Vista I and II, Meadowbrook, and Nevada Royale are all in Stateline, NV (148 units), comprising 27% of units. The rest are in the City of South Lake Tahoe.
- Projects cover a range of affordability levels. Only The Aspens has units available under 30% AMI (6 total). Aspen Grove, Evergreen Apartments, Kelly Ridge and Lake Vista I provide units up to 80% AMI. Most are between 50% and 60% AMI.
- Regarding a few unique aspects of some properties:
 - Sierra Gardens Apartments was rehabilitated in 2007 through the City's Housing Rehabilitation Loan Program, which was available between 2003 and 2008. The property was at-risk of conversion to market rate rentals by 2015. Saint Joseph Community Land Trust in partnership with PAM Companies purchased the complex, completed the renovation and now ensures its continued affordability.
 - Aspen Grove Apartments (39 units), Faris Apartments (10 units) and Nevada Royale (5 units) in Stateline were built many years ago, but were purchased and income-restricted as part of the mitigation for the development of the Tahoe Beach Club residences. The first phase of Tahoe Beach Club residences are anticipated to be priced over \$1 million dollars each.¹⁶

¹⁶ See Section 5 – Housing Problems – Loss of Units, for more information.

 Evergreen Apartments were constructed utilizing a HOME grant from the City and a South Tahoe Redevelopment Agency Low and Moderate-Income Housing Fund Ioan. They also utilized TRPA Bonus Units.¹⁷

Inventory of Income-Restricted Rentals: South Shore Region, 2019

	Year Built	Total Units	Affordable units	1- bdrm	2-b	3-b	4-b	Funding Source	Income Level
The Aspens	2013	48	48	18	14	16		LIHTC/ MHSA/ HOME	30%; 40%; 50%; 6 for mental health
Aspen Grove	2015 (year restricted)	39	39	11	28	-	-	Tahoe Beach Club purchase	<80%
Bijou Woods	2001	92	69	13	21	30	5	LIHTC, PBS8	50%; 60%
Evergreen Apartments	2006	26	26	24	2	-	-	Bonus units, HOME	50%; 80%
Faris Apartments	2019 (year restricted)	10	10	2	7	1	-	Tahoe Beach Club purchase	120%
Kelly Ridge (Tahoe Sr Plaza II)	2009	33	33	24	9	-	-	HUD 202; HOME	Senior; 50% and 80%
Lake Vista I	2001	24	24	12	12	-	-	LIHTC; HOME	50%, 60%, 80%
Lake Vista II	2001	40	40	8	32	-	-	LIHTC; HOME	60%
Meadowbrook	2001	30	30	-	16	14		LIHTC	60%
Nevada Royale	2019 (year restricted)	5	5	?	?	-	-	Tahoe Beach Club purchase	120%
Sierra Gardens	1974/ 2007 rehab	76	76	30	46	-	-	HOME; CDBG	50%; 60%
Sky Forest Acres	2008	17	17	?	?	-	-	PRAC/811	50%; 60%
Tahoe Pines Apts	1994	28	27	12	16	-	-	LIHTC; HOME	50%; 60%
Tahoe Sr Plaza	1999	44	43	43	-	-	-	HUD 202; HOME	Senior; 50%; tenants pay 30% income
Tahoe Valley Townhomes	1999	70	70	12	44	14		LIHTC; HOME; CDBG; CHFA	50%, 60%
TOTAL	-	582	557	209	247	75	5	-	-

Source: City of South Lake Tahoe 2014 – 2022 Housing Element Update (May 2014); Douglas County; property manager interviews

¹⁷ A bonus unit is a "residential unit of use" (which is a development right that is required to build a home) that is awarded to produce a unit, provided that the unit is income-restricted. See Section 6 – Land, Resources, Cost and Constraints for more information.

Ownership

There is one known ownership unit that is deed restricted to ensure permanent affordability to local resident households.

 The City of South Lake Tahoe transferred ownership of a site at 961 Tallac to the Saint Joseph Community Land Trust (SJCLT) for development of a home affordable to households earning less than 120% of AMI. SJCLT constructed a 3bedroom, 2-bath home on the site and sold the home subject to the SJCLT 99year ground lease.

Other deed restrictions exist from homes utilizing rehabilitation and down payment assistance from the City and El Dorado County. These deed restrictions expire upon resale or repayment of the loan.

- The City of South Lake Tahoe has 47 homes, mostly single family, that carry a deed restriction pursuant to their first-time homebuyer program and 21 unpaid loans from their rehabilitation program that still carry deed restrictions. The first-time homebuyer program was available to income-qualifying residents in the 1990's through 2013; rehabilitation loans (69 total) were made between 1995 and 2011. The programs were funded primarily through CDBG, Redevelopment Low and Moderate Income Housing (LMIH) fund and CalHOME. The programs were stalled in 2013 due to a loss of LMIH funds, which supported staff, not due to demand for the program.
 - Upon receiving a first-time homebuyer loan, a restriction was placed on the property to ensure repayment of the loan, plus interest, upon resale of the property. The restriction also prohibits rental of the property and the ability to refinance and take out cash equity.
- A handful of homes in South Tahoe, outside of City limits, carry first-time homebuyer loan deed restrictions pursuant to El Dorado County's program to ensure repayment of the loan upon resale. This program is still active, but is pending additional funding. CDBG and HOME are the primary sources of funds.

Special Assistance

A few agencies provide housing options for households needing special assistance. This section includes housing or shelter assistance for:

- Homeless or near-homeless,
- Low-income persons receiving mental health treatment, and
- Utilization of the Housing Choice Voucher program and Veterans Affairs Supportive Housing (VASH) Vouchers.

<u>Homeless:</u> The Tahoe Coalition for the Homeless in the City provides an overnight winter emergency shelter. It is open 4-months (122 nights) during the winter. This is its

fourth year in operation. Last winter the shelter housed 25 per night on average, for a total of 3,044 shelter bed nights. About 21% of persons using this service had jobs.

Per the 2019 Point in Time homeless survey, an estimated 613 homeless persons are in El Dorado County - up 1.8% from two years ago. About 18% (110 persons) are in the South Lake Tahoe Basin.

<u>Mental health clients:</u> The Aspens in the City of South Lake Tahoe has six units set aside for serving very-low-income clients of the El Dorado County Behavioral Health department that are receiving mental health services treatment.

Housing Vouchers: The Housing Choice Voucher Program (formerly Section 8) provides assistance to help low-income residents afford safe, decent, and sanitary housing. Housing choice vouchers are administered locally by public housing agencies (PHAs). The PHAs receive federal funds from the U.S. Department of Housing and Urban Development (HUD) to administer the voucher program.

Voucher holders must occupy a property that falls below "fair market rents" established by the Department of Housing and Urban Development (HUD). Finding such units in high-rent markets such as the South Lake Region is challenging. Units must also satisfy specified health and safety standards, which many properties in the South Shore Region do not meet. In tight rental markets, there is no incentive for landlords to open their units to voucher holders, especially if repairs to their units are required to be eligible.

- El Dorado County Housing Authority administers 379 vouchers in the county. This includes five VASH vouchers, which serve homeless veterans and their families. The County received the VASH vouchers last year. About 20% (75 vouchers) are in the South Lake Tahoe Basin. Of voucher holders, 90% have units, which is a high rate in California. The county carries a waitlist, which is currently closed. With the exception of VASH vouchers, no new vouchers have been issued for years.
- In Douglas County, the Nevada Rural Housing Authority administers 1,500
 vouchers in their multi-county service area, including Douglas County. They
 estimate that only about one-third can find places to rent given the fair market
 rent limits and condition requirements. Very few are likely in the South Shore
 Region.
- Douglas County also has an emergency voucher program that is funded by HUD.
 Households must be at or below 100% poverty. The county has three hotels in
 which they can place voucher holders that are in transition so that they can have
 time to find a rental.

Employer Assisted Housing

Employers were asked whether they currently assist with housing for any of their employees and if they would consider various types of housing assistance. Based on responses:

- About 56% of employers already provide some type of assistance. The highest percentage assist with the housing search (19%), 12% provide temporary/relocation housing and 10% purchased units to rent to their employees. Master leasing units to rent to employees is also done by about 7% of employers. A low percentage has converted old hotels into housing (2%).
- Over 50% of employers would consider helping with the housing search. Other items topping the list include: rent assistance (34%), converting hotels into housing (29%), and down payment assistance (26%). About 20% expressed interest in partnering with private or non-profit developers to build housing.
- For the majority of selections, over 60% of employers stated they were
 "unsure/need more information," when asked if they would consider various
 programs to help with housing. This indicates that education on how employers
 may assist their employees with housing is needed. By learning more, many
 employers may understand how they can help and be willing to participate.

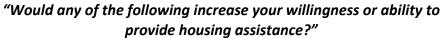
"Do you now provide, or would you consider providing, the following types of housing assistance for your employees?"

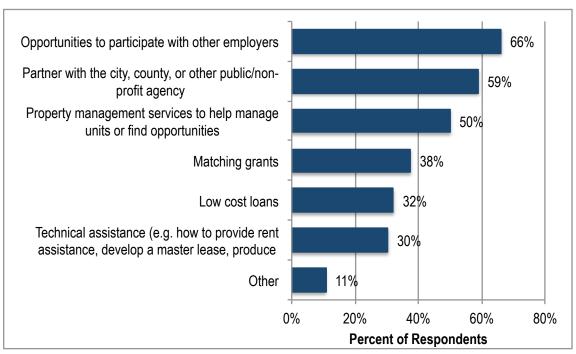
	Provide	Would Consider Providing	Unsure/Need more information
Assistance with housing search	19%	53%	27%
Temporary/relocation housing	12%	23%	65%
Employer-purchased units rented to employees	10%	16%	74%
Employer-leased units rented to employees	7%	16%	77%
Convert existing hotels into housing	2%	29%	69%
Down payment/mortgage assistance	2%	26%	72%
Monthly housing stipend/hiring bonus	2%	23%	75%
Rent assistance (help with first/last/deposit)	2%	34%	64%
Provide land on which units can be constructed	0%	13%	88%
Partner with private or non-profit developers to build housing	0%	20%	80%

Source: 2019 South Shore Employer Survey

Employers were asked if certain programs or assistance would increase their interest in providing housing assistance.

- Opportunities to participate with other employers topped the list, with 66% stating it would help them provide assistance. This, combined with the above need for education, indicates that convening employer sessions to discuss housing, program options and opportunities would be beneficial.
- Other partnerships (59%) and property management services (50%) would also increase the interest of at least one-half of employers.





Some specific examples of assistance that employers are providing include:

- A casino renovated a hotel many years ago and uses it for their land maintenance crew. The housing has reduced turnover and kept some staff on board despite other offers of employment.
- Barton Health has master leased units in the past and currently has some housing for temporary/on call employees. The hospital also leases hotel rooms for participants in their summer elite athletes program.
 - Barton is a strong supporter of the Tahoe Coalition for the Homeless, which is the continuum of care service provider for the county, for which Barton contributes financing. A physician is the voluntary director of the organization.
- Vail Resorts provides 96 seasonal beds in South Lake Tahoe for Heavenly employees and 174 beds in Kirkwood. The employer also master leases units in the City and Kings Beach for employees. With master leased units, Vail has an

estimated 350 to 400 beds in Tahoe. Vail has a housing department that manages the leases.

Vail's focus is on shared rooms for full-time seasonal hires. Units are not available for single occupancy. Rents are loosely based on market rents – Vail tries to set them a little below market.

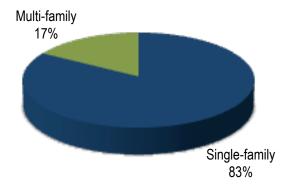
- Edgewood has a motel that they renovated for seasonal units.
- El Dorado County will master lease units for some employees. The last two years homes were rented for some snowplow employees during the winter only.
 Juvenile Hall facilities have temporarily relocated to South Lake Tahoe and the county is seeking a rental for staff. The county pays a little more to employees who live and work in Tahoe compared to working on the west slope.

Recent and Pending Development

About 825 homes have been built since 2010.

- This equates to an average of about 100 units per year in the South Shore Region.
- Over 80% of homes built were single-family homes.
- About 75% of homes constructed had assessed values over \$550,000; 10% were valued under \$400,000. In other words, most homes being constructed are not priced to be affordable for the majority of local residents.
- The only income-restricted units built during this time were The Aspens, providing 48 rental units. Aspen Grove apartments was purchased and became income-restricted, but the apartments were built well before 2010.

Type of Home Built: 2010 to 2018



Source: El Dorado County Assessor, Douglas County Assessor, City of South Lake Tahoe building permits, El Dorado County building permits, Douglas County building permits, consultant team.

Understanding what is in the pipeline for development can provide a picture of how the market is or is not responding to local resident housing needs.¹⁸

- Overall, no developments targeted for local resident households are in the pipeline.
- Many South Shore Region community partners are working to provide more local resident housing, although no development applications are currently in process. These activities are summarized in Section 8 – Land, Resources, Costs and Constraints.

Pending and Under Construction Development: South Shore Region, 2019

Location	Project	Units	Status	Price
	Gondola Vista	20 units	Just	Luxury Vacation
	Estates	20 units	completed	Property
	Wildwood	23 units, 2,100 sq. ft.+	Under	Market rate; low- to
	Condominiums	23 units, 2,100 sq. it.+	construction	mid-\$500k expected
	2069 12 Street	8 units	Under	Market rate
City of South		o units	construction	Warketrate
Lake Tahoe	3838 Lake Tahoe	Tourist accommodation	Application to	_
	Blvd	tear down and rebuild	be processed	_
	776 Modesto	Duplex	Approved	Market rate
	810 Tallac	Duplex	Approved	Market rate
	Chateau	16 units, condo-hotel		Second homes, visitor
	Chateau	10 dilits, collad-liotei	-	focus
El Dorado	Single-family	60 (Est.)	Reported that a	II 2019/2020 allocations
County*	homes	00 (LSt.)	have been issue	d
Douglas	Tahoe Beach	24 units	Permits issued	Luxury condominiums
County*	Club	24 uiiit3	r ettilits issueu	(over \$1 million)

Source: City of South Lake Tahoe, El Dorado County, Douglas County *More information pending.

 $^{^{18}}$ Information on pending development from the jurisdictions was limited. The most complete information was provided by the City of South Lake Tahoe.

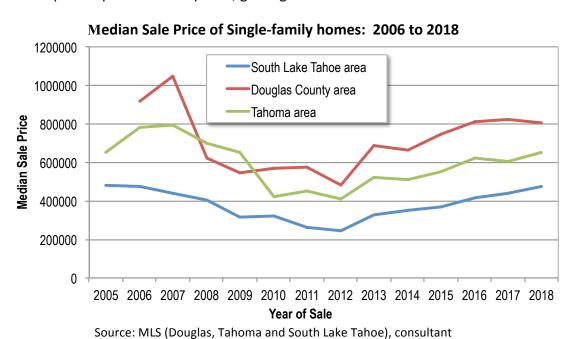
SECTION 4 – HOUSING COSTS AND AVAILABILITY

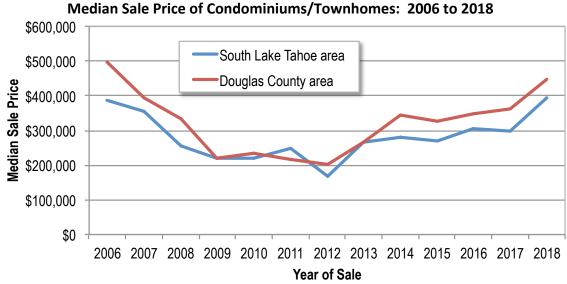
This section evaluates recent trends in home sale prices and activity. It compares recent sales activity to the current availability of homes. It evaluates the affordability of homes to residents and local employees and provides information on mortgage availability.

Trends in Home Sales

Over 70% of homes sold in the South Shore Region are located in the South Lake Tahoe area (generally zip code region 96150). While trends in sales vary by area, the overall trend in the region tends to be dominated by the South Lake Tahoe area.

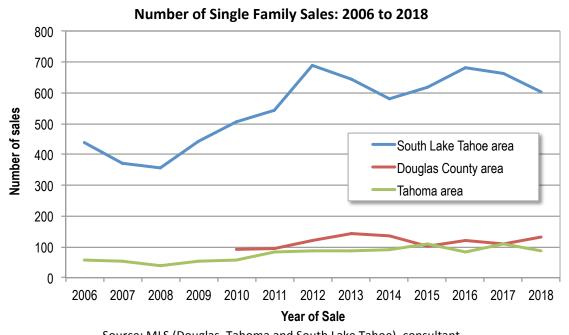
- In the South Lake Tahoe area, the median sale price of single-family homes declined by about 49% from the peak prior to the recession (year 2005) until the low-point in 2012. Condominiums dropped 57% during this same period.
- Single-family home sale prices have been increasing an average of 8 to 12% per year since 2012 in the South Shore Region.
- Median single family sale prices have almost fully recovered to the pre-recession peak in 2005 in the South Lake Tahoe area, whereas single-family homes prices are still well below peak prices that were reached in 2007 in the Douglas County and Tahoma areas.
- The median sale price of condominiums and townhomes has been growing at a faster rate (14% to 15% per year) since 2012 in both the South Lake Tahoe area and Douglas County. Attached units in the South Lake Tahoe area have surpassed pre-recession prices, gaining 135% since 2012.





Source: MLS (Douglas, Tahoma and South Lake Tahoe), consultant

 The number of single-family home sales generally rose between 2008 and 2012 in all areas. Sales flattened or fluctuated until last year, when sales began dropping in all but Douglas County. Sales still remain high compared to five years ago, but are modest compared to the previous two years.



Recent Sales

Sales in the South Shore Region between July 2018 and June 2019 indicate that prices are continuing to rise, albeit at a slower pace than prior years. The number of sales has also dropped slightly, beginning in 2018. The housing market has generally been softening since June of this year.

Trends since June show a slower rise in the median price of single-family homes (2.6%), but continued strong price increases for condominiums and townhomes (19.8%). Realtors note they have not seen double-digit single-family home price increases since 2017.

Of the lower priced product:

- About 31% of sales were priced below \$400,000 the price point sought by most local residents. About 64% of sales in this range were single-family homes.
- Homes that sold for under \$150,000 were mostly mobile homes.
- All homes sold that were priced under \$250,000 were small 1- and 2-bedroom homes.

Residential Units Sold: July 1, 2018 – June 30, 2019 South Shore Region

	Mobile home	TYPE OF HOME Condominium/ Townhome	Single Family	TOTAL %
<=\$150,000	12	1	1	1%
\$150 - \$199,999	0	7	0	1%
\$200 - \$249,999	3	27	7	4%
\$250 - \$299,999	0	24	29	5%
\$300 - \$349,999	0	22	70	9%
\$349 - \$399,999	0	12	86	10%
\$400 - \$499,999	0	48	159	21%
\$500 - \$599,999	0	28	100	13%
\$600 - \$749,999	0	13	110	13%
\$750,000 or more	0	44	177	23%
TOTAL	15	226	739	980
Median Sold Price	\$109,000	\$437,000	\$524,775	\$495,000
Median Sold Price per Square Foot	\$109	\$444	\$358	\$379

Source: Douglas County assessor sales records, MLS (Tahoma and South Lake Tahoe), consultant

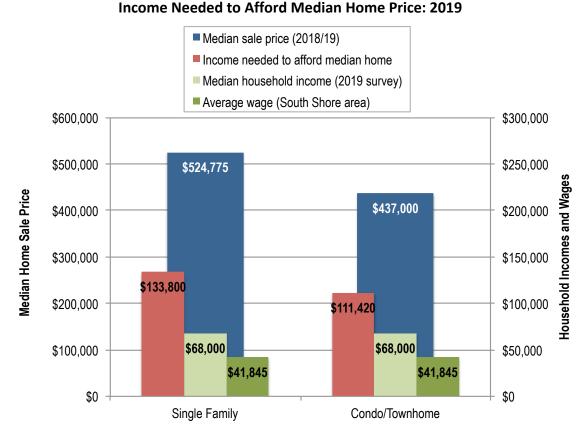
Affordability for Residents and Employees

Home sale prices are too high for most resident and workforce households. While single-family home prices have been increasing 8% to 12% per year and condominiums by 14% to 15% since 2012, median household incomes have been increasing only 2.5% per year. Household incomes are not keeping up with rising home prices.

"The cost of living in South Lake Tahoe has rapidly increased and no matter how much more my family earns in a year we still always feel that we are scrapping by and live check to check."

2019 Household and Employee survey comment

- The median income for a household in the South Shore is \$68,000.
- An income of \$133,800 is needed to afford the median priced single-family homes sold between July 2018 and June 2019. This is equivalent to an average 2.5-person household earning 188% AMI in El Dorado County or 215% AMI in Douglas County.
- The median priced condominium sold between July 2018 and June 2019 requires an income of \$111,420 to afford (157% AMI in El Dorado County or 180% AMI in Douglas County). This product is less affordable for residents than seen in many communities. Realtors noted that condominium and townhome product suitable and built for local residents is limited in the area.
- While condominium prices are lower, most have significant homeowner association (HOA) fees. HOA fees are included in the buyer's loan qualification for a property. HOA fees in the South Shore Region average about \$370 per month, which is equivalent to adding about \$55,000 to the price of the condominium.



Source: MLS, QCEW, 2019 Household and Employee survey, consultant team

Availability - Homes Listed for Sale

In general, when the number of homes available for sale is below a 6-month supply, it is considered a seller's market – meaning that there are more buyers than homes available to purchase, resulting in rising prices.

Based on home sales last year, there is a 6.6-month supply of listings in the South Shore Region in August 2019. A 6.6-month supply would generally indicate a good choice of product for buyers. This varies by price, however.

- Homes below \$400,000 are in short supply (4.5-month inventory) and the supply gets smaller as the price lowers.
- At the opposite scale, there is almost one-year of inventory for homes prices over \$750,000.
- It should also be noted that for-sale listings are seasonal in the South Shore Region and tend to be highest in the summer months.

"The number of homes is limited and the market is too expensive for what is available."

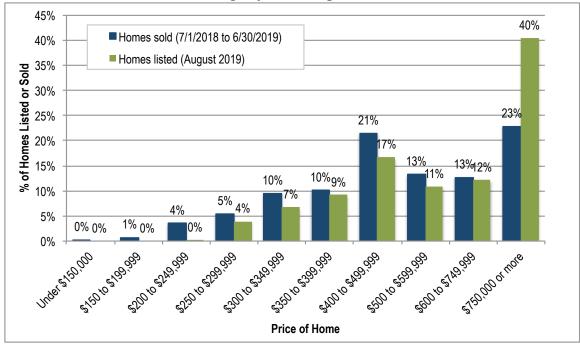
> 2019 Household and Employee survey comment

	Months of Inventory
Total Listings	6.6
Under \$250,000	0.3
Under \$300,000	2.7
Under \$350,000	3.7
Under \$400,000	4.5
Under \$500,000	4.8
Over \$750,000	11.7

Source: MLS (Douglas, Tahoma and South Lake Tahoe), consultant

This differential in availability is also shown in the below graph. The percentage of sales priced below \$600,000 last year exceeds the percentage of units currently available. In contrast, 40% of homes listed for sale are priced over \$750,000, whereas only 23% of sales last year were at this price range.

Sales (June 2018 to July 2019) Compared to Listings by Price: August 2019



Source: Douglas County Assessor records, MLS (Douglas, Tahoma and South Lake Tahoe), consultant

Realtors noted that homes in the \$300,000 price range typically need work, or they are very small. Homes in the \$400,000's are typically in decent shape, whereas homes over \$500,000 are in good condition.

Listed homes under \$350,000 are generally 1- and 2-bedroom units, with the exception of mobile homes. Homes get larger as prices increase; 4-bedroom homes are priced over \$400,000.

"I live with roommates in a great house. I would prefer to live alone but financially it does not make sense. I would like to buy but I cannot afford a house that doesn't need immediate remodels on one income."

"The number of homes is limited and the market is too expensive for what is available. Who wants to spend \$325,000 on a small cabin that needs to be renovated when you can spend \$250,000 on newer and larger home in Garnerville and commute?"

2019 Household and Employee survey comment

Residential Units Listed for Sale: August 2019 South Shore Region

	Mobile home	TYPE OF HOME Condominium/ Townhome	Single Family	TOTAL %
<=\$150,000	6	0	0	1%
\$150 - \$199,999	1	0	0	0%
\$200 - \$249,999	0	1	0	0%
\$250 - \$299,999	0	13	8	4%
\$300 - \$349,999	0	15	21	7%
\$349 - \$399,999	0	16	33	9%
\$400 - \$499,999	0	14	75	16%
\$500 - \$599,999	0	8	50	11%
\$600 - \$749,999	0	8	57	12%
\$750,000 or more	0	20	196	40%
TOTAL	7	95	440	542
Median List Price	\$79,900	\$419,000	\$696,500	\$639,000
Average List Price per Square Foot	\$106	\$431	\$470	\$456

Source: MLS (Douglas, Tahoma and South Lake Tahoe), consultant

Buyer Profile and Preferences

Realtors noted that the profile of home purchasers shifted in recent years:

- Buyers are split fairly evenly among four groups: retirees moving in, local resident employees, second homeowners, or investment buyers (buying to rent the home).
- As rents have increased, investment buyers have increased. Some buy older units, fix them up, then rent them for substantially more; others rent as-is or "with paint," and charge more.
- Realtors also noted an increase in people that are self-employed or employed elsewhere moving to the area. Few purchasers are relocating to the area for a job; but more purchasers are relocating to the area and bringing their job or business with them.

Regarding product preferences:

- Realtors indicated that second homeowners purchase across the full price scale from fixer-uppers below \$300,000, value-homes in the middle where most local residents desire to purchase (e.g. up to the low \$400,000's) and higher-priced properties over \$500,000.
- Second home buyers wanting homes for their own use favor homes in good condition.
- Local residents typically seek homes below \$400,000.
- Local residents will purchase units that need to be fixed-up, but for units that need to be completely remodeled or scraped, typically these are second homeowners or speculative/investment buyers.
- Local residents also prefer to be in or near the city and amenities more so than second homeowners or new resident retirees.
- New resident retirees often prefer to purchase homes near open space.
 Properties abutting open space may demand a \$20,000 to \$50,000 premium.
- Townhome-style units with garages are a choice that is currently lacking for local residents. Realtors indicated a well-designed product would be in demand.
- Most condominiums are owned by second homeowners; local residents prefer neighborhoods, which means having local resident neighbors.

""We lived in South Lake for 5 years and feel we have been pushed out by the focus on tourism, not on community. We have no actual neighbors nearby, just bachelor parties and second home owners. We want other kids for our kid to play with, neighbors to borrow sugar from, and people who share our concerns and interests.""

2019 Household and Employee survey comment

Mortgage Availability

The majority of residents use conventional (Fannie/Freddie) loans, followed by FHA, VA and USDA to purchase homes.

Local residents on average qualify for loans in the upper 300,000's to lower \$400,000's. Over 50% of applicants will not be able to qualify due to credit limitations, insufficient income or other factors. Employees in higher-paying jobs (e.g. Barton, School District, South Tahoe PUD, etc.) are more likely to qualify.

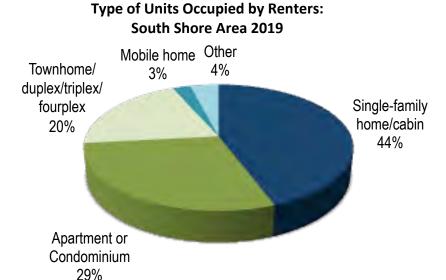
USDA loans are limited in use more by their onerous income limits and debt ratios rather than the loan limit. Buyers that qualify could use USDA on a property priced up to \$552,000 in El Dorado County and \$423,200 in Douglas County.

Down payments are among the largest hurdles for locals wanting to buy.

- High rents and car payments prevent the ability to save.
- Education is also needed. Many do not realize they do not have to have 20% down payment and that zero, 3% or 3.5% down payment programs exist.
- Down payment programs would be useful:
 - The City of South Lake Tahoe had a low- to moderate-income homeowner assistance program that filled the gap between the purchase price and the buyer's maximum mortgage qualifying amount with a silent second mortgage. The program was very helpful and would be useful if brought back.
 - Expanding access to El Dorado County's first time homebuyer assistance would also be helpful. This program has limitations in funding, access based on income (80% AMI), home price qualifications (\$399,000), and a waitlist.
 - Nevada Rural Housing Authority has a Home at Last Program for down payment assistance that can operate in Douglas County. Incomes cannot exceed \$135,000 if used with a Freddie Mac mortgage. They also offer Mortgage Credit Certificates (direct tax credit on the interest they pay on their home) for households earning under 80% AMI (\$52,600 for a threeperson household).

Rental Housing Market

The largest percentage of rentals is individually owned single-family homes, followed by condominiums, townhomes, and other attached product. Less than one-fourth are apartments. Employees in "other" types of housing include hotels/motels, cars/campers/tents, couch surfing and a few in dorm rooms.



Source: 2019 Household/Employee survey

Vacancy Rates

As a general rule, double-digit vacancy rates are considered to be very high, rates at or below 3% are very low, and a vacancy rate of around 6% that is trending downward is typically an indication to developers that construction of additional units should begin. These indicators can vary by market area; rental rates and cost of construction also influence developer decision-making.

In the South Shore area:

- There is less than 2% vacancy 111 units were found advertised in September; twice as many as in July (55 total). 19 Over 80% of listings are in South Lake Tahoe.
- An under 2% vacancy rate on average has been in place since 2014/15. Vacancy rates range from a high of about 2% in the September and October shoulder season, to basically 0% in December.
- Units typically fill before they are advertised. If vacated, units take less than one week to fill.

¹⁹ Source: Craigslist, Zillow, Zumper and local property manager sites.

 Unit turnover averages less than 5% per year. Turnover periods are during the shoulder seasons.

Despite the low vacancy rates for a number of years, no new larger rental projects (e.g. over 20 units) have been developed since The Aspens in 2014.²⁰ The market is not responding to the low vacancy rates.

Rents

The rental market had been soft during the recession until about 2014/15. Since then, vacancy rates dropped significantly and rents have been rising fast.

- Property managers report their rents have been increasing up to 20% per year the past two years.
- One bedrooms that rented for \$700 to \$800 two years ago are now priced from \$950 to \$1,100.

"My rent is \$900/month for a run down place, and that's a great deal."

2019 Household and Employee survey comment

Advertised rentals are priced higher than average rents reported on the survey or through interviews with property managers, but reflect what is available on the market when renters are searching for homes.

- Smaller studio and 1-bedroom units are priced for households earning under 80% AMI – the typical point at which many renters begin to search for homes to purchase.
- Larger units are more expensive. It takes a household income of \$73,000 to afford the advertised 2-bedroom units; almost \$100,000 to afford the average 3+-bedroom unit. This equates to 100% AMI or more.

Average Rents: South Shore Area, 2019

	Professionally-Managed Market Rents (interviews)	Average Rent Paid (survey)
0-bedroom	\$850-\$900	\$850
1 bedroom	\$950 - \$1,100	\$630
2 Bedroom	\$1,200 - \$1,500	\$1,260
3 Bedroom	\$1,600 - \$2,400	\$1,605
4 Bedroom	NA	\$1,800
Overall Average	-	\$1,270

Source: Interviews, 2019 Survey, consultant team

 $^{^{20}}$ See Section 3 – Housing Inventory – Recent and Pending Development, for more information.

Income Level	Max Affordable	Number of Bedrooms				Total	%
ilicollie Level	Rent	Studio	One	Two	Three+	listings	listings
Under \$20,000	\$500	0	0	0	0	0	0%
\$20 to \$39,999	\$1,000	10	3	1	0	14	13%
\$40 to \$49,999	\$1,250	3	8	0	1	12	11%
\$50 to \$59,999	\$1,500	1	1	6	0	8	7%
\$60 to \$74,999	\$1,875	0	1	15	2	18	16%
\$75,000 or more	Over \$1,875	0	0	18	41	59	53%
Total	-	14	13	40	44	111	100%
Average Rent	-	\$920	\$1,150	\$1,825	\$2,490	\$1,895	-
Average AMI affo	Average AMI affordability						
Income nee	eded to afford rent*	\$36,800	\$46,000	\$73,000	\$99,600	\$75,800	-
El	Dorado County AMI	59%	73%	97%	112%	107%	-
	Douglas County AMI	67%	84%	111%	128%	122%	-

Source: Craigslist, Zumper, Zillow, local property manager sites

Income-Restricted Rentals

Income-restricted rentals are subject to rent limitations and fixed rent increases, typically averaging 2% or less per year.²¹

As shown below, rents for income-restricted rentals are significantly lower than market rate rents shown above.

- Interviews with property managers of these properties show that they too are consistently at near-zero percent vacancy rates.
- Turnover averages less than 10% of units per year (about 50 units).
- Most have substantial waitlists (ranging from 40 up to 150 people) and units are typically filled before they are vacated.

²¹ Rents for units utilizing state and federal financing to subsidize their production are typically set by the Department of Housing and Urban Development. This includes units using various programs, such as lowincome housing tax credits (LIHTC), community development block grant (CDBG), HOME, and other options. In the Tahoe area, this also includes units constructed with bonus units from the TRPA (i.e., free residential allocations). The complete inventory of income-restricted rentals in the South Tahoe Region is summarized Section 3 – Housing Inventory.

^{*}Based on paying 30% of household income for rent. AMI estimates are based on assuming 1.5-persons on average per bedroom.

One property offers units for extremely low-income households earning 30%
 AMI or less. It was noted that working households often earn too much to qualify at this level – there is more demand and need at 50% or 60% AMI.

Income Restricted Property Rents: South Shore Region 2019

	AMI Limit				
	30%	50%	60%	80%	TOTAL Units
Studio/1-b	\$398	\$672 - \$784	\$741 - \$941	\$925 - \$1,168	207
2-bedroom	\$480	\$730 - \$941	\$951 - \$1,129	\$1,025 - \$1,315	240
3-bedroom	\$550	\$984 - \$1,086	\$1,134 - \$1,304	-	74
4-bedroom	-	-	\$1,336	-	5
Total Properties with units at each AMI	1	9	8	4	526

Source: Property manager interviews

The Section 8 Housing Choice Voucher program allows low-income tenants with vouchers to seek market rate properties for occupancy with federal subsidies filling the gap between market rent and what the household can afford. Of 379 vouchers in El Dorado County, about one-fifth (77 total) are in the South Lake Tahoe area. Of 230 in Douglas County, it is estimated that none are in the Tahoe area because rents are too high. This program is limited in the South Shore Region in a few respects:

- There is a substantial waitlist for new vouchers if they become available they have not for many years and no increase is anticipated. The waitlist in El Dorado County is currently closed for additional applicants, and may open in two years.
- Properties must rent for HUD-defined fair market rents or less. In a rising rental market, many are too expensive. Residents lucky enough to receive a voucher may not be able to use it.
- Properties that lease to voucher-holders must meet federal inspection standards. Property managers have few owners that accept vouchers due to these standards and not wanting to make the necessary improvements, meaning finding a suitable property can be hard in a tight rental market.

Utilities

Utilities cost an average of \$223 per month for renters in the South Shore. Most rents do not include utilities. Water and trash have historically been included, but more owners are charging for these utilities as well. Utility costs run higher for units with baseboard (electric) heat rather than gas.

The El Dorado County Housing Authority has grants available for income-qualified households to get assistance with utilities. Usage is highest in the winter months.

Renter Preferences

Most income-restricted managers noted that there is no real preference for units – all units at all sizes are needed. Many have very long term tenants – renters tend to stay, in part because they do not have other options.

Market unit property managers noted similar sentiment. Some amenities and preferences are apparent, however:

- A majority of renters searching have pets pet friendly is desirable and can demand higher deposits. Additional pet rent is less common.
- Nicer, renovated units tend to lease faster even though they are priced higher. Finding rentals in good condition that most can afford is hard.
- Garages and extra storage are desired.
- In-unit laundry is desired.

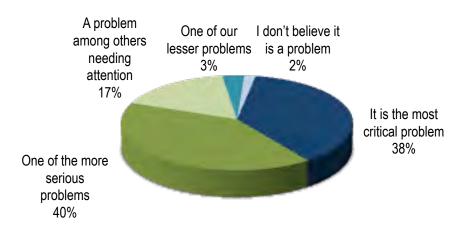
In terms of property type, either individual units or units with exterior access are preferred (as opposed to apartments with hallways). It is also preferable to have access to shared open space.

- Recent demand has been favoring two- and three-bedroom units, especially as prices for one-bedrooms have been increasing.
- Demand for one-bedroom units in income-restricted rentals is still strong. Units priced from 50% to 60% AMI are easier to fill than lower-priced rentals that have income-qualification limits since more households can income-qualify, especially for households with two incomes.

Section 5 – Housing Problems

The vast majority of respondents (78%) to the 2019 Household and Employee survey feel that the issue of finding housing that South Shore Region employees can afford is the most critical (38%) or one of the more serious problems (40%) in the area. Renters (58%) were more likely than owners (20%) to feel housing is "the most critical problem."

"How do you feel about the issue of people who work in the South Shore area being able to find housing they can afford?"



Source: 2019 Household and Employee survey

This section describes current housing problems facing South Shore Region residents and employees, including overall dissatisfaction, deferred maintenance, cost burden, overcrowding, loss of units, and being forced to move.

Level of Satisfaction

About 18% of South Shore Region residents are dissatisfied with their current residence. This includes 5% of owners and a very high 33% of renters.

"Which best describes your satisfaction with your current residence?"

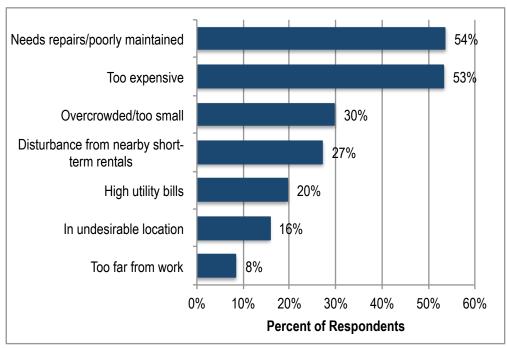
	South Shore Owner	South Shore Renter	Overall
Very satisfied	70%	25%	49%
Somewhat satisfied	25%	42%	33%
Somewhat dissatisfied	4%	23%	13%
Very dissatisfied	1%	10%	5%

Source: 2019 Household and Employee survey

When South Shore Region residents and employees were asked why they are somewhat or very dissatisfied with their current residence, over one-half stated it was because the

unit is "poorly maintained" or "too expensive." This is not surprising given the old housing stock and recent fast rise in rents and home prices.

Another 30% stated "overcrowded/too small" as an issue and 27% due to short-term rental disturbance. Many comments were received on the latter, relating to noise, parking, trash and loss of neighborhood.



"Why are you somewhat or very dissatisfied with your current residence?"

Source: 2019 Household and Employee survey

Condition of Homes

About 54% of South Shore residents who are dissatisfied with their housing state that their home needs repairs or is poorly maintained. Maintenance is an issue for 20% of all renters, compared to only 1% of all owners.

Of repairs that are needed, over 50% of respondents selected flooring, followed by exterior upgrades and energy efficiency. Old or broken appliances followed at 45%. "Structural repairs" was only selected by 24% of dissatisfied respondents in homes that need repairs – or 2% of all South Shore Region households.

"If repairs or improvements are needed, what type?"

	Percent of Respondents
Flooring (carpet, tile, etc.)	60%
Exterior upgrades (paint, siding, landscaping)	54%
Energy efficiency upgrades, insulation, windows	54%
Old, inefficient, or broken appliances	45%
Infrastructure (sidewalk, driveway, water/sewer lines)	35%
Heating, plumbing or electrical	33%
Roof (leaking, cracked)	28%
Structural repairs/damage (sinking foundation, cracked walls, etc.)	24%
Mold or asbestos abatement	24%
Other	15%

Source: 2019 Household and Employee survey

Owners are not upgrading their homes due to cost – either overall cost or cost of improvement relative to home value. The most common reason repairs have not occurred in rental units, according to the tenants, is unwillingness on the part of the landlord.

"If your home needs repairs, why have repairs not been made?"

	South Shore Owners	South Shore Renters
Cost of repair - too expensive	71%	31%
Do not want to spend more money on the home	15%	19%
Landlord not taking responsibility	0%	58%
Other	24%	24%

Source: 2019 Household and Employee survey

The above follows from discussions with local property managers as well. While some investment buyers have been fixing up rentals before charging higher rents, most rents have been increasing without corresponding improvements.

- Property managers report that absentee landlords, insufficient budgets for adequate maintenance and the age of units are the primary contributors to units falling into fair or poor condition.
- Property managers additionally cited challenges related to regulatory requirements. Many properties do not meet modern code standards and when improvements are made, bringing properties up to code (e.g., parking standards, coverage, etc.) can add significant cost and act as a disincentive for renovation.

"Houses are too expensive for the poor condition they are in." 2019 Household and Employee survey comment The City has stepped up its safety code inspections. All multi-family dwellings with six or more units are subject to annual inspections to "identify blighted and deteriorated housing stock and provide for the rehabilitation of housing that does not meet minimum building, housing and property maintenance code standards." Such properties are required to hold a current business license, with annual fees used to finance the cost of inspection and enforcement. This program has resulted in a few recent condemnations and displacement of tenants (see Section 5 – Housing Problems, Loss of Housing), though efforts are made to facilitate improvements in lieu of taking this step.

Cost Burdened

Households are considered to be cost burdened if their housing payment²² exceeds 30% of their income (before taxes), and extremely cost burdened if it exceeds 50%. Cost burdened households often have insufficient income left over for other life necessities including food, clothing, transportation and health care.

In the South Shore 41% of households are cost burdened, including 13% of households that are extremely cost burdened.

- 48% of renters and 34% of owners are cost burdened.
- 85% of South Shore households making under \$40,000 per year are cost burdened
- In addition, 53% of South Shore Region survey respondents who are dissatisfied with their current housing cite "too expensive" as the reason for their dissatisfaction, and 23% cite "high utility bills."

Percent of Income Spent on Housing by Household Income: 2019

	Under \$40,000	\$40,000- \$59,999	\$60,000- \$89,999	\$90,000- \$109,999	\$110,000 or more	Overall
0-30% (Unburdened)	15%	27%	63%	86%	96%	59%
31% or more (Cost Burdened)	85%	73%	37%	14%	4%	41%

Source: 2019 Survey of Households and Employees

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 $^{^{\}rm 22}$ The US Census defines "housing payment" to include rent and mortgage plus utilities.

Overcrowded

Overcrowding does not have a strict definition. Most property managers allow no more than 2-persons per *bedroom* in their units. The Census Bureau defines overcrowded housing units as those with more than 1-person per *room*. Alleviating overcrowding can only be done by adding more units (or opening up vacant homes) to the housing inventory.

- About 4% of households have more than 2 people per bedroom. This includes 1% of owner households and 7% of renter households.
- About 30% of South Shore Region households who are dissatisfied with their current residence cite "overcrowded/too small" as a reason for the dissatisfaction.

Loss of Housing

Rehabilitation and Condemnation

All jurisdictions were asked to provide information on the loss of units due to redevelopment or other measures over time. The availability of information was variable. No jurisdiction tracks this data on a consistent basis. Based on research, some recent unit losses include:

<u>City of South Lake Tahoe.</u> Recent property condemnations by the City. The lack of supply of rentals in the South Shore and the poor condition of many units is not without its conundrums. Due to the City of South Lake Tahoe Multi Family Dwelling annual inspection program, the City is able to discover and resolve poor conditions that occur due to property owner negligence. Property owners are provided inspection reports listing any substandard items that need to be corrected and timeframes for expected completion. When property owners elect not to take action, the City is forced into a position to order the units to be vacated to ensure occupants are no longer at risk. This has occurred once in the past five years. Unfortunately, these events can result in reduction of available housing and the need for residents to find new housing.

- One condemnation displaced six families last December;
- On another property the City is pursuing a court-ordered receivership to require repairs to be made.

State law requires landlords to provide relocation benefits to tenants (Health and Safety Code Section 17975), which may or may not ensure relocation within the South Shore Region.

<u>Douglas County.</u> In Douglas County, the 50-year-old Tahoe Shores Mobile Home community (155 units) was lost to redevelopment as part of Tahoe Beach Club. Plans were in place since 2002 to redevelop the area and the remaining 12 tenants vacated in

2016. The project has resulted in significant environmental improvements to the area; new condominiums built are projected to sell for between \$1.3 million to \$4 million.

The development was required to provide 54 units of income-restricted units as mitigation. Thirty-nine units were satisfied by purchasing a nearby apartment property (Aspen Grove) and restricting the units for households earning 80% AMI or below. The remaining 15 units were purchased this year and are comprised of rentals that are restricted for 120% AMI or below.

While the mitigation helps, buying down existing units does not add to the inventory of housing units in total and results in a net loss of resident housing opportunities. This is an important consideration when the number of resident-occupied rentals is dropping – reducing the supply only precipitates this problem.

Forced to Move

Renter households and employees were asked if they had been forced to move within the past five (5) years for reasons beyond their control on the 2019 Household and Employee Survey. About 32% (about 2,100 renter households) have been forced to move and some more than once. Renters forced to move who left the area are not accounted for in the survey data, meaning that these results are conservative.

Of the 32% of renters that were forced to move:

- 46% (970 total) had to move because the owner sold the home.
- 30% (625 total) had to move because the unit was converted to a short-term rental;
- 14% (300 total) had to move due to an inability to pay rent; and
- 14% each had to move because the owner moved in or the unit was in poor condition/irreparable.

Owners selling homes that they have been renting long-term is a common occurrence in most mountain resort areas where housing prices have reached, or in some places surpassed, pre-recession prices. Homeowners that chose to rent during the recession when sale prices fell can now recoup the value in their home, albeit many are sold with deferred maintenance issues. Purchasers may be locals, second homeowners or investors. The new use of long-term rented homes upon sale by the owner varies — the unit may become owner-occupied, used as a second home, or rented either long- or

short-term. With the loss in renter-occupied homes in the South Shore Region in recent

In the past five years, about 970 renter households lost their homes due to owners selling homes; 625 due to their rental being converted to a short-term rental.

years, it appears that many are not being re-rented long term.

While 26% of ownership households and employees surveyed also moved in the past five years, those moves were generally more voluntary. Less than 1% of surveyed ownership households and employees moved due to "lost home to forced sale or foreclosure."

"Affordability and availability are critical housing concerns in South Shore. Our last two houses that we rented were sold. We didn't want to move; we were forced."

"When we bought our home 20 years ago it was a predominantly owner occupied area. Now there are Vacation Home Rentals all around us."

2019 Household and Employee survey

Section 6 – Short-Term Rental Impacts

The short-term rental market affects the demand for community housing both from the supply side, by removing long-term rentals and homes previously owned by local residents from the market, and the demand side, through increased job growth to provide services to the short-term visitors and the rental properties. With the explosive growth in short-term vacation home rentals available through websites such as VRBO, Airbnb and other online hosting sites, these concerns have come to the forefront, not only in the South Shore Region, but also among most high-cost resort communities throughout the mountain west.

In areas such as the South Shore Region with limited development capacity, high cost of development, and established growth limitations, the potential loss of resident-occupied homes to short-term vacation use becomes even more acute. The constrained housing market is unable to respond to a decline in resident housing stock by simply building more units to make up for the loss – i.e., every unit counts.

Permitted Short Term Rentals in the South Shore

In 2019, TRPA found that there are approximately 6,947 permitted short-term rentals (STRs) in the entire Tahoe Region, which is approximately 14% of all residential units.

In the South Shore Region, permitted STRs comprise 11.2% of units. This includes permitted units only; some STRs are likely operating without permits.

Permitted Short Term Rentals (STR) in the Tahoe Basin: 2019

Jurisdiction	Total Residential Units	Total Permitted STRs	% of STRs of Overall Residential Units
City of South Lake	17,714	1,941**	10.5%
Douglas County	4,320	655	15.16%
El Dorado County	8,715	859	9.9%
Placer County *	11,267	2,768	24.57%
Washoe County *	7,372	963	13.1%
Carson City	1	0	0%
TOTAL	49,389	6,947	14.4%

Source: Local Government Activities Related to Short Term Rentals in the Lake Tahoe Basin, TRPA Local Government & Housing Committee Report, July 2019 (p. 4); City of South Lake Tahoe number updated by consultant team.

Each City and County jurisdiction is regulating STRs in some manner:

^{*}In Washoe County and Placer County, STRs were considered "permitted" if TOT is being collected

^{**}Includes 640 in the Tourist Core.

Douglas County

On September 6, 2018, Douglas County adopted a new Lake Tahoe Vacation Home Rental Ordinance (Ord. 2018-1520), requiring that no owner of a vacation rental may rent the unit for 28 consecutive days or less without a valid vacation home rental permit. The County hired Host Compliance to identify unpermitted STRs and established a 24/7 hotline for citizens to file complaints. Transient Occupancy Tax (TOT) is collected by the County tax collector for STRs. In 2019, the County also began collecting a \$5 room surcharge in the Tahoe Township to support construction of a Stateline events center.

El Dorado County

On September 11, 2018, El Dorado County adopted a new Vacation Home Rental Ordinance (Ord. 2018-5092), requiring that no owner of a vacation home rental shall rent a unit for 30 consecutive calendar days or less without a valid vacation home rental permit.

The County maintains a website (https://www.edcgov.us/Government/planning/vhr) with information on STR permitting and how to report a violation. TOT is collected by the County tax collector for STRs covered by the ordinance.

City of South Lake Tahoe

The City requires a STR permit for all short-term rentals. The number of STR increased 53% between 2011 and 2016. Some of this growth is related to increased enforcement to identify unpermitted STRs and bring them into compliance with requirements. Growth in STR has significantly slowed since 2016, averaging 1.4% per year. ²³

Change in Permitted STR: 2011 to 2019
City of South Lake Tahoe

	City of South Lake Tall	00
Year	Total STR Units	% yearly change
2011	1,213	-
2012	1,262	4.0%
2013	1,455	15.3%
2014	1,505	3.4%
2015	1,730	15.0%
2016	1,861	7.6%
2017	-	-
2018	-	-
2019	1,941	1.4%

Source: Socioeconomic Impacts of Vacation Home Rentals in South Lake Tahoe, June 2017, Michael Baker International, p. 2-32 (2011 to 2016 data); City of South Lake Tahoe (2019 data)

²³ A temporary moratorium was put into place in the City in 2017, affecting this growth: http://www.southtahoenow.com/story/10/24/2017/temporary-moratorium-vhr-permits-south-lake-tahoe

Of the 1,941 units, 640 are in the Tourist Core area, 1,253 are in areas zoned as single-family residential, 46 are in areas zoned commercial and 2 are in areas zoned recreation.

In November 2018, the City of South Lake Tahoe voters approved Measure T, which limits STRs to the tourist core and commercially zoned areas and will phase out permits for STRs outside of these areas over the next three years (until 2021). The measure makes a limited exception that grants permanent residents the ability to obtain a permit to rent out their home up to 30 days a year. A lawsuit challenging the constitutionality of Measure T is pending; the City has agreed not to enforce new occupancy limits while the legal process unfolds.

The City maintains a website with information on permitting and how to report a violation. The City collects TOT.

Effect on Housing Availability

Complete data on the change in use of units over time is not available. Without a full census of the use of units over time – including units that are owner-occupied, short-term rented, long-term rented, seasonally used, etc. – and the ability to track changes over time, the full trends and precise impacts cannot be measured.²⁴

Several observations from the local Realtors, property managers, and input from renters (based on the 2019 South Shore Household and Employee survey), however, provide some insight into the effect that short-term rentals have on home availability for residents.

Realtors observed that:

- Investment buyers comprise about 25% of the homebuyer market. This is a mix
 of buyers purchasing to short-term rent or long-term rent. Investment buying
 has increased with the rise in long-term rents and STRs.
- Second home buyers that want to rent their home typically look for lower-priced homes (below \$500,000).
- As of this study, no notable decrease in home prices due to the passage of Measure T in the City (noted above) had been observed by interviewed Realtors.

Property managers have observed that:

• The managed stock of long-term rentals has remained fairly stable in recent years (e.g., since 2014/15). As rents have increased, property managers have

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²⁴ The Town of Crested Butte, CO, has completed such a census, determining how many units were occupied by long-term renters, occupied by owners, and used as vacation rentals in 2012 and 2015 (most recent census year). The Town discovered that during this three-year period that 3.5% of all homes in the community were converted from long-term local occupancy to short-term rental use.

observed a rise in investment buyers that fix up units, then re-rent for significantly more.

- Interviewed managers felt there had been a recent decrease in interest to shortterm rent given that this market has been up and down and varies by season.
- The typical life cycle for second homes in the managed rental inventory has been for the owner to first vacation in it themselves, then rent short-term, rent seasonally, rent long-term, and then sell. Many owners that long-term rent defer maintenance and would rather sell the units than fix them. This means high fix-up costs for the new buyer.

<u>Survey Responses</u>. As stated in Section 5 – Housing Problems, renters were asked whether they were forced to move within the past five (5) years for various reasons.

Owners selling their rental and owners converting the longterm rental to short-term were the most common reasons renters gave for being forced to move.

Based on responses:

- About 970 renter households had to move within the past five years because their unit was sold; and
- About 625 had to move because the unit was converted to a short-term rental.

In the past five years, about 970 renter households lost their homes due to owners selling homes; 625 due to their rental being converted to a shortterm rental.

Short-term rental conversion is not the most significant impact on renters in the South Shore Region, but it has forced at least 10% of renters to find other housing. Owners selling homes is also a consideration because when homes are re-purchased, many will not be re-rented long-term and some, unknowingly to the renter, may convert to short-term. In other words, these figures are likely conservative.

In an area in which resident-occupied homes are being lost, particularly rentals, every impact on the supply deserves attention, albeit in balance with the positive and negative impacts on the community.

"VHRs are a huge component of our local economy and should be preserved, albeit with clear guidelines and restrictions for both the owners and renters."

"... Numerous outside investors purchase the home as an "investment" ... and use the rental income to support their "investment model". However, excessive short term rentals have led to a loss of community in many neighborhoods, lack of affordable housing stock, ... and significant overcrowding and traffic. Tourism is very necessary for this town but the current VHR system in both the City and County is deeply flawed."

2019 Household and Employee survey

Section 7 – Housing Preferences

This section describes what housing is needed and preferred home and location attributes by persons living and/or working in the South Shore Region. The preferences represent survey respondents that either in-commute to the South Shore Region for work or currently live in the area and desire to move into a new or different home within the next 5 years.

Households that Want to Move

Current residents and employees in the South Shore Region were asked if they want to move within the next five (5) years and, if so, whether they desire to move within (or into) the area.

- Of South Shore residents who want to move, 39% want to stay within the area and 13% desire to leave. The other 48% prefer to stay in their current home.
- Of persons who commute into the Region for work, a similar 40% stated that they want to move into a home in the South Shore if they can find suitable housing they can afford.

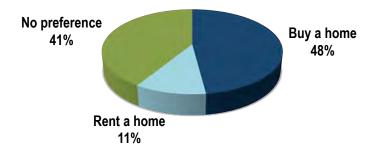
South Shore Region Residents and Employees Within the next 5 years do you want to:

	% of respondents
Stay in your current residence	e 48%
Move within or into the South Shore Are	a 39%
Move into a home outside of the South Shore	e 13%

Source: 2019 Household and Employee survey

Of residents and employees who want to move within the area, 48% prefer to own a home, 11% prefer to rent, and 41% would own or rent.

Preference to Own or Rent a Home in the South Lake Tahoe area: 2019



Source: 2019 Household and Employee survey

Who Wants to Move – Demographics, Employment and Income

The demographics of households that want to move into a new or different home within the South Shore Region affects the type and design of housing that is needed. As shown below:

- The average size of households looking to move is slightly larger than current households living in the South Shore Region (2.6 persons).
- Households preferring to own a home are more likely to be couples with and without children than those that would rent.
- Households preferring to rent or having no preference are more likely to be single adults living alone, single parents, roommates, and households that include extended family.
- Households desiring to move cover a range of ages:
 - Predominate household members are between the ages of 30 and 64 (86%).
 - Households that would rent are most likely to have persons between the ages of 18 and 29.
 - About 40% of households seeking to move have children under 18 much higher than the current mix of households living in the South Shore.²⁵ About 15% have a household member over age 65.
 - Since the region has been losing younger households and the proportion of families with children has been declining, providing opportunities for local resident and employee households that want to live in the South Shore can help reverse, or at least slow, this trend.

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²⁵ See Section 1 – Population and Household Demographics

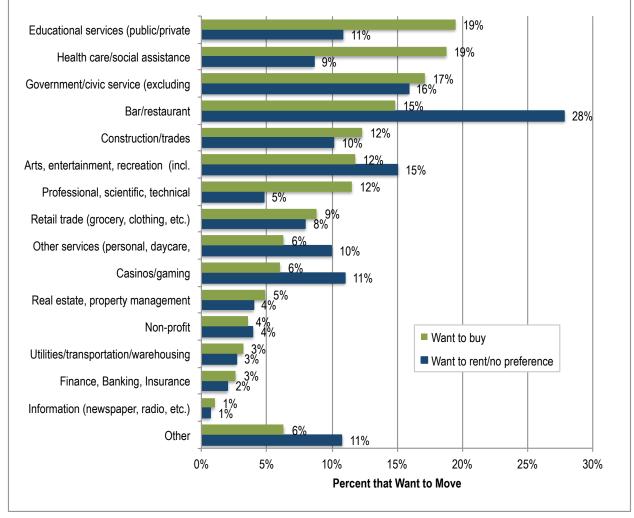
Demographics of Households that Want to Move into a New or Different Home in South Shore Region: 2019

Prefer to Own	Prefer to rent/ No preference	Total
22%	26%	24%
28%	35%	31%
20%	16%	18%
17%	13%	15%
12%	11%	12%
2.7	2.5	2.6
22%	28%	25%
7%	16%	12%
18%	10%	14%
39%	19%	28%
5%	12%	8%
6%	10%	8%
3%	3%	3%
1%	3%	2%
21%	10%	15%
35%	33%	34%
21%	31%	26%
90%	82%	86%
14%	17%	15%
	22% 28% 20% 17% 12% 2.7 22% 7% 18% 39% 5% 6% 3% 1% 21% 35% 21% 90%	Prefer to Own No preference 22% 26% 28% 35% 20% 16% 17% 13% 12% 11% 2.7 2.5 22% 28% 7% 16% 18% 10% 39% 19% 5% 12% 6% 10% 3% 3% 1% 3% 21% 10% 35% 33% 21% 31% 90% 82%

Source: 2019 Household and Employee survey

Employees working in seasonal and year-round positions are reflected in the following data. Not surprisingly, the largest group of households that would move are employed in the bar/restaurant industry – a dominant industry in the Region. Differences by those who want to buy and those who would rent are apparent:

 Households that would rent are more likely to be employed in bar/restaurant, entertainment/recreation, casinos/gaming, and other services than employees that prefer to buy. Households that prefer to buy are more likely to be employed in health care, education, scientific or technical trades, or construction.



Type of Job Held (Seasonal and Year Round) Held*

Source: 2019 Household and Employee survey *Totals add to over 100% because respondents hold multiple jobs

The below table shows the incomes of residents and employees that want to move to a different home within the South Shore Region.

- About half (48%) of those that prefer to buy earn under \$75,000/year. To be affordable, homes need to be priced below \$300,000.
- Households that prefer to rent or have no preference have lower incomes: 50% have incomes below \$50,000. For this group, rentals need to be priced below about \$1,250 per month for a 2-person unit (e.g., 1- or 2-bedroom).

Households That Want to Move into a Home in the South Shore Region by Income

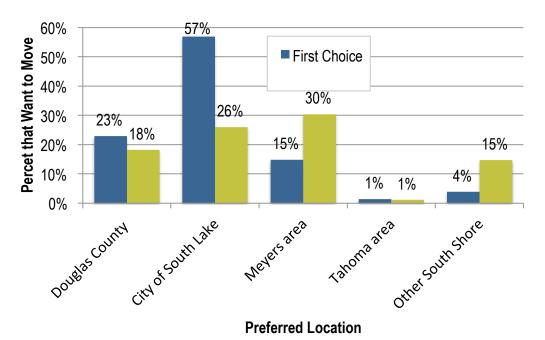
	Prefer to Buy	Prefer to Rent/no preference
Under \$40,000	21%	38%
\$40,000 to \$49,999	7%	12%
\$50,000 to \$74,999	20%	24%
\$75,000 to \$99,999	16%	12%
\$100,000 to \$124,999	13%	6%
\$125,000 or more	23%	8%
Median Income	\$75,000	\$50,000

Source: 2019 Household/Employee survey

Preferred Home Location

For the majority of households wanting to move, the City of South Lake Tahoe would be their first choice (provided that housing costs were constant across the area). Second choices tended to be more evenly distributed among Douglas County, City of South Lake Tahoe, Meyers, and other South Shore areas.

Households' first and second choice location, (assuming that housing costs were the same in each area)



Source: 2019 Household/Employee survey

Preferred Home Type

As is typical in most communities, the first housing choice of both renters and buyers is a single-family home. Both renters and buyers are open to attached product: a two-story townhouse-style home was the highest ranked second choice, and a stacked condo was the highest ranked third choice. This was also consistent with comments received from Realtors as part of this study.

Regarding other selections:

- While only 4% of those looking to move would choose a tiny house as their first priority, they ranked relatively well as a second choice, after more conventional attached housing.
- Among renters, apartments and mobile homes were more likely to be considered a first second, or third choice. Both can provide a more stable housing option for renters because the individual unit is less likely to be sold or rented short-term (i.e., less than 30-days).
- Dorms and shared rooms were not a priority choice for any respondents.

Preferred Type of Housing: 2019

FIRST Choice Home:	Prefer to Buy	Prefer to Rent/ No preference	Total
Single-family home	91%	74%	83%
Townhome-style (2-story)	3%	10%	6%
Tiny house (less than 600 Sq. Ft.)	3%	4%	4%
Stacked flat condo-style (1 story)	0%	4%	2%
Apartment	1%	4%	2%
Mobile home	0%	1%	1%
Dorm/Shared room	0%	0%	0%
Other	1%	3%	2%
SECOND Choice Home:			
Townhome-style (2-story)	39%	40%	39%
Stacked flat condo-style (1 story)	13%	11%	12%
Tiny house (less than 600 Sq. Ft.)	11%	12%	11%
Single-family home	14%	7%	10%
Apartment	1%	11%	6%
Mobile home	3%	7%	5%
Dorm/Shared room	0%	0%	0%
Other	1%	0%	0%
THIRD Choice Home:			
Stacked flat condo-style (1 story)	21%	25%	24%
Townhome-style (2-story)	15%	12%	13%
Apartment	5%	16%	10%
Tiny house (less than 600 Sq. Ft.)	11%	7%	9%
Single-family home	10%	4%	8%
Mobile home	4%	11%	7%
Dorm/Shared room	0%	0%	0%
Other Same 2010 Ha	0%	1%	1%

Source: 2019 Household/Employee survey *Sorted in descending order of importance

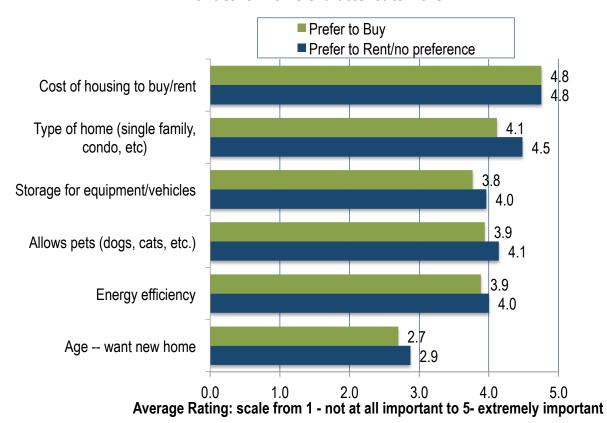
Preferred Home and Community Characteristics

Residents and employees that want to move were asked to "Please indicate how important the following factors are to you when looking for a place to live," given a scale from 1 = Not At All Important to 5 = Extremely Important.

Home characteristics were ranked similarly regardless of tenure preference.

- When looking for a place to live, the "cost of housing to buy or rent" is the most important consideration for all types of households looking to move.
- Type of house is ranked more highly than is common in other mountain communities. This strong preference indicates that special consideration for home type should be given in developing housing for local employees and residents, particularly homes for sale.
- "Storage," "Pets," and "Energy efficiency" and were also rated as important.

Priorities for Home Characteristics: 2019



Source: 2019 Household/Employee survey

Survey respondents generally put more priority on home characteristics than location characteristics. When considering location characteristics of their home, these trends emerged:

- Reliable communication infrastructure "cell phone coverage" and "broadband" ranked the most important across all types of households wanting to move.
- "Proximity to work" was the next most important location attribute.
- For couples with children and single parents, "quality of schools" ranked highly, at 3.8 and 3.5 respectively. Proximity to daycare was not a top priority for either group.
- Survey respondents did not place much emphasis on proximity to community amenities or transportation.
- Safety, neighborhood feel, and distance from short-term rentals were also commonly written in as important "other" factors when survey respondents were considering their housing location priorities.

Priorities for Location Characteristics: 2019 Prefer to Buy Prefer to Rent/no preference Cell/mobile phone coverage High speed internet/broadband Proximity to work (yours or other household Proximity to services (medical, groceries, Community amenities (schools, parks, Proximity to skiing/recreation Quality of schools 3.0 Proximity to transportation Proximity to day care 1.9 2 3 0 5

Average Rating: scale from 1 - not at all important to 5- extremely important

Source: 2019 Household/Employee survey *Sorted in descending order of importance overall.

Bedrooms Needed

A range of housing sizes are needed, from small studio and 1-bedroom rental units to get workers out of roommate situations through entry-level ownership to keep young families in the community. More specifically:

- Two- and three-bedroom units are strongly preferred by those who want to own or rent in the South Shore.
- Households that would rent report needing 2.0 bedrooms on average. Owners needed 2.3-bedrooms on average.
- Renters had higher interest in studios, 1- and 2-bedrooms, compared to owners.
- Households that prefer to own are pretty evenly distributed between a preferences for 2- or 3-bedrooms.
- No owner households and only 1% of renter households reported needing a 5bedroom home.

What number of bedrooms would you need?

triat named of bear come treate you need.			
	Prefer to BUY	Prefer to RENT/no preference	
Studio	3%	10%	
1-bedroom	16%	17%	
2	35%	44%	
3	38%	25%	
4	7%	4%	
5+-bedrooms	0%	1%	
Average	2.3	2.0	

Source: 2019 Household/Employee survey

Affordable Purchase Price

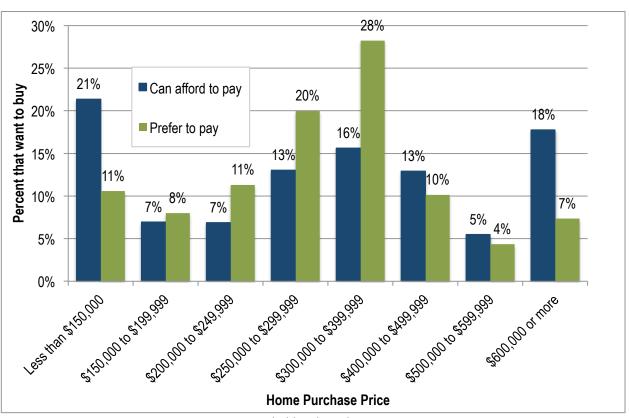
Households that want to purchase homes in the South Shore Region were asked how much they would pay for their most preferred housing type. Based on responses:

- The largest percentage of households prefers to pay between \$250,000 to \$400,000 for a home in the South Shore Region. This is about the middle range of where households that want to move can also afford to buy homes based on their incomes.
- A high percentage of respondents indicated they would be willing to pay more than they could afford given their household income. About 28% of households can afford a home priced below \$200,000, but only 19% of respondents stated this as their preferred price point.

Some of this discrepancy is due to retiree or other households that may have assets other than income to afford more home. It is also an indicator that homebuyer education and financial readiness may be important. Realtors and lenders indicated that education is needed for potential buyers to understand what they can afford and options available to help them get into homes (e.g., low down payment loans, etc.).

 At the other end of the spectrum, households that can afford a home over \$600,000 prefer to pay less, and will likely compete more successfully with lower income households seeking the same inventory. If product is designed appropriately, some of these households would likely be willing to pay more than they indicated.

Amount Households Prefer Pay for Their First Choice Home Compared to What They Could Afford Based on Income



Source: 2019 Household and Employee survey

Affordable Rent

The median income of households that would rent is \$50,000 (70% AMI for El Dorado County for a 2.5-person household). This household could afford about \$1,250 in rent.

 Assuming an average of 1.5-persons per bedroom, studio and 1-bedroom units could be priced up to \$1,000; 2-bedrooms up to \$1,250; and 3-bedrooms up to \$1,500.

Maximum Affordable Rent By Bedroom Size

	1-bedroom	2-bedroom	3-bedroom
Affordable Price	\$1,000	\$1,250	\$1,500

Source: 2019 Household and Employee survey

Down Payment Available

Households that want to purchase a home in the South Lake Tahoe area were asked how much they have available for a down payment.

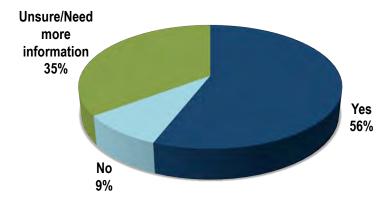
 The median down payment available was \$10,000. About 18% of households have no or low down payment available, which lenders noted is a barrier to many would-be purchasers. Down payment assistance could help these households.

Deed Restrictions and Assistance with Housing

Survey respondents who want to move within the South Shore Region were asked if they would consider purchasing a home with a deed restriction, understanding that the home would be priced below market rate and affordable to them, but that appreciation would be limited to 3% to 5% per year.

- Over 50% indicted that they would consider buying a home with such a deed restriction.
- There is an opportunity for education and outreach, as 35% indicated they were unsure or needed more information. Education of potential buyers as well as those in the real estate industry will be needed, given that deed restrictions of this type do not exist in the area for ownership product.

Percentage of Household that would Consider Purchasing a Deed Restricted Home



Source: 2019 Household/Employee survey

When residents and employees that want to move to or within the South Shore Region were asked to "indicate which of the following types of help with housing you would consider for you and your household," residents and employees responded favorably to all options presented.

- Households seeking to own or that would rent were all highly interested in down payment assistance. Not surprisingly, households that would rent were most interested in rental assistance.
- All respondents were interested in low interest loans to make improvements to their homes.
- Households that would rent were more favorable towards purchasing a deed restricted home, although those seeking to purchase also viewed them more favorably than not.

"Which of the following types of help with housing you would consider for you and your household?" Use a scale of 1 =Would not consider to 5=Would definitely consider

	Prefer to BUY	Prefer to RENT/no preference
Down payment assistance	4.20	4.30
Low interest loan to improve current home	3.98	3.73
A home you could own, built with sweat equity	3.69	3.71
Rent Assistance	3.21	4.33
Deed Restricted Purchase	3.47	3.93

Source: 2019 Household/Employee survey *Sorted in descending order of interest

Section 8 – Land, Resources, Costs and Constraints

This section discusses:

- The remaining development capacity in the Lake Tahoe Basin and general overview of the development rights system as related to local resident housing needs;
- Current land and local housing resources available in the South Shore Region;
 and
- Estimated development costs in the South Shore Region and subsidy gaps needed to produce local resident housing.

This information will set the stage for exploring opportunities in more detail through the Action Plan process.

Development Capacity

TRPA Development Rights System

Regulations established by the Tahoe Regional Planning Agency (TRPA) influence how and at what pace residential growth can occur in the Lake Tahoe Basin. In 1987, a development rights system was adopted for the Tahoe Basin to cap the total amount of development potential and ensure the pace of development aligns with environmental capacity.

An important part of this system also regulates the amount of land coverage in the Tahoe Basin. Land coverage is an essential element of the TRPA's environmental plan to protect Lake Tahoe. Land coverage, also called impervious surface, includes all manmade structures such as homes, driveways, and parking lots. Maintaining open space and limiting the square footage of impervious surfaces in a watershed is a proven method for improving water quality. The amount of land coverage permitted in various lake areas is determined by the soil type, either through a TRPA Site Assessment or an Individual Parcel Evaluation System score (IPES).²⁶

This system manages growth through (1) the allocation of development and (2) transferring development to less environmentally sensitive lands to balance environmental impacts with the growth of area communities and direct growth and

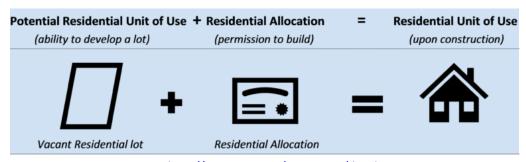
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²⁶ The IPES systems assigns a numerical score to vacant parcels and ranks the parcels within each local jurisdiction according to their relative suitability for development. It evaluates measures such as distance from the lake, runoff potential, erosion hazard and others to establish a score. Parcels with a "top rank" score may obtain an allocation from their jurisdiction. More information is available at http://www.trpa.org/permitting/land-coverage/

redevelopment to appropriate areas. In Tahoe, transferable development rights (TDRs) are those that can be banked and/or verified as legally existing by TRPA. These rights include:

- land coverage (existing and potential)
- commercial floor area (CFA)
- existing residential units of use (ERU)
- tourist accommodation units (TAU)
- potential residential units of use (PRU)
- residential allocations (RA)

<u>Residential Units of Use.</u> Development rights are land use units someone must acquire before a property is developed. Single and multi-family development requires acquisition of a Residential Unit of Use (RUU), which are formed by combining a potential residential unit of use (PRU) and a residential allocation. RUUs are formed by combining a potential residential unit of use (PRU) and a residential allocation (RA).



Source: http://www.trpa.org/permitting/development-rights/?highlight=development%20rights%20conversion%2C%20trnasfer

<u>Coverage</u>. Single and multi-family development also requires that a parcel or planned development have sufficient coverage to permit the construction of homes and other impervious surfaces (paved driveways, bike paths, etc.). ²⁷ It may be possible to transfer additional coverage from more sensitive lands in the Lake Tahoe Region for this purpose. This may be required, for example, to realize density bonus provisions in the TRPA Regional Plan and local Area Plans for affordable or achievable ²⁸ housing development.

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content/uploads/ACHIEVABLE-AMI_Per-County_013019.pdf

²⁷ See, e.g., Tahoe Basin Impervious Surface Coverage Study by Environmental Incentives, LLC, August 2012, for more information on different types of coverage. "Hard" coverage is required to build residences as part of a mixed use development; any type of coverage can be used to develop solely residential developments.

²⁸ TRPA defines "affordable" as homes that are affordable for ownership or rental by families who make up to 80% of Area Median Income (AMI); "moderate" as homes that are affordable for ownership or rental by families who make between 80% to 120% of AMI; and "achievable" as homes that are affordable to an income level that varies by county, but represents the percentage of AMI necessary to afford the median-priced home. The achievable income levels for 2019 are available here: http://www.trpa.org/wp-

Procuring Allocations. Participants in the transfer of development right (TDR) market include individual landowners and their representatives, land banks (California Tahoe Conservancy; Nevada Division of State Lands) and lead agencies (counties, City of South Lake Tahoe, TRPA). While TRPA provides development rights at no cost either directly to project applicants or to the local jurisdictions as outlined in the TRPA Code of Ordinances Chapter 50, Allocation of Development, projects must meet certain conditions to receive these development rights. Because development rights are not always readily available from the TRPA or local jurisdictions due to these regulations, there exists a private market for development rights. Private parties may transfer and sell development rights on the open market.

Effective December 24, 2018, the TRPA adopted simplifications to the development rights system, including:

- 1. Expanded eligibility for bonus units;
- 2. Allowing conversion of one type of development for another through conversion exchange rates; and
- 3. Eliminating local transfer approval.

1. Bonus Units

TRPA has also approved changes to the residential bonus unit program to allow affordable (under 80% AMI) through achievable housing (varies by jurisdiction, but may exceed 195% AMI in some areas) to be awarded bonus units directly from TRPA, rather than through the local jurisdiction. The project receiving a bonus unit is exempt from having to obtain a residential allocation (RA). Bonus units are available for affordable through achievable housing if:

- Development is within ½-mile of an operational transit stop. Some city multifamily zoned land falls outside of these areas.
- Units are deed restricted at the respective affordability level and prohibit the use of the unit as a vacation rental or second home. Property owners can acquire a full RUU and remove this restriction.

Bonus units may also be awarded to existing homeowners that will deed restrict their home in exchange for receiving a bonus unit. This then allows the homeowner to sell their existing RUU on the market, providing a "paid" incentive to deed restrict their property.

Some bonus units are also reserved for development in Town Centers, Regional Centers, or the High-Density Tourist District ("Centers").

A total of 1,119 bonus units are available for affordable/moderate/achievable homes and 333 bonus units are available for market rate development in specified Centers.

2. Conversion Exchange Rates

TRPA has approved the conversion of development rights among different uses (TAU, CFA, SF RUU, MF RUU). The goal is to better manage growth, support environmentally beneficial and economically feasible redevelopment, respond to market demands and improve the effectiveness and predictability of the current development rights system within the Lake Tahoe Basin.

TRPA Conversion Exchange Rates

Existing Development	Equivalent Development Rights			
Rights	CFA	TAU	SF	MR
300 sq. ft. CFA	300 sq. ft.	1	1	3/2
1 TAU	300 sq. ft.	1	1	3/2
1 Single Family RUU 300 sq. ft.		1	1	3/2
1 Multi-Family RUU	200 sq. ft.	2/3	2/3	1

 $\textbf{Source:}\ \underline{\text{http://www.trpa.org/about-trpa/how-we-operate/strategic-plan/development-rights/}$

Since adopting the above conversion rates, more than 60 residential units have been added throughout the region, while the number of TAUs has been reduced by more than 50 and CFA reduced by over 4,000 square feet.

3. Transfer Between Jurisdictions

Under the previous system, developers had to receive approval from local jurisdictions (both sending and receiving) and TRPA when development rights transferred across jurisdiction boundaries. The new system allows development rights to move freely between jurisdictions and only requires TRPA approval. Local jurisdictions reserve the right to request local approval of transfers from the TRPA Governing Board if a trigger is met. The trigger would be a 5 percent net loss of the existing development rights within their jurisdiction. Elimination of the local approval applies to all development rights, including residential development rights, residential allocations, and coverage.

Residential Allocations and Build-Out

TRPA distributes residential allocations to jurisdictions every two-years; currently averaging about 120 allocations per year in the entire Lake Tahoe Basin. Local jurisdictions may impose their own conditions for distribution of development rights, and there are often wait lists for these rights. The last allocation occurred this year, awarding 73 allocations to the South Shore jurisdictions for 2019 and 73 for 2020.

^{*}A residential unit of use (RUU) is a combined development right and allocation

Residential Allocations: 2019 and 2020

	2019	2020
Douglas County	10	10
El Dorado County	30	30
South Lake Tahoe	33	33

Source: TRPA

As of March 2019, TRPA has 2,374 residential allocations left to distribute throughout the Tahoe Basin through the year 2032. TRPA periodically reviews total allocations for the region and added 2,600 allocations to the development pool upon its last review in 2012.

"Build-Out" Summary: TRPA Tahoe Region Through 2032
March 2019

	Residential Units	% of Units
Total Development Potential	51,097	100%
Built or allocated	47,271	93%
Bonus units (unused)	1,452	3%
Affordable/Moderate/Achievable	859	-
Affordable/Moderate/Achievable (Centers)	260	-
Market rate (Centers)	333	-
Remaining allocations (through 2032)	2,374	5%

Source: TRPA

Based on the above table, the Tahoe Region is 93% built-out. This is significant for several reasons:

- An estimated 3,290 units are needed in the South Shore to address the current deficit in local resident housing and help fill new jobs within *the next six years*. This is the vast majority (86%) of the remaining allocations plus bonus units *for the entire Tahoe Region* through 2032.
- Even if all of the remaining allocations and bonus units were constructed and occupied by local residents in the South Shore Region, this would only boost the resident-occupancy rate by 4-percentage points, up to 50%. This is still below the local occupancy rate in 2010 (55%).

In addition, of the allocations made to South Shore jurisdictions for 2019 and 2020:

- El Dorado County reported having already awarded all 60 allocations with most, if not all, for single-family homes;
- The City of South Lake Tahoe has 55 allocations available in the Town Center, 25 multi-family allocations, and 4 IPES allocations for single-family or multi-family. Three single-family allocations have been offered and are pending acceptance.

Douglas County is still issuing allocations from 2015.

The South Shore Region cannot build its way out of its housing problem. It will be important to be conscious of the use of remaining allocations if ensuring sufficient provision of local resident housing is a paramount goal of the region. It will also require creative options for redevelopment to at least ensure more local resident housing is not lost, and preferably gained, as well as repurpose existing homes back into local resident-occupied homes. Finally, evaluating the needed balance between TAU, CFA and residential uses and utilizing TRPA's flexible conversion system to produce more local resident homes will be important. Establishing local resident housing targets as the South Tahoe Region builds out will help ensure actions and policies align toward achieving this goal.

Banked Coverage and Development Rights

Public entities, institutions, organizations and the private sector have banked coverage and development rights. Rights held by jurisdictions and the private sector are shown in the below table. Utilizing banked rights to further local resident housing goals is another avenue to increase the provision of units.

The City is evaluating the ability to make banked rights available for local resident housing projects for free and/or sell rights and place the proceeds into an affordable housing fund. Additional creativity will be needed to tap into banked rights owned by the private sector.

With the adopted TRPA conversion exchange rates, banked and pooled rights may be converted to other development uses. As an example, the table below shows the multifamily residential development potential if all CFA, TAU and RUU are converted to multifamily RUU (MF RUU).

The development rights exchange rates present an opportunity for the jurisdictions to master plan for local resident housing and assess whether, for example, excess TAU or CFA may be better utilized to instead construct homes. Obviously 100% of the banked TAU or CFA would not be converted, but the table illustrates that another potential 1,466 multi-family units in the City and 854 in the counties can be "found" through conversions.

Banked and Pooled Development Rights Held by Jurisdictions and Private Owners

Banked Rights (may include private) October 2019			MF RUU Equivalent				
	City	El Dorado County	Douglas County	Conversion To MF RUU	City	El Dorado County	Douglas County
300 sq.ft CFA	70,263	7,229	9,453	3/2	351.3	36.1	47.3
TAU	605	210	0	3/2	907.5	315.0	0.0
Single-Family RUU*	3	13	33	3/2	4.5	19.5	49.5
Potential RUU	69	85	16	-	-	-	
Coverage (hard)	542,618	33,720	296,632				
Coverage (potential)	440,023	395,848	269,927				
Coverage (soft)	12,338	16,987	57,571	-	-	-	
Pooled Rights		ed):		MF RUU Equivalent			
November 201	8 City	El Dorado County**	Douglas County	Conversion To MF RUU	City	El Dorado County	Douglas County
300 sq.ft CFA	33,097	33,395	33,520	3/2	165.5	167.0	167.6
TAU	25	10	25	3/2	37.5	15	37.5
RA	86	34	46	-	-	-	
TOTAL	-	-		-	1,466.3	552.6	301.9

Source: TRPA, Consultant team

Additional Development Needs - Sewer Connections

The South Tahoe Public Utility District (STPUD) services all of the City of South Lake Tahoe and portions of El Dorado County within the Tahoe Basin. STPUD lowered sewer connection fees by 50% two years ago: from \$5,500 to \$2,700 for all development. One connection is required for each kitchen and each bathroom in a residence.

The STPUD recently approved a sewer transfer ordinance allowing banked connections to be transferred to housing projects providing local resident housing up to 120% AMI, or as otherwise defined by governing jurisdictions. Banked connections from STPUD for transfer to local resident housing projects are free. A \$100 administrative fee for tracking the transfer is charged. While helpful, this policy does not extend to privately owned banked units, which comprises over 90% of the total stock.

^{*}Banked rights verified by the City as city-owned; not verified by the counties (some may be in private ownership and may not be available).

^{**}El Dorado County pooled rights are designated for the Meyers Area Plan.

Banked Sewer Units by Ownership				
Public	216			
CALIF CONSERVATION CORPS	2			
CALIFORNIA TAHOE CONSERVANCY	79			
CAMP RICHARDSON RESORT INC	4			
CITY OF South Lake Tahoe	56			
EL DORADO COUNTY OFC OF EDUC	2			
LTBMU RECREATIONAL SPECIAL USE	82			
MEYERS POST OFFICE	1			
Private	2,360			

Source: STPUD

STPUD Service Area Boundary



Source: https://stpud.us/about/jurisdiction/

Public, Institutional and Vacant Land

Publicly owned land can be an important resource to advance housing that is affordable for local residents and employees. Utilizing public land for housing development is an effective strategy in many resort communities. The Action Plan process will explore the opportunity for public-private partnerships to facilitate the development of more local resident housing. This is generally defined as:

Public or institutional organizations partnering with the private sector for development expertise to build community housing on publicly- or institutionally-owned sites. Potential sites may be vacant or underutilized land. This also includes potentially working with employers, or others, that are already active or that want to be more active, in providing housing for employees.

In the South Shore Region, many public and institutional organizations own land, although not all is available for housing development. An important first step to evaluate the potential for partnerships to help produce local resident housing is to take an inventory of such lands and understand which may be appropriate for housing (e.g., usage, location, environmental sensitivity, etc.).

Several maps are provided in the Appendix showing various publicly owned and, for some areas, vacant private land, available in the various jurisdictions. This includes the City, unincorporated El Dorado County, Douglas County and, separately, the California Tahoe Conservancy asset lands. Federal lands are not summarized, although land trades can and have occurred with federal agencies.

The table below summarizes lands in the unincorporated areas of El Dorado and Douglas Counties, which can be referenced on the maps in the Appendix. This is followed by information on activities by the City of South Lake Tahoe, California Tahoe Conservancy, and Lake Tahoe Community College on this front.

Public, Institutional and Vacant Private Lands: South Shore Region Counties

El Dorado County*		Douglas County	Acreage by location		
El Dorado County	31	Douglas County	112	0.13	54
Department of Transportation	35	Douglas County Schools	31	0	56
Lake Tahoe Cmty College	4	Fire Stations	1	1	2
Lake Tahoe Unified School Dist.	22	Town/General Impvmt. Dist.	134	2.4	26
Lake Valley Fire Protection Dist.	2	State of Nevada	34	715	624
South Tahoe Public Utility Dist.	64	Vacant Private	58	536	322
California Tahoe Conservancy	1,100				
Other State of California	4,963				·
Vacant Private	1,247				

Source: El Dorado County GIS Dept.; Douglas County GIS Dept.

^{*}includes parcels ½-acre or larger only

^{**}Not all land is potentially buildable. For example, much of El Dorado County's land is Stream Environment Zone (SEZ)/wetland under TRPA's land system.

City of South Lake Tahoe

The City of South Lake Tahoe has many public and institutional landowners, including:

- City of South Lake Tahoe
- Lake Tahoe Unified School District
- Lake Tahoe Community College
- South Tahoe Joint Powers Authority
- South Tahoe Public Utility District
- Successor Agency (post-redevelopment authority)

The City is evaluating their owned lands for potential housing development or sale, with proceeds to be allocated to an affordable housing fund. As of September of this year, several parcels are under review or pending action:²⁹

- Potential sale of 3483 Ralph Dr. (0.23 acres) was evaluated a forest service deed restriction exists prohibiting development;
- 2180 Washington Ave. (0.22 acres) appraisal is pending for sale suitable for one single-family home;
- Three parcels at 3141 Riverside (0.34 acres total) are being evaluated. Saint Joseph Community Land Trust has been issued a right of first refusal to acquire the lots, which might accommodate 3 to 5 permanently affordable homes. These parcels are currently in Successor Agency ownership.

Some parcels have been identified for beginning evaluation for potential multi-family development.

- 948 Link Rd. (3.54 acres). These parcels are adjacent to CTC, STPUD and forest service land. The City is fielding interest from these agencies first.
- 2098 and 2102 James Ave. (0.25 acres)
- Al Tahoe Blvd. (6 parcels totaling 16.8 acres). This is under longer-term discussion (5-year timeframe).

California Tahoe Conservancy

The California Tahoe Conservancy owns and manages nearly 4,700 parcels comprising about 6,500 acres around Lake Tahoe. Of the nearly 4,700 parcels, the Conservancy Board identified 17 asset lands in three urbanized areas (City of South Lake Tahoe [City], Kings Beach, and Meyers) that could support sustainable compact development consistent with local area or town center plans. Asset lands are parcels that were acquired by the Conservancy to obtain land coverage, facilitate Environmental

²⁹ The City Council meeting agenda and staff materials from August 6, 2019, can be consulted for more information on these parcels, available at: $\frac{\text{https://d3n9y02raazwpg.cloudfront.net/slt/c77abe24-129b-11e9-b021-0050569183fa-805e687c-9266-48f6-8c9d-aa26b5b78d20-1564781540.pdf}$

Improvement Program (EIP) projects that are no longer planned, or as part of a "bulk acquisition" of both sensitive and non-sensitive developable parcels from a single seller. Over the next year, Conservancy staff may seek Board authorization to identify additional Conservancy parcels eligible to include in the asset lands program.

Conservancy staff has initiated and coordinated the following items on Conservancy asset lands:

- The Conservancy entered into an Exclusive Negotiating Agreement (ENA) with
 the adjacent landowner on APN's 023-381-001 and 023-231-003. The adjacent
 landowner has now entered into a joint venture with an affordable housing
 developer. The joint venture submitted a revised site plan to the Conservancy.
 The site plan includes housing, a commercial building, and a portion of the City's
 planned Greenbelt trail and storm water project.
- An RFP was issued in 2018 for an ENA to purchase and develop a ½-acre parcel (APN 023-171-09) near the Y district on Emerald Bay Road in the City. The successful bidder is working with the Conservancy to potentially advance "affordable by design" tiny homes.
- In September 2019, the State of California Department of General Services (DGS) selected two Conservancy asset land parcels (APN's 032-291-028 and 031) for housing projects under the direction of Governor Gavin Newsom's Executive Order N-06-19. This executive order requires DGS and the Department of Housing and Community Development to identify and prioritize excess stateowned property and aggressively pursue sustainable, innovative, cost-effective housing projects. The Conservancy partnership with DGS and HCD will provide access to contracted economic and architectural services, and expertise regarding alternative land transfer approaches such as a long-term ground lease on the parcels.
- Work is continuing on the other identified assets lands to conduct due diligence and get more parcels ready for release. The objective is to evaluate each parcel to help implement regional and area plan goals. Local resident housing is a primary consideration.
- In addition, The Conservancy continues to reserve land bank development rights to promote housing and sustainable communities projects in town centers.
- To facilitate this work, CTC is adding a new position to supervise the asset land program and is in coordination with the Strategic Growth Council.

Asset Lands	Acreage	Map Reference (see Appendix)
8644 Speckled Avenue	1.51	APN 090-094-022
8602 North Lake Tahoe Boulevard	0.25	APN 090-134-056
Meyers Community Center Parcels (2)	2.12	APNs 034-331-15, 23
Meyers SE Corner 50, 89 Parcels (2)	1.02	APNs 035-261-04, 05, 06
Meyers SW Corner 50, 89 Parcels (4)	2.47	APNs 034-300-25, 26, 27, 28
1029 Tata Lane	1.6	APN 032-291-31
1860 Lake Tahoe Boulevard	9.75	APN 032-291-28
833 Emerald Bay Road	0.51	APN 023-171-09
2017 Lake Tahoe Boulevard	3.67	APN 023-231-01, 03

Source: California Tahoe Conservancy

Lake Tahoe Community College (LTCC)

LTCC is one of the largest institutional landowners in the South Shore Region. The College has been studying the possibility of providing student housing on its campus. The 2014-2020 Facilities Master Plan identifies a potential Residential Student Living project intended to provide affordable student housing on campus as an option to the limited off-campus market. Adding Residential Student Living was also a key recommendation of the LTCC 2020 Vision. In pursuit of this vision:

- This year, LTCC executed a 5-year master lease for 30 beds of student housing
 plus a unit for a Resident Assistant in a property that is about one-mile from
 campus. The all-inclusive housing fee to students is \$675 per bed. The project
 was marketed beginning in June and, as of mid-August 2019, leases had been
 executed for about one-third of the beds. Some units are still undergoing
 renovation, but leases will be complete this year.
- The College also recently completed a study on Due Diligence and Concept
 Development of P3 Opportunities for Residential Student Living. The study,
 prepared by The Concourse Group and completed August 2019, was conducted
 to evaluate the feasibility of developing student housing at the College. The
 project concept will help the College move forward with student housing needs.
 (See Appendix for a map of potential development sites).

Opportunity Zones

The Opportunity Zones investment incentive was established in the 2017 Tax Cuts and Jobs Act to encourage long-term private investments in low-income communities. The program is designed to spur economic development and job creation in economically distressed areas by providing preferential tax treatment to capital investors. The program was not set up for, nor does it explicitly address the provision of local resident housing; however, local jurisdictions may have the flexibility to do so.

Two Opportunity Zones are eligible to receive private investments through opportunity funds in the South Shore Region.



Source: https://opzones.ca.gov

To receive the preferential tax treatment that opportunity zone investing offers, investments must flow through a qualified opportunity fund. Opportunity funds can be structured as corporations or partnerships. Opportunity funds invest substantially in opportunity zone businesses, opportunity zone business property, or a combination of the two. In general, an opportunity fund must hold at least 90 percent of its assets in qualified opportunity zone businesses or business property.

 Earlier this year, the El Dorado Community Foundation and other South Shore partners were exploring establishing such a fund to spur investments. A fund is not yet established.

Local Resources and Momentum

The South Shore Region has several local and regional resources available. Many are already engaged in assisting with or trying to enhance the provision of local resident housing.³⁰ Future collaboration could help expand these efforts.

- St. Joseph Community Land Trust (SJCLT)
- Tahoe Coalition for the Homeless
- El Dorado Community Foundation (EDCF)
- Tahoe Home Connection
- Tahoe Prosperity Center (TPC)
- South Tahoe Chamber of Commerce
- Tahoe Chamber
- Barton Hospital
- Lake Tahoe Community College (LTCC)
- Vail Resorts
- California Tahoe Conservancy (CTC)
- City of South Lake Tahoe
- Douglas County
- El Dorado County
- El Dorado County Housing Authority (EDCHA)
- South Tahoe Public Utility District (STPUD)
- Tahoe Regional Planning Agency (TRPA)
- Tahoe Transportation District (TTD)

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³⁰ This information is based on "Lake Tahoe South Shore Housing Outlook," Housing Tahoe, Tahoe Prosperity Center and Tahoe Chamber, April 2019, and interviews conducted for this study.

Cost to Develop

The cost to develop housing varies by multiple factors, including location, target demographic, density, product type and construction method. The primary residential development costs include land acquisition, construction costs, soft costs (including fees), site work, and financing. In the South Shore Region, which falls within the Lake Tahoe Regional Plan, coverage and Residential Units of Use and/or Bonus units must also be considered.

The information below is intended to provide a general cost of residential development in South Lake Tahoe Region including construction costs and soft costs. Due to the relatively small market and limited amount of residential developers, accurate and current information regarding construction costs is difficult to obtain for the South Lake Tahoe market.

Much of the information from existing studies generally relies on Sacramento as a proxy despite the unique nature of the Lake Tahoe market.³¹ Interviews and focus groups with private sector developers, brokers, contractors, and institutional representatives for this study verified this difficulty. As a result, a combination of existing studies, recent trends in development costs in Sacramento, and interviews with developers and contractors active in the South Tahoe area was used to establish the below estimates.

It is recognized that the cost to develop any particular parcel or project may vary from these estimates. The purpose of this section is to illustrate an estimated cost to develop in this area and illustrate the subsidy that may be needed to produce local resident housing – ownership housing primarily priced below \$400,000 and rentals priced below \$1,250 for a two- to three-person household.

Land Acquisition, Coverage

The price of vacant land is a component of residential development costs. Land costs can vary considerably, depending on the location of the parcel. In the South Shore Region, the development rights that exist on a parcel affect the cost, as well as the parcel's proximity to the shoreline and other amenities.

While many parcels have sufficient coverage for a project, some require that additional coverage be purchased. For example, The Aspens in the City of South Lake Tahoe, a 48-unit Low Income Housing Tax Credit (LIHTC) project, was required to obtain 70,000 square feet of coverage to be built. The developer negotiated sales agreements with the

³¹ See, e.g., TRPA's 2018 Housing Costs and Affordability study. See also, "Due Diligence and Concept Development of P3 Opportunities for Residential Student Living" prepared for Lake Tahoe Community College by The Concourse Group, August 2019.

CTC and a private party to purchase adequate coverage. The total cost was about \$325,000, or \$6,770 per unit.

Because of its variability, the development cost estimates below assume a zero-value for land. This exercise also illustrates that to produce local resident housing at a range of prices, subsidy in addition to free land will be needed.

Construction Costs

The cost to construct a building typically comprises between 60% and 70% of total development costs. The cost is often cited as a cost per square foot, which can vary based on calculation method. Calculation methods vary based on how square footage is measured (gross, net, conditioned space, decks, garages, etc.,) and which costs are included (general contractor overhead, site work, utilities, contingency, etc.).

An example of unexpected costs was provided through interviews. The general contractor needed approximately 50 painters for a project, but was only able to hire 20. This caused substantial time delays, which added costs of financing.

Soft Costs

Soft costs are expenses that are not considered direct construction costs and include architectural, engineering, permitting, taxes, insurance, and legal fees. Soft costs were reported to average between 20% and 30% of the construction costs.

One developer whose primary focus is multi-family, low income housing tax credit developments, suggested soft costs could easily exceed 30% of construction costs, especially when there are multiple public funders at the local, state and federal level. This mix of financing often drives up design requirements and legal fees and may require consultants with specific expertise.

Financing Costs

Financing costs generally make-up less than 5% of the total development costs. Financing costs are often included in soft costs.

Financing mechanisms used to develop affordable housing, such as LIHTC, can cost more than traditional financing. Utilizing multiple funding sources also increases costs.

Financing costs are substantially less in homeownership developments because the interest paid on the long term mortgage is the responsibility of the household that purchases the unit, as opposed to a rental development for which the development incurs the cost of the permanent financing.

Site Work

Site Work involves grading the site, installing utilities, paving roads and parking, etc. These costs vary significantly based on the location of the site and the soil types. Site work can be a barrier if off-site infrastructure is required or if substantial upgrades are needed.

The TRPA Code of Ordinance has a codified grading season from May 1 through October 15, limiting the period for site disturbance (non-site disturbance is not time-limited). Outside of the grading season construction sites must be "winterized" and soil disturbance is prohibited, unless an exception has been approved for the project. The process to obtain an exception increases costs and uncertainty. Data must be collected to apply for an exception and it may not be granted.

Local developers expressed concern that if site work could not be finished by October 15th, the project could lose upwards of six months in their construction schedule because they cannot continue until May. Unforeseen delays of "a day" may, in effect, delay the project instead for six months.

Developers expressed that the uncertainty of receiving an exception is higher on the California side of the region. In California, approval from TRPA and the Lahontan Regional Water Quality Control Board is required. In Nevada, only TRPA needs to approve the exception.

Local Development Fees

Table 6.1 below estimates the development fees for a new 1,000 square foot, single-family home with 2-beds/1-bath and a single car garage. It shows fees required based on whether the home is constructed in the City or within unincorporated El Dorado County or Douglas County, based on fees provided by each jurisdiction. In each case:

- TRPA fees are the same in the City or County about \$9,300.
- City and County planning fees are similar \$3,100 and \$3,700.
- The largest fee is the South Tahoe Public Utility District (STPUD), affecting the City and El Dorado County.³² Water/sewer fees for Douglas County vary based on which service provider or General Improvement District (GID) serves the development.

is charged.

³² STPUD lowered sewer connection fees by 50% two years ago: from \$5,500 to \$2,700 for all development. One connection is required for each kitchen and each bathroom in a residence. STPUD recently approved a sewer transfer ordinance allowing banked connections to be transferred to affordable/workforce housing projects up to 120% AMI, or as otherwise defined by governing jurisdictions. Banked connections from STPUD are free. A \$100 administrative fee for tracking the transfer

Table 6.1. Development Impact Fees in the South Shore Region

Fees		Project Location	
	City of SLT	El Dorado County	Douglas County
TOTAL Development Fees (rounded)	35,010	35,580	12,370*
School District	2,240	2,240	1,600
TRPA Mitigation and Application Fee**	9,270	9,270	9,270
City of South Lake Tahoe Fees	3,130	-	-
South Tahoe Public Utility District	20,370	20,370	-
El Dorado County Planning & Building	-	2,700	-
El Dorado County Other Agency	-	1,000	-
Douglas County Fees	-	- -	1,500
Douglas Water/Sewer	-	-	Variable

Source: City of South Lake Tahoe, El Dorado County, TRPA, Douglas County, Consultant team

Total Development Costs

The table below provides an estimate of development costs for both a single family and multi-family (attached) home in the South Shore Region, as determined from information gathered through interviews and focus groups for this study, as well as existing studies. ³³ Estimates are for 1,000 square foot units with two bedrooms, one bathroom, and a one-car garage (as part of the single-family home). The estimates assume no acquisition of development rights or coverage is needed.

The permit fees are based on current fee worksheets provided from the City of South Lake Tahoe. Other costs assume that:

- The construction contingency is 5% for both single and multi-family residential development.
- The soft costs are estimated to be 20% of the construction costs.
- A profit or fee of approximately 5% is applicable to a for sale product, but would be adjusted for a rental product.
- Site work is about 10% of development costs for a single-family unit and decreases by about 2/3 to contemplate for site work efficiencies for a multifamily development.

^{*}Excludes water/sewer fees - varies based on General Improvement District (GID) or provider.

^{**}TRPA fees based on TRPA staff input, plus a \$114 IT Fee.

³³ See, e.g., TRPA's 2018 Housing Costs and Affordability study. See also, "Due Diligence and Concept Development of P3 Opportunities for Residential Student Living" prepared for Lake Tahoe Community College by The Concourse Group, August 2019.

As shown:

- It costs about \$456 per square foot to produce a single-family home and \$368 per square foot for a multi-family unit.
- The primary cost differential per square foot is the construction cost, followed by site work.

Table 6.2. Development Costs Estimate

Table 0.2. Development costs Estimate				
Cost Category	Single Family (1,000 sq. ft.; 2-bed/1-bath)			Family 2-bed/1-bath)
	per sq. ft.	per unit	per sq. ft.	per unit
Land, Coverage, Development rights (no cost)	0	0	0	0
Construction	\$300	\$300,000	250	\$250,000
Construction Contingency -5%	\$15	\$15,000	13	\$12,500
Soft Costs (Financing, A&E,) 20%	\$60	\$60,000	50	\$50,000
Local permit Fees	36	\$35,570	30	\$30,000
Profit (5% of Construction)	15	\$15,000	15	\$15,000
Site Work	30	\$30,000	10	\$10,000
TOTAL	\$456	\$455,570	\$368	\$367,500

The table below shows the difference in gap between a single family and multi family unit if both product types were to be sold at various prices affordable for local residents. This shows that:

- A gap of \$155,570 is needed if the single-family home is sold for \$300,000. This drops to \$55,570 if it is sold for \$400,000. These gaps assume the land has also been granted.
- The multi-family units require no additional financing if sold at \$400,000; it breaks-even at \$367,500.

Table 6.3. Single and Multi-Family Homeownership Subsidy required

	Single	Family	Multi-	Family
Sales Price / Debt Supported	\$300,000	\$400,000	\$300,000	\$367,500
	Free Land	Free Land	Free Land	Free Land
Cost to Develop	\$455,570	\$455,570	\$367,500	\$367,500
Additional Funds Required (GAP)	\$155,570	\$55,570	\$67,500	0

Table 6.4 below shows a rental scenario for a multi-family development, with the continued assumption of zero land cost. This assumes a 30-unit project with rents set both at \$1,250 per month (about 80% AMI) and \$1,750 per month (about 100% AMI). In this scenario assumptions regarding operating costs were made to estimate the amount of debt this project could support per unit.

Table 6.4. Rental Gap Requirement for Multi-Family

Sources of Funds	Multi- Family*	
	\$1,250 Rent	\$1,750 Rent
Sales Price / Debt Supported per unit**	\$162,000	\$240,000
	Free Land	Free Land
TOTAL SOURCES	\$162,000	\$240,000
Additional Funds Required (GAP per unit)	\$205,500	\$127,500

^{*30} unit development, not subsidized or income restricted, \$2,500/ unit in operating costs annually **Assumed, 5% interest, 30-year amortization, 1.2 DSCR.

Section 9 – Current and Projected Housing Needs

This section addresses the question:

How many housing units are needed to address housing deficiencies for South Shore Region residents and employees and support the employment needs of local businesses and the economy?

Needs are projected through 2026 and quantified in two categories:

- Catch-Up Needs the number of housing units needed to address current deficiencies in housing based on employees needed to fill unfilled jobs, residents and employees living in over-crowded conditions and in-commuters that want to move near their job in the South Shore Region.
- Keep-Up Needs the number of units needed to keep-up with future demand for housing based on projected job growth and jobs that will be vacated by retiring employees. Housing shortages worsen when local job growth and the need for more workers exceeds the growth of available housing units.

The above needs focus on year-round housing only. Housing for the seasonal workforce is discussed separately within this section.

This section estimates housing units needed to support employers, keep up with future job growth and improve housing options for area residents and is, therefore, a subset of the total demand for housing in the Region. In other words, these figures should not be mistaken as representing the entire housing market for projects – retirees moving in from elsewhere, second homeowner purchases, investor buyers and other market segments are outside the scope of this analysis.

Catch-up Needs (Current Conditions)

Unfilled jobs

Employer survey respondents reported that about 7% of year-round jobs are vacant and need to be filled. This equates to about 1,805 unfilled jobs. About 675 housing units are required to house employees needed to fill the 1,805 vacancies.

Units needed to help fill vacant jobs		
# Year-Round unfilled jobs (June 2019)	1,805	
Jobs per worker	1.5	
Employees per household	1.78	
Housing units needed	675	

Overcrowded Units

As local workers become intolerant of living in overcrowded conditions, they are likely to leave their jobs and the area, causing problems for employers in retaining qualified employees and filling jobs.

"A 22 year old with a good full time job shouldn't have to have 5 roommates or live with his parents to be able to survive in this town and that is why people are leaving."

2019 Household and Employee survey

Overcrowding can only be addressed by providing additional units. As reported in Section 5 – Housing Problems of this report, 490 households (about 3%) are overcrowded in the South Shore Region. An increase in the supply of local resident housing equal to about one-third of the number of overcrowded units will help address overcrowding and provide some options for and more movement among these households. Therefore, about 165 units are needed to help address overcrowding.

Units Needed to Address Overcrov	vding
Overcrowded households (3%)	490
Additional Units Needed (1/3)	165

In-commuters

Providing stable housing options for in-commuters that would prefer to live near their jobs has many benefits for both employers and the community, including helping to decrease employee turnover, improve customer service, and increase community vibrancy and year-round occupancy. Additionally, decreasing vehicle miles travelled reduces greenhouse gas emissions and benefits air quality in the region.

About 1,245 units are needed in the South Shore Region to meet the needs of incommuters who would prefer to live near their jobs, based on the estimate that 31% of jobs are filled by in-commuters, as discussed in Section 2 – Jobs, Seasonality and Commuting. About 40% of in-commuters reported on the 2019 Household and

Employee Survey that they would prefer to live in the South Shore Region if they could find suitable housing they can afford.

Units Needed to House In-Commuters		
Total in-commuters (31% of employees)	5,555	
% want to move to South Shore	40%	
# that want to move	2,220	
Employees per household	1.78	
New housing needed	1,245	

Keep Up Needs (2019 to 2026)

Retiring employees

Employers will need to fill the jobs vacated by retirees in addition to any newly created jobs. Some retirees will leave the area upon retirement; however, when they sell their homes, many will be purchased by second-home owners or investor buyers rather than local employees. Based on 2019 Household and Employee Survey responses, about 17% of retiring employees will leave the area, making their homes available – this has been factored into the below calculation.

Employer survey respondents reported that about 7.5% of their year-round average employees (1,350 total) will be retiring over the next five years. About 17% of new retirees want to leave the Region. This means that about 630 housing units will be needed to house the employees filling jobs vacated by retirees.

Retiring employees	
% to retire by 2026	7.5%
# to retire	1,350
# to leave the Region (17%)	- 230
Employees per household	1.78
Housing units needed	630

Job Growth

To keep up with estimated job growth through 2026 (2,230 new jobs), approximately 575 additional units will be needed by 2026 to house 69% of local employees in the South Shore Region. The 69% target is based on current patterns – 31% of the current workforce commutes in from other areas. Job growth and commuting estimates are presented in more detail in Section 2 – Jobs, Seasonality and Commuting.

Estimated Housing Needed by the Workforce Filling New Jobs, 2019 - 2026		
Increase in Jobs between 2019 to 2026	2,230	
Jobs per Employee	1.5	
New Employees Needed	1,485	
% to live in South Shore*	69%	
# to live in South Shore	1,025	
Employees per Housing Unit	1.78	
New housing needed	575	

^{*}assumes the 31% in-commuting rate will continue

Summary of Catch-Up and Keep-Up Needs

Based on estimated catch-up and keep-up needs, approximately 3,290 community housing units are needed by 2026, or an average of about 550 units per year. This includes:

- Housing in-commuters that want to move to the South Shore Region,
- · Workers needed for unfilled jobs,
- Housing units needed to address overcrowding and
- Workers filling jobs vacated by retiring employees and filling new jobs created through 2026.

Summary of Housing Needs			
Catch-Up	2,085		
Overcrowded Households	165		
In-commuters	1,245		
Unfilled jobs	675		
Keep-Up	1,205		
Retiring employees	630		
New jobs	575		
TOTAL through 2026	3,290		

The extent to which some of these needs may be addressed by the market will be influenced by changes in housing prices over time, the availability of land, developers' construction of local resident housing, and the presence or absence of regulatory measures. In addition, the extent to which any or all of these elements of need are addressed by local resident housing programs will be an extension of housing policy, resources and desired direction with respect to local resident housing. Setting this policy direction will be a goal of Part 2, the South Shore Region Housing Action Plan.

Needs by Own/Rent

There is need for both ownership and rental housing in the South Shore Region that is available for local residents and employees. In the near term, it is estimated that about 62% of units needed should be for rent and 38% should be for ownership. This is based on the following:

- About 52% of in-commuters that want to move to the Region prefer to or would rent;
- About 70% of new employees to the area rent. This would include employees
 filling vacant or new jobs. This is based on 2019 Household and Employee Survey
 responses and is consistent with that seen in other communities;
- All households moving out of overcrowded conditions will rent.

A higher renter ratio also makes sense from the local housing market perspective. Rentals are consistently less than 2% vacant and, unlike the ownership market, show no recent signs of softening.

The precise ratio, however, is also dependent upon the desired direction and housing policy of the Region, as well as opportunities presented. Rentals are needed to help recruit new workers and residents; ownership is needed to retain year-round residents and support community stability.

Summary of Housing Needs by Own/Rent Through 2026			
Units needed through 2026 3,290 100%			
Ownership	1,265	38%	
Rental	2,025	62%	

Needs by Income

Ownership housing should be created based on the income distribution of incommuters looking to move to the Region and current residents searching for homes, as determined from the 2019 Household and Employee Survey.

 Prices for residents and employees in the Region should primarily range as low as about \$200,000 up to about \$400,000. This would provide ownership opportunities for households earning between \$50,000 through \$100,000 per year (between about 70% and 150% AMI). The current for-sale market is not providing a sufficient supply of suitable homes in this price range.

- Local residents are willing to make trade-offs on product type to afford homes. Product missing from the market for local residents are townhome-style attached units with garages. Primarily 2- and 3-bedroom homes are needed.
- Subsidies are needed to produce new homes priced below \$400,000, with the
 potential exception of some multi-family product (see Section 8 Land,
 Resources, Costs and Constraints). Subsidies may include land, fee waivers,

employer assistance, direct local subsidy or other inputs that assist in lower or covering costs.

Providing or expanding programs that can help local residents purchase existing, older homes and subsidize or assist with repairs offers another alternative.

"Would love to see a neighborhood improvement loan available only to FT south shore residents to buy run down homes and compete with vacation home buyers from the Bay Area."

2019 Household and Employee survey comment

Local residents compete with second homeowners at all price points. Any local
resident housing that receives public subsidies should protect that investment by
making sure the unit is restricted for resident occupancy.

Homeowner Income Distribution Compared to Homes Availability

Income Level	Maximum Affordable Sale Price	Owner Income Distribution	All Listings
Under \$20,000	Under \$100,000	3%	1%
\$20 to \$39,999	\$150,000	18%	1%
\$40 to \$49,999	\$200,000	7%	0%
\$50 to \$59,999	\$250,000	7%	0%
\$60 to \$74,999	\$300,000	13%	4%
\$75 to \$89,999	\$350,000	7%	6%
\$90 to \$99,999	\$400,000	8%	9%
\$100 to \$124,999	\$500,000	13%	16%
\$125,000 or more	Over \$500,000	23%	62%
TOTAL	-	Units needed: 1,265	100%

NOTE: Shading indicates where there is a shortage of housing supply for residents and employees. The lighter shade indicates that a gap exists, but providing ownership priced under \$200,000 will require significant subsidy; rentals are more typical.

There are very few units available to rent for below \$2,000 per month in the South Shore Region. In other words, more rentals are needed – low income, just under market and market-rate. There is, however, comparatively more need by local residents and employees for rentals priced below \$1,250 per month. More specifically:

- New rentals for local residents and employees should be mostly priced beginning at \$500 per month up to \$1,250 per month for households earning from \$20,000 to \$50,000 per year (about 30% to 80% AMI). Filling units priced for households earning below 50% AMI can be difficult – dual-income households typically cannot qualify.
- There is also a shortage of rentals priced up to about \$1,700 per month for 2-bedroom and \$1,900 for 3-bedroom units. These would be affordable for households earning about 100% AMI. Quality units at this price could attract residents that are currently paying this amount or more for older, lower quality units. This would provide some competition on the market and begin to improve rental conditions for locals.
- Renters need 1-, 2- and 3-bedroom units; they prefer either individual homes or exterior-entry attached units (as opposed to apartments with interior halls); desire in-unit laundry, extra storage and garages or covered parking. Many have pets, mostly dogs.

Renter Income Distribution Compared to Available Rentals

	Maximum Affordable Rent	Renter Income Distribution	Available Rentals*
Under \$20,000	\$500	8%	0%
\$20 to \$39,999	\$1,000	26%	13%
\$40 to \$49,999	\$1,250	13%	11%
\$50 to \$59,999	\$1,500	8%	7%
\$60 to \$74,999	\$1,875	17%	16%
\$75 to \$\$99,999	\$2,500	13%	39%
Over \$100,000	Over \$2,500	15%	14%
TOTAL	-	Units needed: 2,025	100%

^{*}Available rentals include rentals available in September 2019

NOTE: Shading indicates where there is a shortage of housing supply for local residents and employees.

Units in the lighter shade are also needed, but are priced above core employee needs.

Seasonal Workers

Not all workers filling seasonal jobs need seasonal housing. Some jobs are held by year-round residents in the area.

- About one-third of South Shore employees living in the Region hold a dualseasonal job (both summer and winter seasons).
- About 80% of resident dual-seasonal employees work for the same employer in each season.

In the South Shore region, a net increase of 1,000 jobs is added in the winter and about 3,300 in the summer. The actual number of summer and winter seasonal jobs exceeds these figures, but on a net basis, summer jobs exceed winter by about 2,300 jobs.

The number of housing units needed by seasonal workers is difficult to define – needs change year-to-year based on several factors – tourism, hiring needs, weather, etc. In many seasonal resort communities, housing for seasonal workers is provided by the employers who hire them. Neither private developers nor public housing authorities can afford to develop housing that is occupied only part of the year. The fact that employers in the South Tahoe Region hire for both summer and winter seasonal jobs provides opportunities to explore partnerships and keep units full most of the year.

The type of housing needed can also vary significantly. Employers have specific knowledge of the number of workers they plan to hire, their demographic characteristics and their housing needs. For example:

- J-1 employees, which are nonimmigrant foreign workers that are issued visas to temporarily work in the U.S. to further educational and cultural exchange goals, are hired in the Region to fill hard-to-fill service jobs (e.g., housekeeping, dishwashers, hosts, etc.). Typically providing housing, or at least showing that housing "is available," is required to hire through this program.
 - J-1 employees usually do not have cars. Residing in dorm-style housing or shared rooms can be appropriate, as long as units are within walking distance to work or have reliable transit.
 - Property managers reported that about 80% of their seasonal renters are J-1's. A local casino hires J-1s through a company that houses some workers in a hotel at Stateline with four to a room. This is down from six per room in prior years. Better options for these hires are needed.
- Employers that hire seasonal workers for a few months in the winter or summer
 that are primarily younger, 20-something employees typically find that dormstyle and shared-living quarters suffice. Problems can arise, as experienced in
 Mammoth Lakes recently, when the ski season extends (e.g., until July) and older
 seasonal workers from other resorts were needed to fill some positions. Mixing

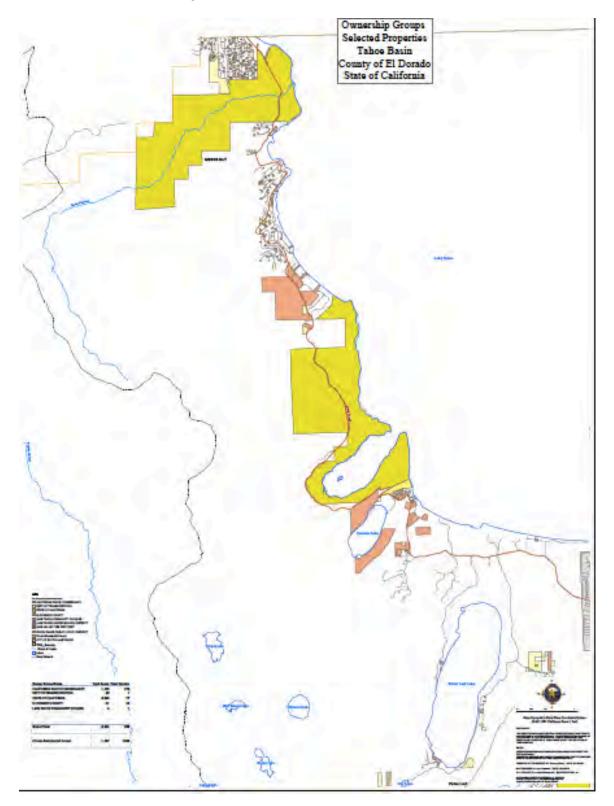
40- and 50-year-old workers with younger workers in shared units was an awkward fit.

Seasonal employees in many comparable resort communities have shifted to an older demographic, particularly in areas where summer seasonal employment is more even with winter seasonal jobs. Older, more permanent workers require different housing options; an adjustment many communities have had to make. Aspen is a prime example – the mountain provides a range of housing options including dorms, tiny homes, apartments, and others that are available to their employees.

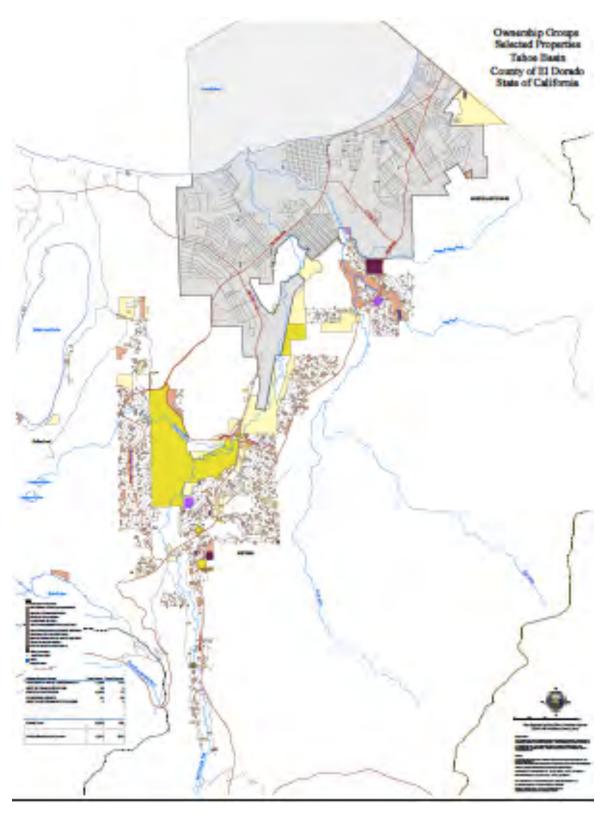
 Other positions may be filled by employees who only come to the area for a few months. Dorms or hostels may suffice for these employees. For summer seasonal employees, RV spaces, camping facilities, non-winterized cabins and similar low-cost options are feasible, unlike for winter employees.

Appendix – Land Maps

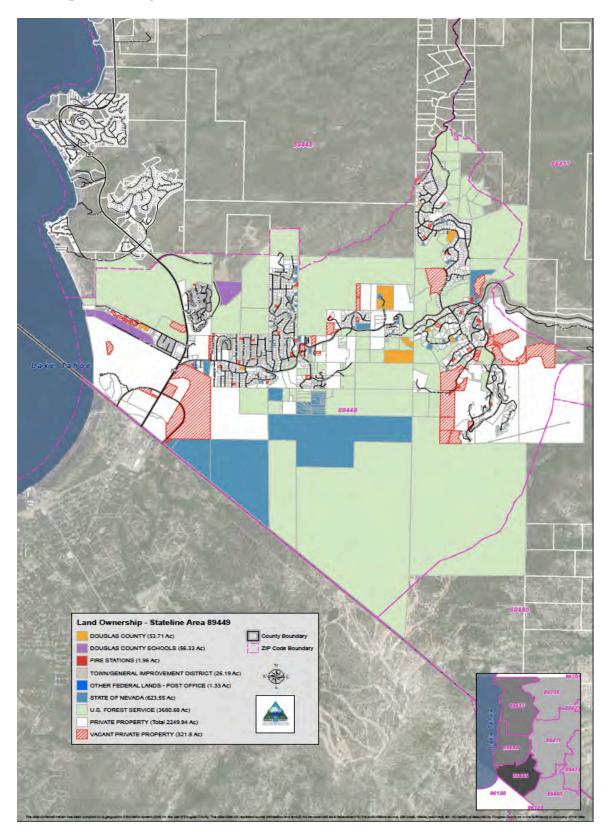
El Dorado County – Public, Institutional, Vacant Private Lands 1



El Dorado County – Public, Institutional, Vacant Private Lands 2



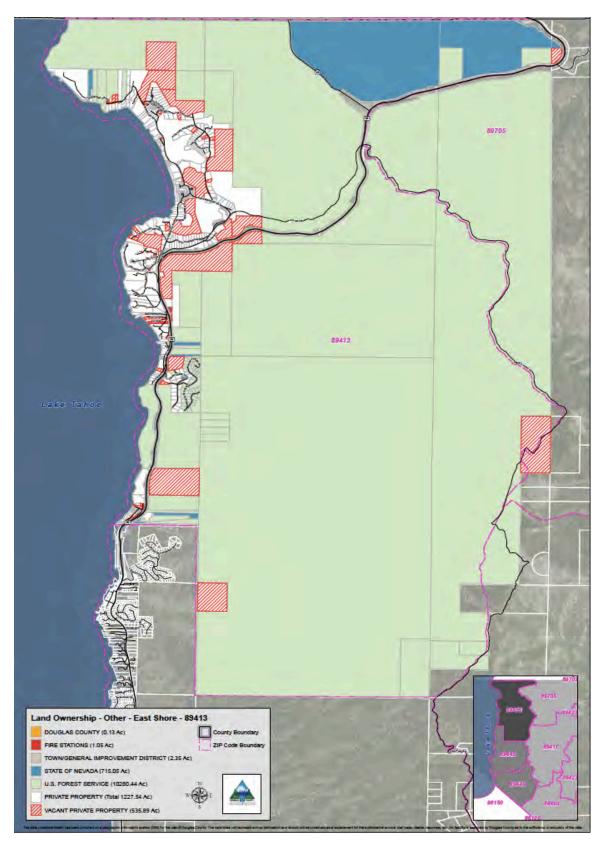
Douglas County – Public, Institutional, Vacant Private Lands: Stateline



Douglas County – Public, Institutional, Vacant Private Lands: Zephyr Cove



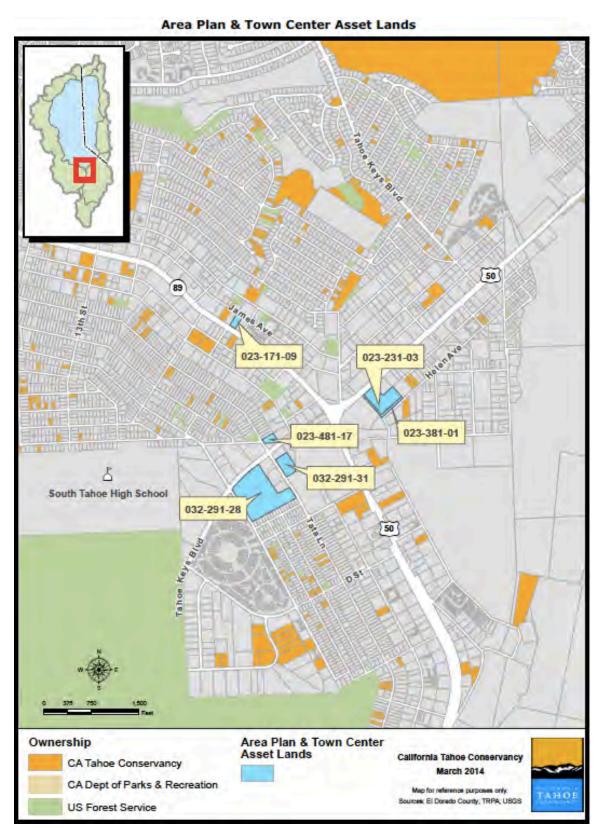
Douglas County – Public, Institutional, Vacant Private Lands: Other Tahoe



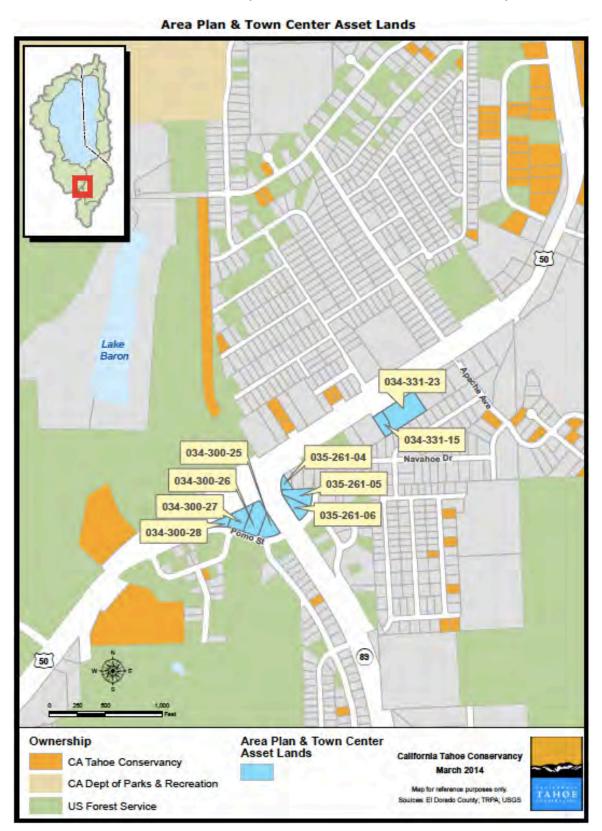
California Tahoe Conservancy – Asset Lands, North Shore



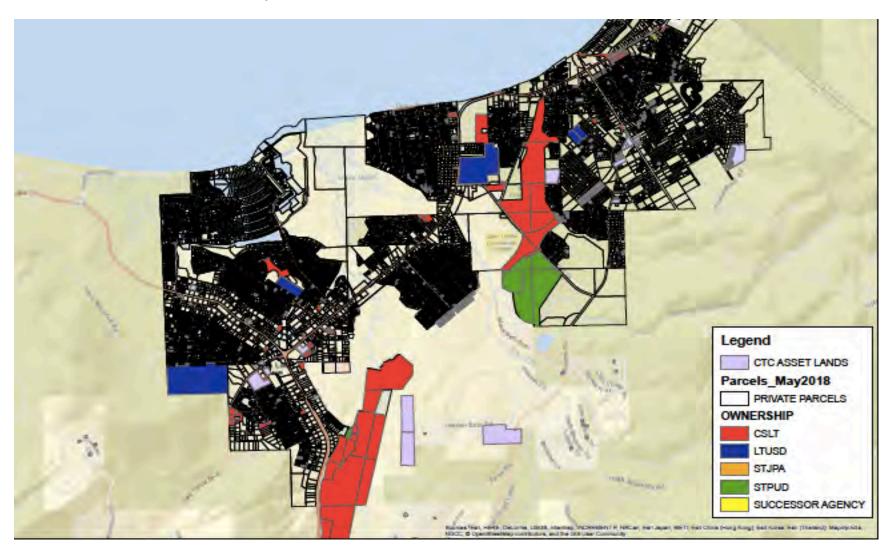
California Tahoe Conservancy – Asset Lands, South Shore



California Tahoe Conservancy – Asset Lands, South Shore, Meyers Area



City of South Lake Tahoe – Public, Institutional Lands



Appendix – Other Reports Referenced

Douglas County, Draft South Shore Area Plan, Draft 2018

Douglas County, Second Draft Housing Element, Nov. 2017

Douglas County, Draft Tahoe Douglas Area Plan, March 2018

City of South Lake Tahoe, 2014 – 2022 Housing Element Update, PMC, May 2014

El Dorado County, 2013 – 2021 Housing Element, October 2013

TRPA, Housing Costs and Affordability, Development Rights Strategic Initiative, Jan. 2018

Lake Tahoe Community College, Due Diligence and Concept Development of P3
Opportunities for Residential Student Living, The Concourse Group, August 2019

Tahoe Prosperity Center, Lake Tahoe South Shore Housing Outlook, April 2019

Tahoe Prosperity Center, Measuring for Prosperity Community and Economic Indicators for the Lake Tahoe Basin, Applied Development Economics, 2018

Appendix – Household and Employee Survey Results

Tahoe South Shore Household and Employee Survey – Housing Needs and Preferences

1. Is your residence located in or nearest to: N=1,419 01) 60% South Lake Tahoe 02) 14 Meyers area Tahoma, Other South Shore area of 03) 2 El Dorado County 04) 1 Other El Dorado County Stateline, Zephyr Cove, East Shore 05) 18 area of Douglas County Other Douglas County 06) 3 07) 1 North Shore or Truckee area Reno/Sparks area (80 0 09) 2 Carson City area 10) **1** Other 2. How many months per year do you typically reside in the area? N=1,402 01) 97% Year-round or most of the year Seasonally - 6 months or less per 02) 3 If seasonally are you: N=42 01) 67% A second home owner 02) 15 A seasonal employee 03) 18 Other 3. Do you own or rent your residence? N=1,414 01) 48% Own 02) **50** Rent 03) 1 Care take 04) 2 Other 4. In what type of home do you live? N=1,387 01) 68% Single-family home/cabin 02) 15 Apartment or Condominium Townhome/duplex/triplex/ 13 03) fourplex 04) 2 Mobile home 0 RV/camper/tent/car 05) 06) 1 Motel/Hotel 0 Dorm housing 07) Staying with friends, "couch 08) surfing" 09) 1 Other

5. Is the mobile home? N=23

- 01) 98% on rented space
- 02) 3% on owned land

```
6. How many bedrooms are in your home? N=1,357
```

- 01) 4% 0/studio
- 02) 10 1
- 03) 2 2.5 avg 31
- 04) 41 3
- 05) 12 4
- 2 06)

7. Do you receive any housing assistance from your employer? N=1,416

- 01) 99% No
- 02) 1 Yes

8. What type of assistance? N=5

- Occupy housing provided by 51% 01)
 - employer
- Employer subsidizes part/all of my 02) rent
- Employer assisted with down 03) 0 payment for home
- 04) 4
- 9. How many people (including yourself) live in your household? N=1,414 ; Average = 2.6
 - 01) 21% 1
 - 02) **37**

2

- 3 03) 18
- 04) 16 4
- 5 05) 5
- 6 06) 2
- 07) 1 7
- 08) 0
- 10. How many members of your household fall within each age category? N=1,060
 - 01) 0.2 avg # Under 5
 - 02) 0.4 #5 to 17
 - # 18 to 29 03) 0.4
 - 04) 1.4 # 30 to 64
 - 05) 0.2 #65 or over
- 11. Do you have children in child care? N=1,417
 - 01) 86% No
 - 02) 14 Yes
- 12. Does your work schedule require off-hours or 24-hour child care services? N=193
 - 01) 78% No
 - 02) **22** Yes

13. Which of the following best describes your current household (includes yourself and others living in your home or dorm room)? N=1,410

- 01) 21% Adult living alone
- 02) 10 Single parent with child(ren)
- 03) 22 Couple, no child(ren)
- 04) 30 Couple with child(ren)
- 05) 6 Unrelated roommates
- 06) 7 Immediate and extended family members
- 07) 2 Family members and unrelated roommates
- 08) 2 Other

14. How long have you lived in your current community and in your current home?:

CURRENT COMMUNITY N=1,401

- 01) 5% Less than one year
- 02) 6 1 up to 2-years
- 03) 15 2 up to 5-years
- 04) **15** 5 up to 10-years
- 05) **58** 10-years or more

CURRENT HOME N=1,236

- 01) 11% Less than one year
- 02) 13 1 up to 2-years
- 03) 24 2 up to 5-years
- 04) **18** 5 up to 10-years
- 05) **34** 10-years or more

15. How do you feel about the issue of people who work in the South Shore area being able to find housing they can afford? N=1,405

- 01) 42% It is the most critical problem
- 02) 40 One of the more serious problems
- 03) 14 A problem among others needing attention
- 04) 3 One of our lesser problem
- 05) 1 I don't believe it is a problem

16. Which best describes your satisfaction with your current residence: N=1,321

- 01) 45% Very satisfied
- 02) 35 Somewhat satisfied
- 03) 13 Somewhat dissatisfied
- 04) 6 Very dissatisfied

17. Why are you somewhat or very dissatisfied with your current residence? (CHECK ALL THAT APPLY) N=176

- 01) 35% Overcrowded/too small
- 02) 16 In undesirable location
- 03) 55 Too expensive
- 04) 13 Too far from work
- 05) 21 High utility bills
- 06) 18 Needs repairs/poorly maintained
- 07) 58 Disturbance from nearby short-term rentals
- 08) 27 Other

If no repairs to your home are needed, skip to question #20

18.If repairs or improvements are needed, what type? (Check ALL that apply) N=174

- 01) 47% Old, inefficient, or broken appliances
- 02) 29 Roof (leaking, cracked)
- 03) 58 Exterior upgrades (paint, siding, landscaping)
- 04) 64 Flooring (carpet, tile, etc.)
- 05) 32 Heating, plumbing or electrical
- 06) 22 Mold or asbestos abatement
- 07) 25 Structural repairs/damage (sinking foundation, cracked walls, etc.)
- 08) 57 Energy efficiency upgrades, insulation, windows
- 09) 34 Infrastructure (sidewalk, driveway, water/sewer lines)
- 10) **14** Other

19.If your home needs repairs, why have repairs not been made? (CHECK ALL THAT APPLY) N=162

- 01) 43% Cost of repair too expensive
- 02) 20 Do not want to spend more money on the home
- 03) 43 Landlord not taking responsibility
- 04) **24** Other

20.(IF YOU RENT YOUR HOME) Have you been forced to move or evicted within the past 5 years? (Check all that apply.) N=695

- No, have not been forced to move or been evicted in past 5 years
- 02) 5 Yes, inability to pay rent
- 03) 16 Yes, rental home was sold
- 04) Yes, rental home was foreclosed upon
- 05) 10 Yes, rental converted to short-term/vacation rental
- 06) 4 Yes, owner moved in
- 07) 4 Yes, poor condition/irreparable
- 08) 6 Yes, for another reason

21. (IF YOU OWN YOUR HOME) Have you moved within the past 5 years? (Check all that apply.) N=674

- 01) 70 No, have not moved in past 5 years
- 02) 1 Yes, lost home to forced sale or foreclosure
- 03) 1 Yes, converted home to short-term rental for visitors
- O4) 2 Yes, converted home to long-term rental for residents
- 05) 11 Yes, sold prior home
- 06) 18 Yes, for another reason
- *Percentages add to more than 100% as respondents could choose more than one response.

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22. How many persons in your household have a disability?

N=1,375

01) 89% 0

02) 9 1

03) 2 2

04) 0 3

05) 0 4

06) 0 5+

23. Does your current housing adequately accommodate the disabilities of persons in your household? N=136

01) **73%** Yes

02) 28 No

24. How many adults over the age of 18 in your household are employed or looking for work? N=1,402

01) **1%** 0

02) **37** 1

03) **50** 2

04) 9 3

05) 3 4

06) 0 5

07) 0 6

08) 0 7

09) 0 8+

25. Please indicate the employment status of each person over the age of 18 in your household: (MARK ALL THAT APPLY)

Adult #1 (You) N=1368

01) 23% Self-employed

02) 77 Employed by others

03) 3 Unemployed and looking for work

04) 4 Retired or not working by choice

Adult #2 N=995

01) 20% Self-employed

02) 69 Employed by others

03) 7 Unemployed and looking for work

04) 7 Retired or not working by choice

Adult #3 N=227

01) 6% Self-employed

02) **72** Employed by others

03) 11 Unemployed and looking for work

04) 12 Retired or not working by choice

Adult #4 N=81

01) 6% Self-employed

02) 61 Employed by others

03) 10 Unemployed and looking for work

04) 24 Retired or not working by choice

26. How many full-time plus part-time jobs do employed adults in your household (persons 18 or over only) work year round and in each season? Enter the number of jobs you work and the number of combined jobs all other adults in your household work.

Adult #1 (You) N=1,172

01) 1 avg Year round job(s)

02) O Summer seasonal job(s)

03) • Winter seasonal job(s)

04) 2 Total year-round + seasonal jobs

Total for All Other Adults N=793

01) 1 avg Year round job(s)

02) O Summer seasonal job(s)

03) • Winter seasonal job(s)

04) 2 Total year-round + seasonal jobs

27. Where do you and other adults (persons 18 or over only) in your household work? (MARK ALL THAT APPLY)

Please note the primary location of your job(s) for each season. If you work at the same job year round, please mark BOTH boxes.

Adult #1 (You) Summer N=1,328

01) 71% South Lake Tahoe

02) 8 Meyers area

03) 2 Tahoma area

04) 5 Other El Dorado County

O5) Stateline, Zephyr Cove, other

East Shore area of Douglas County

06) 3 Other Douglas County

07) 3 North Shore or Truckee area

08) 2 Reno/Sparks area

09) 3 Carson City area

10) 6 Other

Adult #1 (You) Winter N=1,294

01) 72% South Lake Tahoe

02) 8 Meyers area

03) 1 Tahoma area

04) 5 Other El Dorado County

O5) 21 Stateline, Zephyr Cove, other

East Shore area of Douglas County

06) 2 Other Douglas County

07) 3 North Shore or Truckee area

08) 2 Reno/Sparks area

09) 2 Carson City area

10) 6 Other

^{*}Percentages add to more than 100% as respondents could choose more than one response.

Q27 continued:

Other Workers Summer N=848

- 01) 67% South Lake Tahoe
- 02) 7 Meyers area
- 03) 2 Tahoma area
- 04) 6 Other El Dorado County
- 05) 19 Stateline, Zephyr Cove, other East Shore area of Douglas County
- 06) 3 Other Douglas County
- 07) 3 North Shore or Truckee area
- 08) 3 Reno/Sparks area
- 09) 5 Carson City area
- 10) 9 Other

Other Workers Winter N=816

- 01) 65% South Lake Tahoe
- 02) 8 Meyers area
- 03) 2 Tahoma area
- 04) 7 Other El Dorado County
- 05) 19 Stateline, Zephyr Cove, other East Shore area of Douglas County
- 06) 3 Other Douglas County
- 07) 4 North Shore or Truckee area
- 08) 3 Reno/Sparks area
- 09) 4 Carson City area
- 10) 9 Other

28. In what type of job/industry are you and others in your household employed? (MARK ALL THAT APPLY for jobs held by YOU and OTHERS in your household)

	N=1,227	N=314	N=264	l .
	Year Round	Summer Season	Winter Season	
01)	14	30	19	Bar/restaurant
02)	11	17	7	Construction/trades
03)	9	25	56	Arts, entertainment, recreation (incl. ski area)
04)	8	3	1	Casinos/gaming
05)	8	7	4	Retail (grocery, clothing, etc.)
06)	16	3	3	Health care/social assistance
07)	18	5	5	Educational services (public/private schools, training programs, etc.)
08)	20	9	19 Bar/restaurant 7 Construction/trades Arts, entertainment, recreation (incl. ski area) 1 Casinos/gaming 4 Retail (grocery, clothing, etc.) 3 Health care/social assistance 5 Educational services (public/priva schools, training programs, etc.) 2 Government/civic service (excludi public schools) 1 Professional, scientific, technical (computers, legal, accounting, etc.) 1 Finance, Banking, Insurance 2 Real estate, property managemer 1 Utilities/transportation/warehousir 1 Non-profit 0 Information (newspaper, radio, etc.)	
09)	16	2	1	Professional, scientific, technical (computers, legal, accounting, etc.)
10)	3	0	1	Finance, Banking, Insurance
11)	6	2	2	Real estate, property management
12)	3	2	1	Utilities/transportation/warehousing
13)	4	2	1	Non-profit
14)	2	0	0	Information (newspaper, radio, etc.)
15)	8	5	5	Other services (personal, daycare, auto repair, security, etc.)
16)	9	13	12	Other

^{*}Percentages add to more than 100% as respondents could choose more than one response.

- 29. Do you work in both a summer and winter seasonal job during the year? N=1,249
 - 01) 31% Yes
 - 02) 69 No
- 30. Do you: N=403
 - 01) 81% Work for the same employer in each season
 - 02) **19** Work for different employers in each season
- 31. When do you plan on retiring? N=1,243
 - 01) 9% Within 2 years
 - 02) **20** Within 3 to 5 years
 - 03) **15** Within 6 to 10 years
 - 04) 66 More than 10 years from now
- 32. When commuting to work, how many days per week do you use each of the following modes of travel in an average week?

Enter # days/week N=1,199

- 01) 4.0 (avg) Car (One person)
- 02) **0.0** Bus
- 03) 0.1 Carpool/Vanpool (2+ people)
- 04) 0.3 Bike or walk
- 05) 0.5 Telecommute
- 06) **0.0** Other
- 33. How far do you usually travel to work ONE WAY? N=1,123
 - 01) 5 (avg) Less than a mile
 - 02) 23 1 to 2 miles
 - 03) 32 3 to 5 miles
 - 04) 20 6 to 10 miles
 - 05) **7** 11 to 20 miles
 - 06) 6 21 to 30 miles
 - 07) **6** 31 or more miles
- 34. Does your employer subsidize any commute costs? N=1,187
 - 01) 96 No
 - 02) 4 Yes (MARK ALL THAT APPLY:

If your employers subsidizes commute costs, how? (MARK ALL THAT APPLY)* N=44

- 01 13 Employer provides bus/vanpool service
- 02) 11 Employer pays for bus pass
- 03) 14 My work day (and therefore pay) includes the time I spend commuting to work
- 04) **66** Other

35. Within the next five (5) years, would you prefer to: N=1,351

01) 41 Stay in your current residence

Move into a new or different home in the

- 02) 45 South Shore if housing were available that you could afford to buy or rent
- Move into a new or different home outside of the 03) 13 South Shore

36. Do you want to: N=613

- 01) 48 BUY a home in the South Shore
- 02) 10 RENT a home in the South Shore
- 03) 41 BUY or RENT a home in the South Shore

37. For your household, what number bedrooms would you need? N=572; 2.50 avg

- 01) 7 1
- 02) 2 45
- 03) 39 3
- 04) 8 4
- 05) 1 5+
- 38. Which area of the South Shore would be your first and second choice of where to live, assuming that housing costs were the same in each area?

1st choice N=614 2nd choice N=615

01)	24%	Douglas County (Stateline, Zephyr Cove or other East Shore area)	18%
02)	58	City of South Lake Tahoe	26
03)	14	Meyers area	33
04)	1	Tahoma area	1
05)	4	Other South Shore Eldorado County area	14
		Did not make a second choice	9

39. From the list below, which types of homes would you most likely consider? (PLEASE SELECT UP TO THREE CHOICES)

1st	choic	e N=575 2 nd choice N=576	3 rd c	hoice N=575
01)	85 %	Single-family home	11%	8%
02)	4	Tiny house (less than 600 Sq Ft)	11	9
03)	5	Townhome-style (2-story)	42	14
04)	1	Stacked flat condo-style (1 story)	12	26
05)	2	Apartment	6	10
06)	0	Mobile home	4	6
07)	0	Dorm/Shared room	0	0
08)	2	Other	0	1
		Did not make a second choice	13	-
		Did not make a third choice	-	26

40. How much would you be willing to pay to purchase your first and second choice home?

F	irst ch	noice N=412	2 nd cho	ice N=379
01)	14%	Less than \$150	,000	5%
02)	15	\$150,000 to \$199	9,999	15
03)	15	\$200,000 to \$249	9,999	21
04)	19	\$250,000 to \$299	9,999	13
05)	15	\$300,000 to \$349	9,999	19
06)	9	\$350,000 to \$399	9,999	13
07)	6	\$400,000 to \$499	9,999	6
08)	2	\$500,000 to \$599	9,999	4
09)	5	\$600,000 or more	е	5
		Did not make a s	econd choice	e 0
		average (mean) =		
1st	choice	median = \$275,00	00	
2nd	choice	e average (mean)	= \$304,370	
2 nd	choice	e median = \$275,0	00	

41. Would you consider purchasing a residence with a deed restriction to live in your preferred area of the South Shore. This would be a home priced below market rate and affordable to your household, with maximum appreciation in value of 3 to 5% per year? (Affordable means that you pay no more than 30% of your income for rent/mortgage) N=453

```
01) 55
            Yes
02) 9
            Nο
            Unsure/Need more
03) 36
            information
```

42. How much do you have available for a down payment? (Include the portion of home equity you could spend on a down payment if you were to sell a home you now own.)

```
20% $0
02)
    12
           $1 to $4,999
03)
     6
           $5,000 to $9,999
04)
    14
           $10,000 to $14,999
05)
    4
           $15,000 to $19,999
    9
06)
           $20,000 to $29,999
07) 5
           $30,000 to $39,999
    5
08)
           $40,000 to $49,999
09)
     7
           $50,000 to $59,999
10)
    4
           $60,000 to $79,999
```

11) **2** \$80,000 to \$99,999 12) **14** \$100,000 or more

Average = \$52,522 and median = \$10,000

43. Please indicate how important the following factors are to you when looking for a place to live. N=1,200-1,275
(Use a scale where 1 = Not At All Important and 5 = Extremely Important)

01) 2.8 avg Age—want new home Energy efficiency 02) 3.9 03) 3.9 Storage for equipment/vehicles 04) 3.9 Allows pets (dogs, cats, etc.) 05) 4.6 Cost of housing to buy/rent 06) 4.3 Type of home (single family, condo, etc) Proximity to work 07) 3.7 (yours or other household members) Proximity to day care' 08) 1.7 Proximity to services 09) 3.3 (medical, groceries, etc.) Quality of schools 10) 2.7 Proximity to transportation 11) 2.4 Community amenities 12) **3.1** (schools, parks, libraries, etc.) Proximity to skiing/recreation 13) **3.0** High speed internet/broadband 14) **4.2** 15) **4.3** Cell/mobile phone coverage 16) 4.4 Other

44. Please indicate which of the following types of help with housing you would consider for you and your household. Use a scale of 1 = "Would not consider" to 5="Would definitely consider." N= 1,000 - 1,160

(Use a scale where 1 = Not At All Important and 5 = Extremely)

	Avg rating		% Don't know
01)	3.7	Down payment assistance to buy a home	5%
02)	3.2	Rent assistance to lower the amount you pay for rent	10
03)	3.6	Low interest rehabilitation loan for home improvements	8
04)	3.4	A home you could own, built with sweat equity (built in part by yourself, volunteers and family)	6
05)	3.0	Buying a deed-restricted home (a home priced affordable for your household with appreciation limits of 3 to 5% per year)	16
06)	3.4	Other	15

It is very important that we know some details about your household to fully understand your needs. Please remember that this survey is CONFIDENTIAL.

What is your household's current total monthly RENT or MORTGAGE PAYMENT? N= 1,050

15% Do not pay rent or mortgage

Average = \$ 1,338

Median = \$ 1,300

45. What are your monthly homeowner dues (if your residence is part of a homeowner's association (HOA))? N= 1,108

01) 86% of owners Do not pay HOA dues Average of those that pay dues: \$326 Median of those that pay dues: \$240

46. What is the approximate average monthly cost of household utilities, including gas, electricity, water, trash (not phone or cable TV)? N= 1,052

01) 15% Included in rent/Don't pay Average of those that pay utilities: \$285 Median of those that pay utilities: \$250

47. What is the combined gross annual income of all household members (before taxes)? N= 1,052

Average = \$ 96,324 Median = \$ 70,000

48. What is the race/ethnicity of all household members? (Check all that apply) N= 1,223

01) 86% Caucasian/non-Hispanic White 02) 14% Hispanic/Latino 03) 2% African American/Black 04) 4% Asian 05) At least one household member is two or more races 06) 4% Other

49. Do you have any additional comments related to housing in the South Shore?

Thank you for your participation

Do you own or rent your residence Other:
APARTMENT MANAGER
Erin
friends
Homeless
housing insecure
I own a little, bank owns most
Im forced to live with a relative because no affordable housing is available.
Live at my parents house
Live in my car
Live in my van
Live n my moms house
live with family
Live with family
Live with Parent
live with parents
Live with parents
Live with Parents
live with parents who own home
Live with partner in their home
Living at my parents house
Living with father and his girlfriend
Moved back in with my parents when needed surgery
OWN
OWN AND RENT OUT
own mobile home/rent space
parents house
Rent through employee housing
Somos dueños de una móvil home pero rentamos el espacio
Space rent
STAY WITH PARENTS
TECHNICALLY STILL A RESIDENT AT MY PARENTS ADDRESS
Vivo con familiares
Will be renting
WORK HERE AS WELL

Why are you somewhat or very dissatisfied with your current residence? -- other comments:

AIRCRAFT NOISE	
all of the above	
BAR ACROSS STREET -NOISE, LIVE ON HIGHWAY (EMERALD BAY RD)	
Bears destroyed my car	

BEHIND GRAVEL PIT AND HEAR THE TRUCKS DAY AND NIGHT

CELL PHONE SERVICE AND INTERNET POOR I COULD LIVE HERE FULL TIME IF IT WAS MORE ROBUST

CONSTANT PROBLEM BACHELOR AND BACHELORETTE PARTIES EVERY WEEDEND! THANKS DAVID!!

Distance

DISTURBANCE FROM NEARBY LONG TERM RENTALS DISTRUBANCE FROM SPEEDING TRAFFIC

Disturbance from nearby long-term rentals

disturbance from other year round homeowners barking dogs

Eminent domain bullshit

Every year my landlord tells my family that we have to move and then allows us to stay but raises the rent. It is very stressful

Extremely limited street parking, no garage or carport

GOOD

helicopter tour noise is unhealthy and obnoxious

HOA snow removal services horrible leaving us no way to be productive.

HUD

I NEED TO START EMPLOYMENT SOON AND MOVE TO THAT LOCATION, IN MY CHOSEN PROFESSION

It's a rental. I can't afford to own a home in town and rentals come with the constant fear of being kicked out and poor maintenance.

It's a tent in a field

ITS OK

LACK OF MARINA SPACE FOR BOAT AT REASONABLE COST

Lack of parking

lack of reliable services: electric, phone, internet, water, garbage, etc.

Landlords

living in our van

LOTS OF TRAFFIC DUE TO SCHOOL

Mangement threats if you make a complain and owners push lawyers on you

MENTAL PEOPLE

MONTHLY PET IS RIDICULOUS, \$100 PER PET IS ABSURD

NEED A BIGGER PLACE

NEED WORK, UPKEEP AND REPAIR TECHNITIONS ARE HARD TO FIND IN A BUSY SUMMER MONTH

NEEDS SOME REPAIR

NEIGHBORHOOD DETERORIZATION DUE TO RENTALS AND VACA. HOMES, NOISE, CROWDING VIA TRAFFIC

no garage, washing machine

no insulation in roof, tree in deck rubs on roof

NOISEY/DRUGS/ALCOHOL. NEIGHBORS ABOVE!!

NOISY NEIGHBORS

NONE ABOVE

NOT DISSATISFIED!!

not enough parking, loud neighbors

obnoxious neighbors

OLD BUILDING, THIN WALLS, NOISE

overgrowing and too complicated

Park owners should be required to have reasonable cap on rent.

RENT INCREASE \$600 PER MONTH NO REPAIRS

Short-term rental

SLUM LORD!!!

SNOW GLOBE: CONGESTION, NOISE, INTRUSION, WASTE OF ENERGY ALL THE OLD GROWTH TREES CUT AND SOLD TO INFLICT"SNOW GLOBE" AND ANY PUBLIC FUNDS PROXOTING IT.

Too expensive consider the lack of upkeep and maintenance

Too many vacation rentals in my neighborhood. My quite home is constantly loud now due to , to many people in a rental and the party animal mentality from the vacation renters with no regard for the local residents. It's upsetting to me , as I struggled to buy my house on a nice street , only to have it forever changed by people who want to make a business in my neighborhood, if I had bought in a business zoned area I would expect it...., but I didn't . Upsetting !

TOO MANY VHR'S AND PEOPLE, DOGS.

TOO MANY VHR's!!! NO REGULATION WITH SOME ILLEGAL. Feel like I am living in a business district now No sense of community any longer with the constant out of town presence in the neighborhood. Too many cars now as a result of the vacation rentals and too many people!

TRPA Coverage restrictions and regulations in which violate ca Senate Bill see http://www.hcd.ca.gov/policy-research/AccessoryDwellingUnits.shtml

unique circumstances

vacation rental restriction(s)

VERY OLD HOUSE

VERY SATISFIED

VHR'S ARE DESTROYING TAHOE AND MY NEIGHBORHOOD

WE RUN OUR OWN-ELDORADO CO. DOES"NOTHING"

WE UNDERSTAND THE LOJISTICS OF THE VACATION RENTALS/INCOME PROBLEMS

Would like to be out of an apartment building

If repairs or improvements are needed, what type? -- other comments:

CELL PHONE COVERAGE AND INTERNET SPEED

Community upkeep

COUNTY INFASTRUCTURE I DO THEM MYSELF

DAMAGED DECK

deck falling apart

DEFENSIBLE SPACE AND TREE REMOVAL

EMPTY/UNUSED POOL AND SAUNA

FRONT AND BACK YARDS

LEAKY PLUMBING

MEAN LANDLORD. INTIMIDATING

Mice

MY PARENTS OLDER HOME NEEDS REPAIRS, REMODELING UPGRADES

MY STAIRS OF CONCRETE ARE NOT USABLE LANDLORD PUT IN MY LEASE USE AT YOUR OWN RISK

NEW ROOF

NEXT DOOR OWNERS

No bedroom walls or doors

NO INSULATION OR SUB FLOOR

NONE

NONE ABOVE

NOT OUR HOME, WE RENT

old and beat down but thats wy the rent is lower if it was nice and fixed up the rent would be double and i wouldt be able to afford it

old cars in parking lot

RADON

RADON MITIGATION

REFRIGERADOR

tree left growing in middle of deck is damaging roof

UNKNOWN!

WE PUT ADD RAMP INTO ACCOMMODATE DISABLED RESIDENT

WE REPAIR ANYWAY

yard irrigation; access to propane tank

If your home needs repairs, why have repairs not been made? -- other comments:

1 DK

85/OLD AND SLOW

Afraid to ask landlord

AFRAID TO ASK LANDLORD

BUILT CHEAP-NOISEY

CAN'T FIND RELIABLE CONTRACTOR

CITY INFRASTRUCTURE

City of Lak Tahoe inspections have yielded minimal fines resulting in minimal repairsrepairs

CONTRACTORS DON'T SHOW UP

Dicen que no lo pueden reparar porque no estan autorizados a hacer reparacion con gente viviendo en los departementos y que es caro

DIY

DON'T WANT RENT TO INCREASE

DON'T WANT TO HAVE THE RENT GO UP FOR US

Every time we ask for something done our rent is raised

HAVE NO MONEY TO FIX

I DON'T REPORT EVERY REPAIR

I HAVENT HAD THE TIME, TOO BUSY, BUT WANT TO MAKE THESE REPAIRS

if it was fixed up rent would go way up no thanks

ITS NOT IMPORTANT TO LANDLORD

Landlord keeps postponing repairs.

Landlord knows but doesn't want to upgrade

LANDLORD SAYS USE AT YOUR OWN RISK, I LIVE UPSTAIRS

LANDLORD SAYS WE REPAIR HE PAYS NO \$ FOR REPAIR

LANDLORD TAKING A LONG TIME TO FIX THE PROBLEM

NO REPAIRS NEEDED

NONE ABOVE

NOT ENOUGH MONEY ON HAND

Owner intends on selling property and doesn't want to spend money in the old house

PARENT OWNERS ARE LOOKING INTO FINANCING REPAIRS, UPGRADES AND IMPROVEMENTS

PLANNING TO DO ALL AT ONCE WHEN A REMODEL CAN BE SCHEDULED

REFERED ALLOWANCE

REPAIRS AREN'T CRITICAL

REPAIRS MADE. MORE NEEDED

SEASONAL LIMITED TIME

SLOW IMPROVEMENTS/COSTLY

TIME AND APPROPRIATE CONTRACTOR

TRPA requires tree not be removed

UNCERTAIN

VERY OLD STRUCTURAL FOUNDATION

WE'RE WORKING ON IT

Working on taking responsibility

YEARLY INSPECTIONS RESULTING IN EACH YEAR SAME EXACT ISSUES BROUGHT UP NEVER REPAIRED

RENTERS: Have you been forced to move or evicted within the past 5 years? -- other comments:

A neighbor attacked me

Apts not in compliance

Balloon mortgage, spouse unemployed

BLDG, WAS OUT OF CODE

Commute was too far

Didn't qualify for single renwick, domestic issue and availability

Dirty apartment infested with cockroaches

Divorce

Divorce issues

DIVORCED

Family asked me to get my own place

Forced to short sell my home but tented back fortunately

Landloard wanted other tenants

Landlord literally became a meth head and residence became unsafe.

Landlord raised rent way too high because Whole Foods?

Landlord refusal to fix sewage backup. Was not able to find lawyer to help us as none were available or too expensive.

lease not renewed

Limited options

MOLD-MILDEW

Moved for work Moving to more affordable housing NECESITABA LUGAR MAS AMPLIO (I needed a larger place) Needed a larger house with a baby No attorneys/too expensive avail to help fight wrongful evictions no homes available no reason NONE ABOVE On property Water Well was damaged by weather OWNER REMODELD owner remodeled home OWNER REMODLED Owner sold rental in S. Lake Tahoe Owner wanted to remodel owners raised rent Owners raised rent every year due to housing crisis. Essentially deal with it or get out. PET Private Property manager illegally entered my home and threatened me. Moved for personal safety. PROPERTY SOLD TO BUILD MILLION \$ CONDOS Relationship breakup, had to move shared residence Remodeling to get more rent Rent became too high and my family had 30 days to find a place big enough for 2 parents and 2 kids Rent raised too high Robbery made me feel unsafe so I moved. Roommate issues Roommate situation. Master tenant left so could not stay Roommates moved out, couldn't afford to stay Sublease month to month and owner kicked us out for no reason. TERRIBLE LANDLORD

THAT'S LIFE. BEEN THERE!

TRADE SOME LABOR TOWARD RENT

unstable landlord

Vail Resorts relocated us to another unit so they could do renovations they never did.

WAS STAFF HOUSING

If your employer subsidizes commute costs, how: Other type of subsidy:

PAID PER MILE
Bike commuter bonus available
BUS IN WNTER
CAR RENTAL
Carpool cash
Carpool Cash
CARPOOL INCENTIVE

Carpool incentives
Carpool/biking incentives
commuting incentives provided
COMPANY VEHICAL
Employee carpool incentives
Employer provides company car, insurance, maintenance
employer provides vehicle and fuel
employer/client pays flight expenses
GAS EXPENSE
IF SNOWING A LOT THEY GIVE ME A RIDE
Mileage reimbursement
PAYS \$20 /MONTH TO BIKE
provides car
PROVIDES VEHICLES
Reimbursed for gas
Reimburses mileage
Take home car
Travel stipend
When I travel around lake I get mileage
WHEN I TRAVEL FOR BUSINESS PURPOSES
work vehicle

Factors important to you when looking for a place to live: Other: 10000 sf lot min

10000 \$1 101 111111
2 bathrooms
2 FROM SKI RUN
4 car garage
5+ beds 3 bath
Ability to avoid peak traffic
Ability to Bypass Traffic Congestion
Ability to evacuate in case of emergency (fire or earthquake)
Access to outdoor activities
actual neighbors, not tourists.
Apartment
Area
away from busy roads, infrastructure(Roads, pipelines are way too congested)
AWAY FROM STATELINE AREA
away from tourist crowds
AWAY FROM TOURISTS
away from VHR
AWAY FROM VHR
AWAY FROM VHR'S
backyard
Backyard

BETTER ROADS
BUS STOP
BY NATURE
Can I have a vegetable garden?
CLOSE TO MEDICAL
Competent street snow removal and street maintenance & home mail delivery
Condition of home
Condition of home - has insulation, full kitchen, etc.
CRIME LEVEL GOVERNMENT OVER ZEALOUSNESS
DECENT ROADS WHICH WE DO NOT HAVE IN SLT!
DISABILITY
Fenced Yard
Fenced-in backyard for dogs
fenced-in yard
Fire protection nearby
FIRE/POLICE, HOSPITAL
Free of traffic congestion
full time neighbors, traffic, noise, crime, etc,
full time resident restricted
garage
GARAGE
GENERAL LOCATION
Good Neighborhood
Good quality materials and craftmanship-regardless of age
good rentee takes care of rental property
GOOD ROADS/PAVEMENT
Good/Safe neighborhood
Having actual neighbors
Having an actual community with neighbors, not empty homes or vacation homes
Having heat that works and privacy
healthy, respectful neighbors, no parties
HOLIDAY TRAFFIC
Home size (3 bedroom, 2 bathroom)
Home's square footage/space/# of rooms
hose at least 1500 square feet
Internet Speeds / Reliability
Is in a quiet neighborhood
IS quiet and dark at nightLights are stupid
LAKE/BOATING ACCESS
Laundry
location
Location
Location (outdoor recreation).
Location to hiking

Location with a decent view
Long term rental
LOW CRIME
Low Crime Area
Lowest level of documented crime.
Maximum distance from vacation rentals
Mental health services
Meyers location
MORE BUS ROUTES
N/A
NATURE
NEAR FAMILY MEMBERS IN NEIGHBORHOOD/AS AT PRESENT
Near trails
NEED MORE BANDWITH AND ROAD/STREET REPAIRS
neighbor
NEIGHBORHOOD
Neighborhood & location
Neighborhood character
neighborhood location
Neighborhood safety
Neighborhood Safety
Neighborhood/neighbors
NO 5G NO NEW CELL TOWERS!
No drug areas
no vacation rentals allowed
No vacation rentals close by
NO VACATION RENTALS NEARYBY
NO VHR'S IN THE AREA
No VHRs in the neighborhood
NOISE AND SNOW LOADS
NONE
NOT A MAJOR CITY
Not close to VHR's
Not in a Sunday traffic Rt 50 gridlock
NOT IN LOUD AREA
not in need of major upgrades
NOT NEAR VHRS
NOT SURROUNDED BY VACATION RENTALS
Not surrounded by VRBO
NV Side
Off busy road/ Family friendly neighborhood/not near apartments
Off of a main highway or thoroughfare
One level
OTHERS IN MY AGE GROUP

POPULATION DENSITY
Prefer no VHR
PRIVACY, NEIGHBORS NOT STACKED ON EACH OTHER TOO CLOSE
Property Rights
Proximity AWAY from crime-riddled areas
Proximity away from tourist corridors/hotels/motels
proximity to major city with airport
Proximity to major streets that are often plowed during winter months
PROXIMITY TO NATURE
Proximity to neighbors
Quiet
quiet neighborhood
Quiet neighborhood
QUIET NEIGHBORHOOD
QUIET, WELL KEPT UP NEIGHBORHOOD
RELIABLE CO. PLOW FOR CO. ROAD
RETIRED
Safe and good neighbors
Safe area
Safe environment for a single mom
SAFE NEIGHBORHOOD
safe quiet neighborhood
Safe quite, no vhr
safety
Safety
SAFETY
Safety/Crime Rate
Safety/quality of neighborhood/not too crowded
sidewalks street lamps
single family
Single family
Size
Size of house and property
SNOW REMOVAL
SNOW REMOVAL ACCESS TO HOME
SOMEWHERE MY SON CAN AFFORD TO RENT!
The neighborhood
TOP FLOOR OR STUDIO PREFERRED
TRAFFIC AREA AVOID
TRAFFIC ISSUES
Trails nearby
Type of neighborhood (density, proximity to needs, safety, proximity to VHRs,voting rights)
VHRS
View

VIEW/ENVIRONMENT

Walkable community

YARD AND PRIVACY

Other types of help with housing/programs you would consider:

a house that i can buy with SLT work wages.

ALREADY OWN A HOME

assistance for utilities

BUILD NEW

Buying a lot to build onto later without having to worry about the US Forest Service being a naggy neighbor (I get where they come from, though)

Co-ownership (joint venture) with like minded family

Community Land Trust (permanent affordability)

DISABILITY

Down payment assistance not sure where to start

Eco friendly

educational classes re home buying process, financial aspects to be aware of/financial planning specifically in reference to home buying and costs

FULL TIME WORK YEAR ROUND FROM SAFEWAY

Government should NOT be in this field or endeavor.

I hope that I don't need to find a home

Lower taxes

Mortgage Assistance for first time home owners who work 1 job/adult and low income

My home is paid off

NO NEED

NO VACATION RENTALS!

NONE

QUALITY RENTAL

realisitic rents and purchase prices

SECTIONS 8 CAN'T BUY A HOME HERE!

since I already own home these do not apply

Subsidy for mother in law unit

The homes aren't the unaffordable part, it's that so many jobs are low-level, pay so poorly and we're competing with Bay Area money for space.

Tiny home but not in densely populated area

Tiny Home Village

Do you have any additional comments related to housing in the South Shore?

1. VHRs are a huge component of our local economy and should be preserved, albeit with clear guidelines and restrictions for both the owners and renters. 2. Construction of new housing should be made more affordable so we can see reasonably sized houses for family's living here built, not just houses built by developers that are out of scale with the neighborhood and seek to maximize value by transferring in square footage from external properties. 3. Areas such as the Stateline tourist corridor and Ski Run should be zoned for mixed use buildings aiming to create a real walkable downtown.

2/3 of the houses on my street are VHRs, and empty most of the time.

500 sq.feet + individual cabin like homes would be nice with park like landscaping.

A 22 year old with a good full time job shouldn't have to have 5 roommates or live with his parents to be able to survive in this town and that is why people are leaving.

A LOT OF OLD HOUSES AND APTS RENTING FOR A LOT OF MONEY

ADD MORE STREET LIGHTING

Affordability and availability are critical housing concerns in South Shore. Our last two houses that we rented were sold. We didn't want to move; we were forced. There also are a lack of livable-wage full-time jobs in this area, which makes buying a home virtually impossible at the current housing market prices. Many locals are leaving the area in search of better (nonseasonal, full-time, well-paying) jobs and affordable housing. I suspect we eventually will have to do the same. We'll have to forgo the amazing beauty and recreation opportunities of this area for a community that is more affordable and cares more about its local population (and less about its tourists). The amount of tourists that flood South Lake Tahoe keeps increasing every year, which inevitably decreases the quality of life for locals (we hate leaving our house on the weekends because of the crowds and traffic) and the quality of Tahoe's environment (pollution, noise, litter, lake clarity, etc.).

AFFORDABLE

Affordable housing and lack of housing is a huge problem for our community. We need solutions and we need them ASAP. I hope this survey helps!

AFFORDABLE HOUSING AS A WORKING ADULT IN THIS COMMUNITY IS EXTREMELY HARD TO FIND. I'M SAD THAT THE PEOPLE WHO WORK JOBS TO MAKE THIS COMMUNITY RUN FOR OTHERS CANT FIND HOUSING WHEN TOURISTS CAN NO PROBLEM WITH AIRNBN

AFFORDABLE HOUSING FOR LOW OR MEDIUM INCOMES

Affordable housing is critical to a healthy Lake Tahoe. Turn the closed casinos and closed commercial bldgs into affordable housing.

AFFORDABLE HOUSING IS NEEDED ASAP

AFFORDABLE HOUSING NEEDS ADDRESSING

AFFORDABLE HOUSING NEEDS TO BE AVAILABLE. LOCALS CAN'T AFFORD TO LIVE OF SEASONAL WAGES.

affordable housing... people are struggling. Don't turn Tahoe into vail. vail sucks. bummer about the water meters too. and the cell towers. and don't forget about the animals, they were here first...

AIR BNB TOO NOISY, GET RID OF S.T. RENTALS

All new developments should have to develop 15-20% moderate/deed restricted. We really missed the boat on gondola vista, Sierra Colina, beach club. Would love to see a neighborhood improvement loan available only to FT south shore residents to buy run down homes and compete with vacation home buyers from the Bay Area. Thanks for taking on this important issue.

All of the utilities, especially STPUD makes it difficult for those of us on fixed incomes to live here. Gas taxes sends send many across the state line to purchase it, and in turn causes many to shop in Carson city, It will only get worse for the business here.

Allow elderly homeowners to be able to repair upgrade without the high exorbitant cost of permit fees! These seniors are on a fixed income!

Allow more building. (Environmental restrictions and TRPA-type organizations are the problem). Make better decisions regarding rentals (long term and vacation). Let the market decide instead of central-planning officials.

ALLOW VHR'S IN THE CITY AND COUNTY FOR JOBS

Although I am fortunate now to not need monetary assistance for housing, many of my friends do. If we could incentivize for long term rentals and also provide rental housing assistance that would help a lot. For those who can purchase, it seems that most have issues because they dont have a large down payment saved, so down payment assistance would help them a lot.

Although I have no problem with the reasonable permitting and use of short term rentals (e.g. maximum of 20 to 30% in a neighborhood), the current use seems to be quite unreasonable. Numerous outside investors purchase the home as an "investment" (no fault of their own) and use the rental income to support their "investment model". However, excessive short term rentals have led to a loss of community in many neighborhoods, lack of affordable housing stock (for both purchase and rent), lack of defensible space maintenance/compliance (many VHRs are horrible about meeting their defensible space responsibilities), and significant overcrowding and traffic (this one is obvious). Tourism is very necessary for this town but the current VHR system (very high numbers of permitted and un-permitted VHRs) in both the City and County is deeply flawed.

APY HELP WOULD BE VERY MUCH APPRECIATED

As a business owner, it's very difficult to be successful not being able to hire the employees needed because they can't secure affordable housing.

As a couple of married professionals in South Lake Tahoe, we do not have issues with our current housing situation. However, we are very aware of the limited availability of affordable and decent housing in this town for those less fortunate. Rent prices are ridiculously high, and most homes are of shoddy construction, hardly better than tenements. Poverty with a view says it all.

As a family who requires a large nice home finding one is INCREDIBLY difficult in tahoe. There are many others who have it worse who cannot afford a nice home, those people are much more important than my families situation. All of the nice large homes in tahoe are vacation rentals or vacation properties that are empty 90% of the year. It's sad to see these homes go to waste. The TRUE LOCALS need more housing options. ESPECIALLY for low income families.

As a professional couple, we are doing fine. I worry about the people working multiple jobs unable to find decent, affordable rental properties. I know many who have moved off the hill because they couldn't live here.

As a single professional with kids it is such a hard thing to find a place in a nice neighborhood that I can afford. Forget the family pets:(

AS AN OWNER OF A SMALL BUSINESS, I CANNOT FIND EMPLOYEES THAT CAN AFFORD TO LIVE UP HERE AND I PAY WELL OVER MINIMUM WAGES AS A RESULT AFTER 12 YEARS I AM CLOSING MY BUSINESS:-(

As long as we can stay where we are and the landlord doesn't want to move us out, we are happy and ok with current rent. If we were to be moved out, it would be devastating.

BEEN THIS WAY 50 YRS.

BEEN TRYING TO MOVE FOR YEARS, NEVER ANY VACANCIES BECAUSE THERE ARE AT LEAST 10 OR MORE PEOPLE APPLYING FOR THE SAME HOUSE

BETTER PROTECTION AGAINST MALICIOUS LANDLORDS NOT LOCATED HERE! RESTRICT VACATION RENTALS, TREAT LOCALS BETTER!

Biggest issue is housing that allows pets. I can afford a lot of place but they don't accept pets.

Bubbles going to pop very soon

BUILD AFFORDABLE RENTAL FOR EVERYONE NOT JUST SENIORS

BUILD HOUSING FOR LOW INCOME WORKERS. DON'T NOT TRY TO CONTROL OR TAKE MY HOME! THE VOTE AGAINST VACATION HOMES WAS NOT FAIR BECAUSE 2ND HOMEOWNERS DON'T VOTE HERE.

Building more VHR's would be very determental to South Lake Tahoe!!! We need more reasonable priced housing for locals not tourists!!!!

Can we make it realistic for the people who lives here to be able to afford to buy a home here. Let us take care of our society as to diversity concerns and safety of the town. Let them enjoy Tahoe but let us take care of it as a our community, so let us be a community by being realistic to the house prices for the locals. Thank you.

City of South Lake Tahoe does extremely poor street snow removal and extremely poor street maintenance, we are thinking of moving away due to such poor city services and high city taxes. City airport is an unnecessary white elephant and should be shuttered. VHR's have created unpleasant and unlivable neighborhood and poor quality of life.

Community land trusts, like the local St Joseph Community Land Trust, have great models and tools to use. I hope the city/county/state/local businesses can partner with them and really have an impact! Fees on development that are applied to wider housing answers could also be helpful.

Couldn't find housing I could afford for my internship, so I'm living with my Mom for the summer.

Couldn't see all the questions on the iPhone screen, faulty programming of questionnaire.

deed restricting homes will not help to make housing affordable, it will only exacerbate the problem. Builders are not building this year in city limits because of Measure T, which is a deed restriction. Not one set of plans have been submitted for the 2019 building year...

Deseo tener una casa propia. Tengo una Traila pero no soy due±a del piso

DESPERATELY NEEDED AND DRUG FREE

Disappointed with the lack of affordable housing.

Do better

DO NOT DO LOOP RD. IT TAKES AWAY PEOPLES HOMES AND I KNOW I WOULD NOT WANT TO LIVE IN AN APARTMENT AFTER OWNING A HOME. AND WHY WOULD YOU ALLOW BIKES

Do something or you will lose your workforce, don't become a bedroom community, don't turn your back on people who care, don't become Vail.

Don't forget about the middle class. We're always the ones left out.

Don't rent to snow boarders

DON'T CARE ABOUT OTHERS

DON'T GROUP TOO MUCH OF HSG TOGETHER IF FUNDING IS AVAILABLE

Eliminate restrictions imposed by TRPA and other regulatory bodies.

eliminate vacation home rentals

Employers need to pay living wages - especially the larger employers making big bucks, like Heavenly/Vail and the Casinos. The low wages for non-seasonal employees is pathetic!

EMPLOYERS SHOULD PAY A LIVING WAGE TO SUPPORT HOUSING AVAILABILITY

Ensuring that we have an adequate supply of affordable rental properties for the residential workforce, especially for entry level workers, is, in my opinion, critical to the long term sustainability of the South Lake Tahoe community.

even if you find something affordable, the red tape & costs to repair are astronomical. makes it unreasonable to consider when buying off the hill would have less problems

Even the really old homes are no longer affordable and require a lot of work/expense to improve. We need to tear down old hotels and build quality energy efficient condos and mixed-use housing for working professionals and retired people. We need better public transportation for residents and visitors linked to housing/jobs. Accessory dwelling units should be allowed in the Tahoe Basin. We need dorms or apartments at Lake Tahoe Community College.

Everything is expensive. I pay for 297 square feet and it's \$990, but it is all they had that allowed dogs.

Fenced back yard is a dream for children to play out side and dogs

find a way to incentive homeowners to make homes available for seasonal renters, without punishing them. The homes are already here.

FIX OUR RESIDENTIAL ROADS IN MEYERS. PAVEMENT IS BAD

For income, There should be more commerce in the local market with people willing to buy and sell services at professional rates. This could ideally be encouraged as much as possible amidst community members. For housing, ideally preference given to locals for buying a home/bidding on a home, without allowing the outside buyers to inflate the market with VHRs.

for young people wanting to start a family or buy their first home here in SLT, its impossible based on the wages and availability of affordable housing

F*** THE SCUM FROM SAC AND THE BAY! STAY THE F*** OUT OF NEVADA! F*** SECTION 8! [--] LOVERS!

GET RID OF ALL VHR-CITY AND COUNTY!

Get rid of the bums.

Get rid of the damn tourist and focus on the locals who are the ones who put their blood sweat and tears into this town. They make this town run and they need to be the focus. Not the tourists!

get rid of the drugs and homeless and "hoa" style neighbors and you might create a liveable city

Get rid of the VHRs and there will be a lot of housing available and the rents will go down.

Get rid of VHR in residential neighborhoods (enforce laws!). This is shameful, the treatment of locals (a rarer breed as GREED has corrupted our political and housing forces). Major downfall to the local's and their ability to live where they work. Promote/develop a program to establish/reward long term rental. Promote long term local housing (the tourist will always come - too many). Get rid or move the SnowGlobe event to a less impacted weekend.

get rid of vhr's and there will be more available worker housing

Get the city government including the TRPA to be a little less restrictive to middle income earners as not everyone has the large sums of money needed to get things done.

Get VHRs out of residential neighborhoods. Stop building megahouses. Improve public transit and/or force people to leave their cars at home.

GOOD LUCK! BIG EMPLOYEES SHOULD PROVIDE AFFORDABLE HOUSING

GREED FROM VACATION RENTALS IS A MAIN CAUSE OF UNAVAILABLE HOUSING FOR PEOPLE WHO LIVE AND WORK HERE!

HAVE LIVED HERE ALL MY LIFE. THE PRICES ARE UP AND THE QUALITY OF VISITORS IS DOWN. AND THE POSSIBILITY OF MOVING IS A PIPE DREAM ANYMORE

HAVE TO RENT HOME 3 MONTHS TO HELP PAY HIGH PROPERTY TAXES, RENTAL FEES, PERMITS, FIRE INSPECTION, ETC.!!

HOA DUES TOO HIGH! AFFORDABLE SINGLE-FAMILY HOMES ARE DIFFICULT TO FIND WHICH IS WHY I PURCHASED A CONDO

Home owners insurance is crazy expensive. Please do something about it

homes cost way to much here

Hotels, resorts and high end restaurants should be required to pay subsidies for housing their employees, especially the lowest paid, servers and cleaners.

Housing and or rent is just way over the TOP in South Tahoe Basin .. you can't afford leaving here alone. PLEASE have something affordable in the market / realty industry . Thanking you in advance...! this place is awesome but people are forced to move somewhere in NV side because of one reason. They can't afford the rent anywhere ..

HOUSING AND OUR ROADS ARE THE TWO MOST IMPORTANT ISSUES

Housing continues to increase along with prices due to tourism, however, income does not increase by much.

HOUSING IN SOUTH SHORE IS OVER PRICED ANY AFORDABLE HOUSING IS A MOTEL ROOM FOR 1000 PLUS A MONTH AND IN DISREPAIR! DISGUSTING

Housing in South Shore needs to be improve, Majority of places available for rent are pretty bit up, in dangerous living conditions.

Housing in the South Shore is not affordable. This is the sole reason I have not moved my family up to where I work. It is a hardship to live and work in the South Shore, so I commute from Placerville every day. This racks up an average of 20,000 miles a year on my personal vehicle, and leaves me missing 3 hours a day that I could be spending with my family. Instead, those hours are spent on commuting. In the winter due to snow and ice, that commute is nearly doubled making it not worth trying to drive home. In turn, this makes having to look for a place to stay very expensive. It would be great if the county came up with an affordable solution to the problem.

HOUSING IS VERY EXPENSIVE COMPARIED TO THE INCOME IN S.L.T.

Housing is way to expensive to live here and that's why people move off the hill like I will. I work at the hospital and use one whole pay check in rent; its not feasible to use 50% of your income on rent. How can we afford food and the basics???

Housing isn't an issue for me. But it is for almost everyone else. We've been very lucky in life. I'm thankful for that. We hope that this survey sheds light on the needs of the community.

Housing solution should be driven by market place. IE. Vail and other employers need to pay more.

How lovely to see the high dollar homes and rentals just up. Screw the locals! Come on SLT!

I AM A LEGAL CITIZEN

I am being forced to move out of my current house right now, and I can only afford less then 1,000 a month but can not find any housing.

I AM FAIRLY YOUNG AND AM SAVING MONEY FROM JOBS I HAVE WORKED LOCALLY NOT PAYING RENT TO MY PARENTS, BUT COVERING CAR AND TRANSPORTATION EXPENSES OF MY OWN. MANY OF MY COWORKERS HAVE BEEN EVICTED FROM RENTALS BEIN ON V. TO VHRS OR WORK.2 JOBS OR MORE TO COVER RENT!

I am filling out this survey on behalf of a family member. Lake Tahoe is to expensive for young adults and families. everyone would like to buy their own house but with the minimum wages who can afford to buy.

I am lucky that I own and concerned for those who cannot find quality housing. I believe a housing department needs to be started to keep bad landlords out and help renters.

I am lucky to live in a house where the rent price has not changed in the years we have lived in the house. We have had to be frugal though, and even rent out the loft upstairs as a bedroom. I was born and raised in South Lake Tahoe. I work in the service industry and often pick up second jobs or side work to be able to save more money. I worry about the day that I would maybe have to find somewhere new to rent. The cost of renting is outrageous

I am not looking for a new home. There are very few that I would be able to afford if I were looking on the Nevada side which is where I want to be. I feel sorry for people with pets. Noe one wants them. Rents are so high that so few workers can live here. Housing is inferior, old and ramshackle. I had a friend who had to move out to the Topaz area to find a decent small place to buy. I am glad that I bought in 1996!

I believe that the Vacation Rental industry has eradicated affordable housing for the South Shore area. The demand and prices are astronomical now, especially in the last 4 years. Also, Tahoe employers have not adjusted to meet the ridiculous rise in cost of living. It is almost impossible to live here anymore. If nothing is done, there will no longer be any employees that can afford to live and work here.

I believe that vacation house rentals (AKA short-term rentals) are taking up many of the houses that could be made available for long-term rentals, or even home purchases. It is imperative that a cap on their numbers be created to open up the residences for use by those who want/need to live here.

I can only be a teacher because my husband has a better paying job. Otherwise we couldn't live here. I could never afford to live here on my own.

I could not uncheck an answer regarding no rent.

I did not put down my income. Right now I am doing fine, but when I retire (in a couple of years), my income will be cut in half, divorce payment to ex husband. I have worked in the South Shore for 35 years, with one major job, and many minor ones for about 20 years, to make ends meet. After raising three children here, helping to pay for their and my college, my children are all now self-sufficient. This is my hometown, but I will not be able to afford to stay after retirement.

I do not appreciate the VHR industry commercializing the residential neighborhoods and then refusing to honor resident's votes on Measure T. If Measure T somehow gets shot down, I will open a commercial venture on my front lawn! And it WILL be an intrusive one!

I do not have a need for affordable housing, however there are many people in South Lake Tahoe who are in need of affordable And decent housing.

I DON'T HAVE ANY ISSUES SEEMS LIKE EVERYONE WANT TO MOVE HERE BECAUSE LOW CRIME!! AND HOW PRETTY IT IS HERE

I DON'T WANT TO ANSWER

I feel People who move here get jobs ,but no place to live ,more housing needed, also Need more senior places to live, because the waiting list is so long, Seniors need a place also, Only one place here for Seniors is not good, It is a laide back town, But worry also about crime going up here if to many move here.

I feel South Lake Tahoe has gone through many positive changes. That said there are some areas needing to be changed or repaired. First of all, our streets are in terrible shape and in need of repair, pot holes every where. The idea of holding a public event in our neighborhood needs to stop. There needs to be a commercially zoned location for such things. VHRS also need to be in commercially zoned areas NOT in our neighborhoods. Our little mountain town has become a giant, commercial enterprise to make money and please the tourists. This is NOT ACCEPTABLE. Year around residents who work and support this community should come first. We need affordable housing for people hired to work here. Tahoe has always had tourists, even before VHRS and SnowGlobe. We will continue to have tourists but we need to make this a nice place to live as well as to visit. Our tourist situation has gotten way out of hand. When it causes problems for everyone's safety it isn't good. We seem to have a bigger crime and drug problem and this is very sad for such a beautiful place. I can't imagine anyone moving here with the expectation of living with big city problems. We need to re-evaluate what we're doing to the city of South Lake Tahoe. If you look around West Shore, Incline and other parts of the lake some of the things we're allowing aren't happening there. Finally, I hope we start taking better care of our city and it's residents. We seem to be at the mercy of the State of Nevada. We vote, pay taxes and mostly live in California. That should mean something.

I grew up in south shore, I moved to Carson city 2 months ago because we could not find anything affordable..that was not a complete dump. I like my condo in Carson, however I miss Tahoe I love it there.

I have been inordinately fortunate in that the tiny cabin (about 400 sq feet) I started renting 7 years has not had its rent raised in that time. Some of the utilities are included in the rent, and I have a small yard as well. However, a good family friend was unable to find affordable housing, even while working 3 jobs-- the studio she rented for a couple years, was actually just beyond her means, and it was a particularly low-rent studio, in a rather bad part of town. She has since moved down to Carson. I also know a family-- a mother and 3 daughters, only one of whom is over 18 and working a part time job-- who are renting a 1 bedroom, mother-in-law unit from a friend. It is technically too small for them, has no yard, and which she is only able to afford because the friend is not charging the going rate for such a unit. It is still just barely affordable for them, and in spite of the fact that they have been looking for other housing for 2 1/2 years, they have been unable to find anything else. They are also discussing the possibility of moving to Carson, but are reluctant to go that route, as the family has lived in South Lake Tahoe since the 50s, and it is hard for them to imagine living anywhere else. I think that the housing model-- compounded by the scarcity of decent full-time jobs-- is squeezing out a lot of middle class families (particularly lower middle class) with deep roots in the community-- which is a loss to the community, as well as to the families that have no choice but to move.

I have heard that vacation rentals are restricted in the area of noise, amount of people, etc. Can the same be done in the Placer County area of Lake Tahoe?

I have lived here for almost 25 years and have noticed the demeanor of a lot of local people drop down from how they used to be , happy ski town people. I have had almost a dozen friends move off the hill(Gardnerville carson city etc.) because they can no longer afford to live here ,rents go up but wages don't,very bummed that I to now need to start looking off the mountain for affordable living when I really love Tahoe and my kids do too

I have lived here since 1982 and wish to stay. My current landlord lives in Stockton and has 7 building permits not signed off on the house since 2011 when he bought it at auction. He is raising the rent for the 3rd time in 4 years making a total increase of \$250 in that time. He is the very reason a local person gets forced out of any housing that they do find. He views this house as a money syphon that does not recirculate to the community. He once took 3 trips to Carson for a plumbing valve he kept getting the wrong one and said Meek's was a rip off and wanted a whole \$1 more for it so he wasn't ever spending a dime in this rip off town-imagine while he is the actual rip off to our whole community. It seem unimaginable that he can raise the rent every year with so many unsigned permits including electrical and plumbing. I really think the entire bathroom is an illegal addition and why he is avoiding the building dept. for 8 years now. So many out of town wanna -be Conrad Hilton's are literally destroying our community and act like it is their right because they bought a house they use like a prostitute and the city has allowed it previously and the Realtors have used that ploy to sell houses for years now and have created this highly aggressive atmosphere of investing in a piece of Tahoe to basically "pimp out" for their own profit to people who don't live here and don't spend the revenue generated from such enterprise in this town-its all about what they can get from Tahoe and really don't care about our schools or community in any way and especially don't like locals having any say on how they use they property in absentia. Thank you for the opportunity to voice concerns with this survey. I hope to live here always and hope to better the community in any way that I can. Whether that is picking up trash everywhere I go because I bike and walk extensively in my daily adventures because of the traffic. Locals already spend so much of our daily existence giving directions, being hindered by the excessive traffic, picking up thoughtless visitor's endless trash on our beautiful landscapes and basically just knowing that certain days and times we just don't go places overrun by the packing in of as may tourists that will show up. Our roads and city services overwhelmed by the volume. Maybe over tourism is not the financial boon some think it is especially when they threaten the very reason anyone ever comes here. Kill what you sell basically. Maybe Tahoe should stay the high class call girl that limits her attentions for a much better rate of return than a \$5 trailer park hooker who blows anyone for a pack of smokes. As we offer her up to the highest bidder she loses her dignity and so does our town.

I have lived in South Lake for almost 2 years now and although I love the small town community to raise my daughter, as I am a single parent, I am however very disappointed in the difficulty it is to find proper housing. I hope the city could do better. I understand the tourism is the main priority but let's take care of our residents as well. Don't forget that.

I have several friends and acquaintances, including one single mother with a family of three that have struggled to find housing despite having adequate funds for rent up to \$1,400 per month. In my job at the El Dorado County Library, I also regularly see first-hand many people struggling with housing issues.

I have to work outside of the area and commute 195 miles once every two weeks to afford to live in the south lake area.

I have two multi-family lots that TRPA is saying qualify for 1.7 units each and they are right next to the loop road where they plan to build replacement housing. No need for further comment.

I KNOW HOUSING IS AN ISSUE. WE WORKED FOR 3 DECADES TO AFFORD A HOME

I KNOW IT IS DIFFICULT FOR YOUNGER ADULTS LIKE MYSELF TO AFFORD THEIR OWN HOMES

I know many people who struggle to find affordable rentals in South Shore and have to resort to paying almost \$1000 a month for a room in a house with multiple people. I wouldn't call this affordable housing. Thank you for creating a survey to get input from locals!

I know of a few people who received professional job offers here but were unable to find housing they could afford.

I know of people who have given up jobs and moved out of the area because they could not find affordable housing.

I live at Sierra Vista Apartments with girlfriend. I'm almost not able to walk, not only that but the manager Jessica Becket is under investigation by Fair Housing. Do to the treatment the we have been getting sense February of this year. I lost my husband do to what she and the owners have done to us.

I live in employee housing and have been for 3 years. I am a grown and responsible adult that takes care of my home and make regular home improvements on my own dime. I love my apartment but my heat hasn't worked in my main living space on the 2 years I've been in that specific unit. My privacy is invaded on a monthly basis and getting a response from housing on work orders is like pulling teeth. Others that are "favorites" tend to get repairs and maintenance done much much quicker. This is not true for all housing maintenance staff. Other than these issues, I absolutely love my situation and would live here forever.

I live with roommates in a great house. I would prefer to live alone but financially it does not make sense. I would like to buy but I cannot afford a house that doesn't need immediate remodels on one income. Most studio/one bedroom homes available are twice or three times what I currently pay, are much smaller and are in worse condition than what I currently live in. The South Shore needs more smaller units that are affordable to a single person or couple and are not falling apart.

I lived in a 2400sq/ft. Home for \$1700 with 3 car garage on the river. It was nice new and efficient. Then we moved because it sold and have been paying 1500 for 950sq/ft. Home. I need a new drive/walkway, there is no insulation under the floor so my heat bill is over 200\$ in the winter and my appliances are constantly failing but my landlord won't fix. He even raised my rent by 100\$ because water/trash was too much. Now he wants me to put water in my name and pay even more! My landlord is no good...

I lived in the South Shore (Stateline) area but recently purchased a house in Douglas County just outside of the Basin (only 15 mins away). I did this because we wanted to purchase a house in Nevada but there was not an affordable option in the basin proper. Anything in our price range would require a HIGH amount of upgrades.

I love the idea of providing a database of local people looking to purchase a residence as co-owners (for instance four people equally owning 25%). This could include resources for realtors, legal formation documents for the co-ownership, lendors willing to finance this type of housing. Here is a URL with an article describing this arrangement: https://www.theglobeandmail.com/real-estate/article-co-ownership-on-the-rise-as-buyers-look-to-enter-expensive-housing/

I moved out of the Southshore about 15 years ago. I have commuted all these years because I consider Southshore my home. I want to live in Tahoe, but I cannot afford a home as a single woman supporting her elderly mother.

I need to move out on my own but can't find suitable, affordable housing and I have many friends that have moved away because of this.

I own a home but I see many people struggling to find a nice place to live. Most of the apartments are run down and rent is stupidly high.

I own my home so it does not matter. But people I work with have lost there places to live because rents going up at unacceptable amounts. I think South Lake Tahoe needs some sort of rent control to stop the greedy slumlords.

I really hope this will help with the housing crisis we are having. Most people have to have two jobs just to pay for housing with low pay scale and high rents. I hope to see changes in the future

I SAVED, LIVED BELOW MY MEANS-CURRENTLY LIVING IN 2ND HOUSE

I SINCERELY HOPE MEASURE TCS FULLY SUPPORTED AND ENFORCED AS APPROVED BY THE RESIDENTS OF SLT!

I think a major problem is the housing market is being influenced by Bay Area people with Bay Area wages while locals are getting paid significantly less. It's a difficult argument because without tourism none of us can survive but selling houses way overpriced, or construction companies specifically building for the vacation market where people stay for 2 weeks out of the year doesn't help anyone. Incentives to sell to locals may be one way to look at things. I'm glad this discussion is at least taking place because I would love to buy a home in South Shore one day.

I think home ownership is critical for building strong communities. I think that the public sector should enact regulations that make housing less expensive. A thriving community is much harder to achieve with the current price of housing. The high cost of housing in Tahoe dictated my career path and the number of hours and jobs I work. Owning a home in a desirable area of Tahoe is one of the things I wanted most in life and I had to work 80 hour weeks for five plus years to put myself in the position to be able to afford a house (save the down payment and create an income stream that would allow me to qualify for the mortgage) in an area of Tahoe I wanted to live and raise my family. Almost every other desire and want in my life was subordinate to my desire to own a house in Tahoe in an area with good schools and easy access to recreation that would allow me to raise my family at Tahoe. I willed my way to making my dream a reality, but it wasn't easy and I think it's even harder today than it was for me when I started this journey ten years ago. I really don't know who is going to be able to come next behind me. Our community has to take meaningful action to address the cost of housing or we are going to lose out on a lot of potential future residents who want to live here but can't figure out how to make it all work and instead move to some other outdoor centered community with a lower cost of house or better access to high paying jobs.

I THINK I'M BEST OFF STAYING WHERE I'M AT

I THINK IT SAD THAT PRICES FOR HOUSING ARE RIDICULOUS-WAGES ARE LOW. LUCKY TO OWN HOME-82YRS OLD

I think it would be nice if south shore cared more about the locals who help staff the local shops where its still hard to make enough to pay our bills. I work full time and still don't make enough to live in a place the heat works. Lived here 5 years complain and still doesn't get fixed. Yet my rent raises always with no care for the tenants sad this is why people move away we can't afford it

I think second home ownership and short term rentals limit the inventory and inflate the cost of long term rentals (workforce housing). Other successful mountain community precedents limit the amount of 2nd home ownership (like can only buy if they live/work 20hrs per week or more in Tahoe) to ensure adequate housing supply for local residents.

I think the housing situation is a huge issue up here. Most people in my age group have 2nd jobs and live with strangers.

I think we should restrict the number of people who can visit in one weekend.

I tried desperately to find anything specifically on South Shore I could afford (CA or NV), but ended up in outer Douglas County as there were no options in my price range. I am still trying to get the work done on my home so that I can then offer a bedroom to a long term roommate. I think it's incredibly sad that community is being lost to vacation rentals. If a home is turned into a hotel, it should be zoned/taxed as such--no matter where it is built. Communities are built of people, not structures. But we need roofs over our heads to survive along with neighbors we are given opportunity to know and build connections with to ensure quality of life and support networks across decades and generations. With the explosion of vacation home rentals, this basic need has been lost. I'd hope any new effort to consider housing solutions is including tight management of such industries/units into the equation, both for current housing stock and anything added.

I VALUE THE IMPORTANCE OF THIS SURVEY FOR OUR WIDER COMMUNITY! ESPECIALLY OUR HARD WORKING MEMBERS IN NEED OF AFFORDABLE HOUSING

I want a decently affordable apartment housing complex like in Colorado built somewhere between the Y and Stateline, with modern amenities and affordable prices catered to local year round and seasonal workers.

I want to buy, but need to be able to get loan approval for a house large enough for a family of 4 (two young kids)

I want to live in a neighborhood with neighbors and families. I want to be able to rent a little house with a vard.

I WANT TO REMAIN HERE AT MY #1 HOME 39 YEARS, HOUSING HAS BEEN MY BIGGEST HURDLE

I work a full time job and have a part time job. I make more money that most of the people I know. I was able to buy a house but 1/2 of my take-home pay goes to paying the mortgage. Most people who work in the local service jobs cann't afford to buy a home and have trouble affording rent.

I work at a school in which a lot of parent live in motels, hotels, temporary housing. This is a critical need for our population. Most of these at-risk adults probably won't fill out this survey or be able to provide their input. But it IS CRITICAL for their needs to be met.

I work at Tahoe Valley School and last school year 7 out of 18 of my students lived in homeless conditions (in a motel or staying at a friends place without a room or bed) These kids worry so much about their families it is hard for them to succeed in school because they don't sleep well or they are hungry because they don't have a kitchen and eat mostly at school. These are good hard working families not drug addicted parents like people in town sometimes claim as an excuse to dismiss these people as not worthy of help. I have never seen poverty like this and I worked before in Oakland. It is very sad to see people struggle with little options. We need more apartments and condos for working locals not for tourism

I would be interested to learn what types of housing community members might be interested in (whether they currently live there or not) - single family, duplex/triplex, condo, tiny home, modular, etc.

I would like to see incentives/assistance given to second homeowners who rent to locals full time and do so at an affordable price. We also need tighter controls on vacation rentals, including limiting the total number, otherwise we'll keep losing housing stock to vacation rentals.

I would like to see more regulations of aesthetic issues elating to the upkeep of older homes on the South Shore. There are many relatively affordable neighborhoods where people let their yards look like a mess and do not take care of their homes (painting them, repairs, they have junk/trash in their yards). I would not buy in a neighborhood where there is no HOA or "zoning" to ensure that things are taken care of along these lines. I want to save up and buy a single-family home, but might have to move out of the area to find a place where my investment would really appreciate - there are just too many "affordable" areas around here that look so run down (or there may be one nice house, then a mess, and another nice house and so forth).

I'd like to answer a survey as an employer who hires 25-50 seasonal staff at about \$14-20/hour.

I'd like to see less vacation rentals and more homes for people who actually live in South Lake Tahoe.

I'M A TEACHER LIVING ALONE WITH A DECENT SALARY AND I CAN BARELY MAKE BILLS ON A 912 SQ. FT HOME

I'M AFRAID TO MOVE, MY LANDLORD WILL NEVER SELL. PEOPLE BUY TO SELL H. WAY TOO MUCH

I'm born and raised here and as time passes it becomes more and more difficult to find a decent place to live. Homes are too expensive and run down most of the time. Apartments are over crowded. Something needs to change

I'M GRATEFUL FOR TAHOE SENIOR PLAZA! THE NEED FOR PLACES LIKE THIS IS GROWING FAST. I FEEL LIKE I'M ONE OF THE VERY FORTUNATE ONES.

I'm sad that I actually have a home and have no desire to live here. At least my kids will have a home as they won't be able to find one for rent in this town. They do want to go to LTCC. Maybe they can get the new housing.

I'VE BEEN LOOKING FOR RENTALS AND SALES ALL TO HIGH

I'VE LIVED HERE ALL MY LIFE AND WANT TO OWN MY OWN HOME HERE SOME DAY, BUT THE PRICES ARE R. THANSKS TO ALL THE VACA. HOMES.

I've lived here for 22 years. In the past 5-10 years rents have gone up drastically and the supply has drastically gone down. Its very difficult even for someone with a full time "good" job. My children are now grown so some of my answers/needs are different than they were. I was very fortunate to finally buy a home in 2015, but I know I'm very lucky and would otherwise still be subject to the whims of the rental market.

Ideally would like to see a small percentage of VHRs convert to workforce housing.

If I were to draw a circle around my house I can see 8 other houses. 6 of the 8 are either vacation rentals or 2nd homes that are vacant 10-11 months/year.

If it is hard for my family, I am certain it is devastating for other. Many seem to be leaving the area.

If something isn't done soon, we will be forced to leave the area. We have lived in our current house without a rent increase but we are quickly outgrowing our small home and cannot afford anything else. To be honest, our house would be going for much more if our landlord saw the current market and tried to match it....and we would be forced to leave. Our kids were born here and we would love to stay but it has become increasing harder and harder. And with the out of control tourists, this lake is becoming a cesspool.

If they can't afford to live here, consider other communities off the mountain and commute to work.

If you can't afford to live here....don't move here.

IF YOU WANT TO THE HOUSING PEOPLE NEED BETTER PAYING JOBS

IN THE 6 YEARS WE HAVE HAD TO MOVE 4 TIMES BECAUSE THE OWNER WAS SELLING

In the name of GREED, a good portion of local housing has been converted to short term/vacation rentals. AKA small/commercial businesses in local/residential neighborhoods.

INCREASE WOKER HOUSING BY DECREASING VACATION S.T.R.'S ALLOW "MOTHER IN LAW" UNITS TO INCREASE HOUSING OPTIONS

Issue with the short term rentals as businesses in neighborhoods (both in city and county, I've lived in both areas). Limited long term rentals that are affordable and not a broken down mess to live in. Cost of living is too high.

Issues with reasonably priced housing are why I've lived in Tahoe in a van for four years now. It's also why I'll be leaving Tahoe this fall. I'm sad to leave, but I just can't do it anymore.

IT DOESN'T MATTER

It has gotten way too expensive to live and work in Tahoe. Forcing the majority of people to move off the hill. It's also making it much harder to get employees.

IT HELPS EVERYONE IF WE HAVE BETTER HOUSING OPPORTUNITIES

IT IS A CRITICAL ISSUE, DOES NOT APPLY TO OUR FAMILY FORTUNATELY. THANKS FOR YOUR INTEREST!

It is essential to a community that the members of that community be able to live there WITH DIGNITY. This is especially important in Tahoe, due to the lay of the land. We need to live where we work.

IT IS EXTREMELY DIFFICULT TO FIND DOG FRIENDLY RENTALS

It is hard to teach healthy habits to children when the city courts degenerate dollars from tourists that come here to party and trash our towns and beaches while exhibiting behavior that is not family friendly: public urination, nudity, excess speed in neighborhoods making bike riding unsafe, smoking cigarettes and leaving butts in the forest, vaping, pot smoking stinking up our air!!!!!

It is hard where we live because there are not many kids and with all the traffic now in the area it isn't very safe for the kids.

IT IS NOT GOOD, MY AREA IS ALSO BAD

It is not just the cost of rent/ownership, it's the age and deterioration of properties that date back prior to the 1950's, it's predatory and discriminatory landlords, and (at least on the Nevada side) it's a lack of renter rights vs a plethora of landlord rights.

It is outrageously expensive, driven up by conversion of housing to VHR's, thereby lowering the number available for rent or purchase by locals. Shame on our elected officials and the money grabbing realtors and Nevada based Chamber.

It is ridiculous my partner and I can make over \$80000 a year each and cannot afford a decent home in this town. All those in our price range are falling apart, have poor insulation and wiring (fire hazard), and are so small. If we were to buy small or lower quality, the amount of money and time it takes to get a bulding permit for updates is ridiculous and we end up paying may more than the listing price just to get a permit. This town is not affordable for even healthcare workers. How does Barton expect to retain quality workers if they cannot afford to live in town?

It is sad that I make almost \$90k a year and cannot afford to buy a house in SLT. I would spend more money in the community if housing was not so limiting. As a health care worker, why would I stay in this community if I cannot afford to be here for the long term?

It is sad that those who work here have to live in sub-housing situations. I know of 2 families living in garages with no running water. Our rent is 65% of our income leaving 35% to cover all our health, food and transportation needs. It is extremely hard.

It is so difficult to find lower- and middle-class housing in South Lake Tahoe!! We were very lucky to find an older home that we could afford - but it was MUCH more expensive than it would be in almost every other town. We sacrifice a lot in order to be homeowners.

IT IS TOO EXPENSIVE TO LIVE DUE TO VACATION RENTALS!

IT IS UNFORTUNATE THAT MOST RENTALS HAVE GONE TO AIR BNB OR THE LIKE!!

It isn't just about building affordable housing. In part due to city council's inaction to VHR's have created a problem in S. Shore. They gave out permits like candy, upset a community who then voted to ban VHR's, that then upset the owners of VHR's. So, though now there is a VHR ban, it has created higher rent, furnished, seasonally available housing instead of affordable housing like many locals thought it would do. You can't tell people how to use their housing, but it has created a further problem. City Council should have been ahead of the VHR's, and had a cap placed on them from the beginning. What do we do now to resolve the problem that started this in the beginning?

It needs to be affordable based on the income of the resident. Young families in Tahoe can't afford to live here for the wages earned.

It needs to more affordable. Air B&B is chasing the locals away.

IT SUCKS!

It took a long time to find something halfway decent and affordable and since then rents have gone up. I'm in an older 8 plex and with thin walls there isn't a lot of privacy and loud neighbors aren't tolerable. No storage so the bike stays inside to avoid theft. A garage or carport would be nice to keep the pine sap from overwhelming the paint finish. My work requires good cell service which in South Shore is very 3rd world

IT TOOK ME 2 YEARS TO FIND A PLACE WITH GREAT CREDIT. ITS JUST A DISGUSTING BIDDING WAR

it would be nice to live in a neighborhood with kids and other families, instead of mega mansions that sit empty all week, wasting energy and space for families to live

it's ridiculous

It's rough up there for anyone who isn't wealthy and I don't know how that can be changed in a free market where scarcity and demand affect home prices.

It's so hard to make it in this area we struggle.

IT'S A BIG PROBLEM FOR G. THE COMMUTE (HARD TO MAKE ENDS MEET)

ITS EXTREMELY DIFFICULT TO FIND AFFORDABLE HOUSING. OUR LANDLORD JUST TOLD US HE WANTS TO SELL THE HOUSE SO WE HAVE TO MOVE YET AGAIN ON SEPT. 1

JUST WOULD LIKE TO SEE MORE AFFORDABLE OPTIONS

KEEP LOCALS

Lack of affordable, clean, safe housing.

large employers (specifically Vail Resorts) need to provide a living wage beyond the current minimum wage and participate in providing housing solutions for the large seasonal work force. It is being done in Colorado why not here?

LAS RENTAS ESTAN MUY ELEVADAS Y EL SALORIO ES BAJO NECESITA MAS VIVIENDAS ACCESIBLES

less apartments and duplexes more single one to three bedroom tiny homes with small yards priced for the low income working class. the wages offered by employers are unrealistic and too low to keep up with the cost of housing and living expenses

less out of community ownership home sit empty most of the year while long time residence move to Nevada (Minden or Gardnerville) to afford housing

Less vacation rentals and more incentives for full time people especially younger people. Full time residents too many retirees, ourselves included. Part timers and renters generally do not keep up their properties as well and do not improve properties as much.

Let's return our neighbor hoods to a livable community. Enough of the VHRs and McMansions.

Like to see studies relating to the safety/quality of life/crime of housing built around 100 feet high (the height of the tree canopy). Like to see buildings planned for passive (at minimum) solar heating for inside and outside (deicing).

LIME BIKES AND SCOOTERS SHOULD GO AWAY

LIMIT AIR B N B AND VRBO INCREASE TAXES ON 2ND, 3RD HOMES

LIMIT SHORT TERM HOUSES

Limit the amount of VHR businesses in residential areas. Zoning laws should be followed. It's a shame that local families have to move in motels!

Lived here since I was kid and over-tourism is killing Tahoe. Gridlocked traffic is so horrible, I'd rather be in the city. The all mighty tourist dollar doesn't affect everyone.

Lived in SLT for 30 yrs. Moved - too many tourists and tired of high cost of gas, food, etc.

Living in south shore is unaffordable with rate of pay and unsustainable for working families

LOCALS ARE SUFFERING-STOP LETTING THE BAY AREA BUY TAHOE-THERE WON'T BE ANYONE LEFT TO WORK HERE IN 10 YEARS-IF NO ONE CAN AFFORD TO LIVE HERE....AND THE J-1'S ARE BASICALLY USELESS-THANKS

Locals can not afford to buy homes, or even rent ones at this point. High rents and mortgages vs Tahoe wage is a huge issue. Also, too many slum lords! All Tahoe rental homes should have to be held to a county standard!

Locals need affordable housing options. Tahoe needs to show it cares about local families.

LOCALS NEED HELP!

LOVE SOUTH SHORE, SO BEAUTIFUL!!

Love Tahoe! God Bless!

love to live here just to expensive to buy or rent. even groceries are really expensive. I shop out of town.

low income housing is important in South Shore since we need employees at our local businesses

Lower pricing and more availability would make so many happy and would make it so people could actually live and work here

Luckily, rents are still cheap in SLT relative to property values and compared to other parts of California. Taxes and utilities are too high. Poorly maintained roads and lack of nice free community parks...where does all the money go?

Make buying a home in Tahoe affordable

Make housing affordable and hold landlords accountable to their tenants. No one should live in deplorable conditions because landlords ignore necessary repairs to avoid spending money. Too many hard working people who want to be long term residents cannot afford to buy or rent homes here due to the proliferation of vacation homes driving up home prices and degrading neighborhoods' sense of community. Fix the infrastructure inside neighborhoods, roads are in bad condition, flooding, etc. Thank you.

MAKE HOUSING CHEAPER

MAKE IT AFFORDABLE

Make things more affordable please

many questions were poorly written for my situation

Many VHRs have displaced long-term tenants. Laws of supply/demand have resulted in significantly increased rents for the few remaining long-term rentals. Realtors are employing tactics that are skewing housing prices. While low and moderate income housing is the most critical need, we have a housing shortage at all income levels, and most of this is due to VHRs. It is not this community's responsibility to make second homeownership affordable for those who can't make it work without destroying the ethos of our community.

Me gustarÃa que hicieran algo por la comunidad, a cerca de las viviendas, que cada AÅ, o suben mucho las rentas y la compra de casas, que consideren que, tenemos sólo trabajos por temporada y no nos alcanza para cubrir todos los gastos. Muchas gracias.

Mi deceo es que hubiera casas accessible para la gente trabajadora de south lake Tahoe

More affordable housing for low income families is a high necessity

MORE AFFORDABLE RENT LOWER

MORE HOUSING FOR LOW INCOME

More pet friendly housing

Most people are not lucky enough to live where they work if they want to afford a home for purchase. Lake Tahoe is a vacation destination known the world over as a beautiful location to visit. Similar to San Francisco, those that work here may not always get affordable housing and "locals" (term used very loosely) are not making the tourists (aka tourons) feel welcome. The lake will never be a small home town just for locals. So tired of the whining and negative comments

Must allow emotional support animals

My adult children live at home because they cannot afford rent. Both have full time jobs.

MY APARTMENT MANAGER SAYS I CAN'T HAVE FLOWER POTS. SHE SUCKS

My husband and I both have full time good paying jobs and we would never be able to buy a single-family home that would fit our family of five in south lake. We would have to move to the Valley to even think about buying a home. Instead, we cram into a small townhouse with one full bathroom for 5 of us just so I can be close enough to the hospital and not have to drive up/down the mountain to help care for the injured and sick people of the South Lake community.

MY HUSBAND AND I HAVE LIVED IN TAHOE FOR ALMOST 40 YEARS. WE HAVE BOTH HAD TO WORK TWO JOBS TO BE ABLE TO AFFORD BUYING OUR HOME. WE HAVE TWO HARD WORKING SONS BUT THEY DON'T KNOW IF THEY WOULD EVER BE ABLE TO BUY A HOME HERE

My mortgage is the same amount of rent I paid at the home when I was a tenant. Housing is a major crisis in SLT no matter the socio-economic level of a household. Many of us live within the low income bracket. Please make sure you are getting this survey to all socio-economic incomes and in a language our community can understand(Spanish and English). This cannot just be an upper middle class Tahoe issue. Thank you for getting this survey out to SLT residents.

My partner and I are very lucky to know our landlord and she is able to allow us to have dogs and have fairly cheap rent. Many others in this town are not so lucky. It is unfortunate how high rent is and how landlords treat their tenants in this town. We have rented from two other places in town where rent was ridiculous and the landlords did not care about issues (such as the stove or the garage door breaking) because they did not live in town and only wanted to get their rent check each month. The people who work in this community and keep the economy running deserve better.

My partner has to work in Bay Area but we live in Tahoe for more affordable housing and better schools. My staff has a very hard time finding quality affordable housing and we often loose new employees who cannot find adequate housing.

MY RELATIONSHIP TO SOUTH SHORE IS FOR GROCERIES, LIBRARY AND OTHER SERVICES. THE LATTER TAKE ME TO SOUTH SHORE (30 MIN.DRIVE) OTHERWISE TAHOE CITY FOR THE SAME (15-20 DRIVE)

NECESITAMOS AYUDA CON LA VIVIENDA PORQUE NO HAY ACCESABILIDAD. A VIVIENDA BARATA Y EL SALARIO ES BAJO

NECESITAMOS VIVIENDAS MAS ASEQUIBLOS Y ADOCUADAS

Need affordable housing for employees making minimum wage. Casino employee don't get paid enough to live here.

NEED AFFORDABLE HOUSING FOR WORKERS!

Need affordable quality of life housing for front line workers that they'd be proud and happy to call home; would help attract and retain qualified staff for various jobs; reduce commutes/pollution; encourage community involvement; develop sense of value and pride.

NEED AFFORDABLE RENT FOR COLLEGE KIDS, YOUNGER TEENS.

Need cost reduction for fire prevention/preparedness duties.

NEED LESS VRBO'S TURNING TO YEAR ROUND RENTALS

Need more affordable housing and limit the amount of VHR's within the area.

need more housing and NEW housing. High density housing near transportation. tear down old shitty hotels and build NEW housing for locals either to rent or own.

NEED MORE QUIET(INSULATED) SECTION 8 HOUSING-DRUG FREE!

NEED MORE STUDIO APTS.

NEED MORE-BRING BACK THE OLD TAHOE-BEEN HERE SINCE 1977

Need to build subsidized employee housing as found in other resort communities. It is especially needed for seasonal workers. Employee parking is another big problem as public transportation for employees in South Lake Tahoe is useless.

NEEDS IMPROVEMENT, REGULATION OF VRBO'S

Needs to be more incentive for construction of apartments and other affordable housing. Permit fees, land coverage restrictions, and massive red tape make these projects mostly impossible to pencil out.

NEIGHBORS NOT VHR'S WE NEED COMMUNITY NOT PARTY

No x 3

NO HOUSING FOR LOCALS, EQUALS NO WORKERS

NO SNOW GLOBE!!!

NO THANKS

NO VACATION RENTALS IN RESIDENTIAL COMMUNITIES

None x2

NONE ABOVE PLEASE WANT TO BE IN THE DRAWING FOR 100.00 GIFT CARD. THANK YOU LOTS

Not at this moment.

NOT ENOUGH AND TOO EXPENSIVE

NOT HAPPY THAT I BOUGHT A HOUSE IN A RESIDENTIAL AREA AND PEOPLE TURN THEIR HOME INTO A BUSINESS (VHR)

NOT IN FAVOR OF VACTION RENTAL PROPERTIES

NOT LOOKING TO MOVE THEREFORE QUESTION 41 AND 42 DIFFICULT TO RESPOND

OLD, DILAPIDATED -NEEDS TO RENOVATE, REDEVELOP AND AND ALLOW SOME NEW DEVELOPMENT (LARGER DEVELOPMENT) TO HAPPEN PLEASE. REALLY HURTING THE ECONOMY AND LOCAL EMPLOYEES

Our current housing situation is almost untenable. There is almost zero (0) affordable housing for those working in the service industry, especially considering the median wage paid. South Shore must find a solution or there will be no locals, only seasonal workers, commuting workers, and tourists.

OUR MORTGAGE LOOKS SMALL BUT THE HOUSE NEEDS REPAIRS-MONEY GOES INTO RENO

Our street is about 50% second homes (not vacation rentals, which we are happy for) that are empty except for holidays, though of course there is nothing to do about it- it seems a huge waste of housing.

OURS IS A VACATION HOME WE DO NOT WORK IN THE TAHOE BASIN

OVERLY EXPENSIVE FOR PAY SCALE HERE, VACATION RENTALS IN MY NEIGHBORHOOD SIT EMPTY 25% OF THE YEAR

People operating VHRs should pay more for services from city/county/hoa to make up for things like tourists interfering with snow removal. No one on vacation is going to chip in and shovel or be respectful of parking spaces others have been maintaining. Simply, if your property is a business (a VHR), you don't function as a neighbor and your intangible contribution to the community is low or non-existent. I think I forgot to mention parking in the South Shore area (city/stateline). It needs to be expanded. Make it free for users, treat it like infrastructure that supports the economy.

PEOPLE WHO ARE EMPLOYED IN SO. SHORE SHOULD HAVE AFFORDABLE HOUSING ON A SLIDING SCALE OF ANNUAL INCOME AND SERVICE THEY PROVIDE

Permit requirements/fees for improvements are unreasonably high.

Please consider building tiny home parks in the Tahoe basin. Single family units that are affordable to minimum wage workers who can prove they have been a employed taxed resident of South lake for a minimum of 10 years. The drive to and from the carson valley on kingsbury and or 50 is far too dangerous of a commute in the winter for a minimum wage job. The risk is way too high.

Please do something to solve this housing crisis. This town cannot survive without affordable housing for it's workforce.

PLEASE ENFORCE MEASURE T. THE 24-HOUR PARTY CULTURE PROMOTED BY THE TOURISM CARTEL IS DESTROYING. IF WE DON'T RESOLVE THIS PROBLEM, WHAT DRAWS TOURISTS HERE IN, WE WILL KILL THE GOOSE LAYING GOLDEN EGGS

PLEASE GET RID OF THE UNSAFE HOTEL ROOMS USED FOR HOUSING

PLEASE GET RID OF VHR and put South Shore restrictions on Air B&B (city AND county) until all LOCAL residents can afford housing! Or create a requirement that home buyers must reside full-time in their houses for a period of 1 year before they may VHR or Air B&B. MY family and our friends with families in South Shore literally cannot afford to move because when a house comes on the market that we can buy we are outbid or beaten by Bay Area 2nd and 3rd home owners. Or people are buying the cheap housing, flipping it, and selling it at an astronomical cost. HELP THE LOCALS LIVE HERE!!!

Please make affordable seasonal or month to month housing that is plentiful, has utilities WITHIN the home, and is less than \$500 per room. I was forced to live in a motel with no kitchen. I only had a bedroom and a bathroom. This is unacceptable. Half your population is seasonal in the winter. Take care of us too.

PLEASE REMEMBER WE ARE THE EXCEPTION OF TAHOE RESIDENTS. MOST NEED HELP. TAHOE NEEDS TO REMAIN SMALL TOWN MENTALITY. WE SCREW UP HERE......WE KNOW WHAT IT MEANS TO HAVE NOTHING IN A PRIMITIVE COMMUNITY AND GROW

Please restrict the amount of VHR's in each residential block to 1 VHR per 5 or more homes. I don't feel comfortable being at home with my child when surrounded by strangers, and it's becoming harder to do my job well when my whole household is sleep deprived due to loud VHR's.

PLEASE STOP THE BUILDING!! AND VRBO'S YEARS AGO THERE WAS A MORATORIUM ON BUILDING IN THE TAHOE BASIN, WHICH NEEDS TO BE REINSTATED.

Please, please, please more housing options for middle mgmt. Making \$50,000/year as a single female and still can't afford housing that is even a quality of 5 out of 10. My budget is \$1000/month-\$1500/month and I have found literally zero places I would consider paying that much for. Extremely dirty, outdated, dangerous and moldy places are my only options.

PLENTY OF HOUSING IN CARSON CITY LAKE TAHOE IS A RESORT TOWN. KEEP IT PRESTINE!

PRICES ARE FORCING YOUNG FAMILIES OFF THE HILL-IT'S A SHAME!

Prices to high cheaper to buy than rent and vacation rentals are messing this town up

PRICES TO RENT AND BUY ARE OUT OF CONTROL. WANT TO LIVE HERE REST OF MY LIFE

PRICING NEEDS TO GO DOWN SO THE YOUNGER GENERATION CAN PURCHASE AND KEEP OUR ECONOMY ALIVE

PROP TAXES TOO HIGH TAXES NOT USED FOR TOWN NEEDS. E.G. STREETS TERRIBLE!

Property taxes and home owners insurance comprise 26% of my monthly mortgage payment.

property taxes are my prime concern.

PROPERTY TAXES ARE TOO HIGH

PROPERTY TAXES INCREASED 30% LAST YEAR. ALONG WITH INSURANCE AND UTILITIES

PUBLIC TRANSPORTATION NEEDED IN MEYERS

QUE BAJEN LAS RENTAS

Raise the prices higher so the trash that lives here cannot afford it and leaves, this town has more crime than ever before and more affordable housing means more crime. It's the sad truth.

Reduce or eliminate VRBO's in neighborhoods

Reduce VHRs to provide more long term rental properties.

REGULATE PROPANE

Rent for a single family could be 2000 or more when most local employees pay minimum wage. The discrepancy between the two is astronomical.

RENT IS TOO HIGH TO LIVE ANYWHERE EXCEPT GOV'T SUBSIDIZED APT.

RENT OUT ROOMS IN AIRBNB TO SUBSIDIZE RENT. SO I DON'T HAVE TO HAVE ROOMATES

RENT PRICES ARE TO HIGH. VHR'S HAVE MADE HOUSING SO HIGH TO A POINT THAT AVERAGE
PERSON CANT AFFORD AND HAVE OVER INFLATED THE MARKET. HOUSES IN SOUTH LAKE
ARE ALL OVER PRICED FOR WHAT YOU GET.

RENTALS HAVE GONE UP IN THE BAY AREA- 160 A MONTH FOR A 1 BDRM APT. FOR A NEIGHBOR

RENTAS DEACUERDO AL SALRIO

Renters don't pay property taxes. Help the tax payers instead, by keepibg our investments valuable. Building housing for seasonal renters will cause a drop in property values causing less tax revenues for the city again!! Not smart.

RENTERS WHO STILL WORK ARE PAYING \$900 A MO.! OUTRAGOUS!

RENTS TO HIGH, WAGES TO LOW. LIVING PAYCHECK TO PAYCHECK

REPAIR THE ROADS, BETTER SNOW REMOVAL

Residents need to raise their service rates and businesses need to raise prices thus raising minimum wages in these types of communities. I rarely see empty restaurants. Tourists will pay more for services like housecleaning, landscaping, etc. Housing issues are not an issue in places like Banff, Aspen, etc.

RESORTS AND CASINOS NEED TO PROVIDE HOUSING FOR EMPLOYEES

RETIRED, THERE WASN'T A PLACE TO INDICATE THIS

Retired. Do not plan to move, satisfied with our housing

Sad to see what has happened to the community of So. Lake Tahoe, CA. Seems to no longer be a community but a destination for tourist who care little for the environment and the City. The City seems to side with the tourist trade.

SAD. THIS IS HAPPENING TO A LOT OF RESORT TOWNS ACROSS AMERICA

Sadly, we live in a resort town with skiing and a gorgeous lake...not everyone can afford to live there and may need to commute

SAFETY, SPEEDING VEHICLES, LONG TERM RENTERS NOISE

Seasonal employers have responsibility for seasonal housing as part of doing business.

SECOND HOMES AND VACATION RENTALS NEED TO BE BANNED.

SERVICE EMPLOYEES CANNOT AFFORD TO LIVE IN SOUTH LAKE

Services and utilities are outrageously high here and cell phone/internet service is marginal at best.

SHORT TERM RENTALS ARE EXTREMELY ANNOYING AND DISRUPTIVE

SHORT TERM RENTALS ARE VERY DISTRUPTIVE

Since having children 10 years ago I have personally felt a dramatic increase in rentals and lack of housing. Largely I feel this issue is due to the amount of properties being bought by people outside of the community for the purpose of using them for shot term vacation rentals for major profit. My dream of purchasing a home in Lake Tahoe to raise my family in feels more impossible than ever. I work so hard, 40 plus hours a week, I am self employed and have excellent credit. It's discouraging to work for a goal that seems unattainable in a town that I have chosen to build a business and raise my family in.

Sleep issues, thereby work quality diminishing due to close proximity to tourist corridor/hospitality locationsâ€!

so many rentals are a dump, out of town landlords, slumloards

So pricey.

So sad living in Meyers next to a vacation rental. Parties, the smell of weed smoking all day and night coming from that "home", excessive noise and cars. Basically inviting strangers into our neighborhood every time it's rented. So sad. Losing sleep and having to call the sheriff to calm down the partying so my family can be prepared for school and work the next day. So very sad. That's what I'm most worried about! Why is my neighborhood a motel zone so that a non-local second home owner can profit from it?

SOUTH AND WEST/NORTH SHORE, TOO CROWDED. TOO MUCH AIRBNB, VRBO, ETC.

SOUTH SHORE DOESN'T HAVE THE INFRASTRUCTURE TO SUPPORT THE AMOUNT OF VISITORS / TOURISTS WE HAVE EVERY YEAR AND SOON LOCALS WONT BE ABLE TO AFFORD TO LIVE HERE

South Tahoe planning department is in need of new administration current administration is preventing multi family structures from being built. The building department side is great to work with

SPEEDING ON RESIDENTIAL STREETS

Squatters rights. No more abandoned buildings. If you find an abandoned building its yours. Buying up all the land then building cabins to leave them to rot year after year should be a crime like littering or abandoning animals. It's too much waste for south shore.

Stop all vacation rentals of private homes in South Lake Tahoe. There are plenty of hotel rooms to rent.

Stop building lower income housing like the Aspen Apartments on Pioneer and Ski Run. We don't need more people in SLT looking for handouts, we need people that will contribute to this community. The homeless keep coming here because we keep giving them things that hard-working people have had to earn!!

STOP ENABLING THE HOMELESS. THEY LEAVE WARMING CENTERS TO TAKE DRUGS AND STEAL. I AM LEAVING TAHOE FOR THIS REASON

Stop making so much housing for tourist and care about locals born and raised here, who work here. We need more affordable housing, that also allows pets.

Stop making Tahoe personal cash cow

STOP RAISING TAXES LIKE OUR COMMUNITY COLLEGE SALES, RECREATION, SCHOOLS, FIRE DEPT. UTILITIES

Stop stripping your employee benefits and offer competitive wages.

Stop the elite from destroying Tahoe. They rent there very old homes with high rent and do not make any repairs

STOP VHRS

Stopping the construction of large "mega-VHRs" and focusing on housing for the workforce would greatly help the situation.

StopVHR'S in the county

Survey and survey takers out of touch with renters and rental neighborhoods. Agencies that provide assistance have quotas to meet and are out of touch. 33 year resident.

Tahoe needs affordable housing. I need affordable housing

TAHOMA IS ON THE WEST SHORE

Thank you for helping with this major problem!

Thank you for putting together this survey as this is a very important issue up here and one I hear people talk about constantly (especially as new residents). Affordable rentals specifically seem very hard to come by.

Thank you for the survey.

THANK YOU FOR YOUR HARD WORK! I AM WORRIED MY 17 AND 20 YEAR OLD KIDS WILL NOT BE ABLE TO AFFORD TO LIVE HERE.

THANKS FOR COLLECTING DATA!

The bedroom to bathroom ratio for housing is off. A 3 bedroom 1 bath should not be a thing. The new housing I see built are vacation rental monstrosities, residents can afford to live there. We need reasonable housing to be built for normal working residents of Tahoe.

THE CITY NEED TO FIND SOLUTIONS FOR LOCALS TO BE ABLE TO AFFORD HOUSING AND STAY LOCALY

THE CORE OF THE PROBLEM IS OUR LOW WAGE LOCAL ECONOMY, ANYONE WITH A LOCALY EARNED SALARY CAN NEVER COMPETE WITH OUT OF AREA BUYERS

The cost of living in South Lake Tahoe has rapidly increased and no matter how much more my family earns in a year we still always feel that we are scrapping by and live check to check.

The current landlord tenant laws make it too financially risky for owners to want to rent a property long term. If the process was changed to allow a quicker eviction process to get rid of problem tenants and recover damages then more owners would be willing to rent their properties long term. If the City permitting and inspection was not so expensive, slow to process permits and restrictive more people would be willing to convert or build rental housing. The City of SLT and CA Courts re Lanlord Tenant laws are cause of the housing crisis in Tahoe.

the dream of buying a home in the city I currently call home seems like an impossible one.

THE EXPECTATIONS OF SEASONAL WORKERS IS AT A LEVEL OF S. HOME OWNERSHIP BENEFIT IE. REMODEL. OWN A LOT OF PETS.

The houses that are affordable are all shacks. Hoping the new vhr law will lower the cost. Many homes in my neighborhood are empty. 2nd homes or vacation rentals. Moving to carson or garderville and doing the drive isn't an option it would kill me.

The housing "crisis" has been created in part by houses being allowed to be turned into short term rentals. These businesses have disrupted our residential neighborhoods and changed the community for the worse. Without access to housing (not just affordable housing/any housing) people either are forced to commute or eventually move away eroding our permanent population and sense of community.

The housing is a nightmare-I have lived here for close to 50 years. I have been looking for a affordable, decent home to rent for the last 3 years. The first opportunity I had to rent a house was last month. I moved in to rental, finally after 3 years of looking, on 6/21 & moved out on 7/5 (13 DAYS) The slumlord I rented from, who lived in the bay area, who tried to collect almost \$5,000 from me & is now trying to keep my money (house is getting flagged by city & I had to move out less than 2 weeks after moving in, due to condition of house). So now my money is tied up with this mess & I have to take the landlord to small claims, so if a house did come available, I would have to wait to get money back from the 13 day landlord, who took my money. For the last 3 years I was renting room in Kyburz & commuting everyday. That house was practically unliveable. Septic running under house, no heat, had to hike in & out in Winter. In the past, I have had 3 other landlords lose their house to bank & never gave me my money/deposits back because they lost the house, not for any other reason. I had even paid one landlord 6 months up front, thru a local realtor with a lease & was forced out 30 days later, due to the bank taking it. I also had one that landlord lost, we had 48hrs to get out, because water got shut off & bank took it. I also had landlord who sold house & gave me 3 weeks to get out, when I had lived there for 7+ years. I am an excellent tenant with excellent references for myself & pets. As tenants, we have to go thru credit checks, back ground checks, previous references, work references, personal references, pay extreme deposits. But landlords do whatever they want, including lying & stealing. There is nothing available that is affordable & in good condition, never hear back on the few out there, realtors are extremly rude & unhelpful & do not care, out of towner landlords do not care about upkeeping properties, just want to collect "market value" money. There is no protection for tenants. I have been here for almost 50 years-working, volunteering & part of STAT team for Fire Dept., still unable to find housing. Staying with friends who have no room for me & my pets. Something needs to be done! I would be happy to get involved & share my experiences with those who are willing to actually do something to help tenants. You can reach me at wjwellnesshealth@gmail.com Thank you for trying to make a change for our community.

the housing is a serious issue for county employees especially those who own homes in the basin and with the property taxes increasing so much. Not to mention if we were able to have a better benefit option county employees with children could save upwards of \$500 per month. In addition our clients who end up sleeping in campgrounds for the summer just so they have money for housing in the winter. They can't even rent a motel because we are a tourist area those are way too expensive at peak times.

The housing issue needs to be look at collaboratively between both states and all counties involved. As the housing costs in Stateline and Zephyr Cove continue to rise families are prevented from affording homes. Our schools are suffering, our businesses are struggling. We need to view Tahoe's South Shore as a whole, not separate counties and states. We need to work together to address this issue.

The housing market is way out of control. The homes are all old, shitty and way over priced. This is a recreation community, nobody can afford to buy a home on the low wages in this community. Fix that

The lack of regional bus service is a huge obstacle to making Tahoe work. Lack of safe bike connections is also a huge problem. These need to be much higher priorities for local governments and leaders.

The major housing issue is one of supply and demand. There is an over-supply of hotels and a demand for quality housing choices. Look at alternatives to provide for (1) missing middle housing, but also (2) opportunties for increasing ADUs, (3) less traditional ideas such as creative rehabilitation of the Hwy. 50 Motels (maybe VHRs can go here- a better location than in the neighborhoods and would be an incentive for making the renovations pencil) (4) address the VHR issue so there is the right balance of short term and long term rentals.

The Meyers area is already being taken over by vacation rentals as well. Its super frustrating being surrounded by people partying every weekend.

The need for actual neighbors versus tourist who change out weekly to have an actual sense of community is needed and has been eroded with VHRs.

The only reason my wife and I own a home is from financial assistance from a family member. We have a newborn and must have a roomate in our home to make it work. I would consider my wife and I to have median income in the area. 60k + a roommate. We are lucky, there are many people I know that would love to own a home in South Lake. Also employees that I manage at work struggle to find something better than a bottom of the barrel apartment with 2+ people a room.

The only way we could afford to buy when we got kicked out of our rental was via a VA Loan with 0% down and help with escrow costs. We are living month to month and I had to go back to work when we moved from our rental.

The problem we have in housing is that it is extremely unaffordable. We basically make enough money to be broke. We live in low-income housing, but now that my husband makes 800 above the limit we no longer qualify. There is no realistic rent control, no consideration into other important expenses such as insurance (ours is 400), and the prices are ridiculously unreasonable considering what people in Tahoe make. We can't really save money one because we make just a little too much to qualify for assitance, health costs sue to health issues, and rent. It seems more reasonable to try to pay a mortgage because that is what rent costs here but jobs being so limited and poorly paid securing home loans is extremely difficult. It is even difficult to move out of town somewhere more affordable because the costs in Tahoe force us to pay them or end up homeless immediately. As a kid growing up here, I'm disappointed to see that tourists will be taken care of instead of locals. It shouldn't be treated as an either/or.

The proliferation of vacation rentals at Tahoe is destroying the community. People are leaving in droves, and the wealthy are buying up the housing as second homes while residents can't afford their first. We have NO community leadership! And TRPA has turned this area into a rich man's paradise.

The quality and availability of long-term rentals in our area has been severely damaged by the vacation rental market. I was recently looking for a home to rent with a housemate and my two cats. Together we could afford around \$2000 per month, and we weren't able to find anything that was well maintained, in a good location, would allow pets, or offered at the minimum a clean and healthy living space. Places that are well cared for are overwhelmingly vacation rentals. As a young professional with a \$60k per year salary, I should be able to afford a decent place to live.

THE QUALITY OF LIFE IN THE SOUTH SHORE HAS SHARPLY DECRESED DUE TO TOO MANY TOURISTS

The quality of places you can rent don't equal what you get. Would love to see better homes/apartments for the price.

The quality of roads is definitely a consideration especially when I live on the same street as the city and haven't repaved it in the 8 years I have lived here. Absolutely pathetic.

The question about housing assistance didn't really apply to us, so our answers weren't relevant to your survey. Our home is paid off, and we wouldn't need assistance of any kind to make a purchase. As an employer in South Lake Tahoe, I can emphatically state that we have lost quality hires due to their inability to find adequate and affordable housing. The snow is a factor for single people, the disabled and the elderly - if they live in an area where snow removal is required on the property, this is an added expense.

The reason I choose to purchase a home last year was due to ballooning rent prices and lack of long term rental options in the South Lake Tahoe area.

THE RENT FOR LOW INCOME OR BUYERS IS REDICULOUS. HOW DO YOU EXPECT WORKERS TO SURVIVE?

The rental market is out of control. It's difficult to live and work in Tahoe. Not sure what the solution is, but there has to be something that can be done to curb the amount of illegal short term VHRs. Hire more personnel to cite owners? Hire more personable to enforce the laws? Those are solutions I see. Otherwise we will forever just be in this situation forever. Limiting the VHR to a single area is silly. Everyone wants a VHR when they are in holiday, Tahoe is no different

THE RENTS FOR THE SAME BUILDINGS THAT HAVE BEEN HERE FOR 10-20-50 YEARS ARE SKYROCKETING......WHY!!!?

THE ROADS AND HIGHWAYS IN SOUTH SHORE, SUCK THEY ARE IN BAD CONDITION. AND IF YOU HAVE A BOAT YOU NEED A SECOND JOB TO PAY TO GET IT ON THE WATER, IF YOU ARE A LOCAL YOU CAN'T AFFORD TO USE THE LAKE!

THE ROADS ARE TERRIBLE AND CONTRIBUTE TO LAKE DESTRUCTION!! VIOLATION OF FEDERAL MANDATE TO CLEAN UP THE LAKE!

The south shore area is currently experiencing rapid gentrification without a sufficient housing authority to assist the thousands of residents competing for the shrinking availability of decent and affordable housing. Without local ordinances to better protect renters' rights and rent control this housing crisis will persist. I hope this survey serves as additional evidence of the needs of local residents who want to live in South Lake Tahoe year round and work here year round. Thank you.

The town is looking better, the county is looking run down. Roads are horrible, snow removal can't be described. Employment is scarce with most businesses not able to pay employees a livable wage. Therefore most who live here need, two to three jobs to make ends meet.

The VHR business has ruined this community in so many ways, both in the city and county. Officials are not listening to the full time residents. It is sad that I was born and raised here and worked a full career in our local schools and now want to move because it is almost unbearable here.

There are many many homes in the city that have sat vacant for the 17 years I have been here, owners have never used...what a waste isn't it.

There are no options. This town is unforgiving when it comes to finding a decent house to rent. The Bay Area needs to move out and take their prices with them!

There are too many 2nd, and 3rd homeowners and too many vacation rentals. Millionaires wanting a vacation home for a couple weeks per year are pricing out non wealthy residents.

There are very few housing options in the South Shore. The housing options that are available are too expensive for me to consider moving my family. Housing is a source of stress for myself and my coworkers. There is also limited storage and the homes are small/old.

There is a strong chance we will not be able to stay living here due to the high costs of housing. We have very little left over to provide opportunities for our children, for healthcare bills etc.

there is no incentive for people to build affordable single family dwellings here. The fees are so outrageous that it doesn't pencil out to build anything but a 2nd home / mini McMansion for short term rentals. Tiny homes or tiny homes on wheels (THOWS) would be a wonderful option if you could get the basin to not fight you the whole way. The housing crisis is embarrassingly evident in Tahoe, and the greed is out of control.

There is not enough affordable housing. Most of the rentals are not well kept or in good condition.

There is not enough housing for the amount of jobs. Tahoe is a tough place to live as there are too many tourist

There is not enough low- and middle-income housing in this community, and if it isn't addressed in the next few years, SLT will be in serious trouble. Build affordable housing and financially support real public transportation...it's our only hope.

There is plenty of housing I have lived here 42 yrs and I see greedy landlords bleeding people dry with rents and depusitw that are not in line with the reality of the workforce market. And employers don't pay a living wage because they don't have to and they don't care. Landlords have no right to keep thousands of dollars in deposit money that earns the renter no interest and ties up a persons money.. the high rents were not always in play in Tahoe. It seems when a property owner puts new paint and granite counters in a rental unit it is a passage to raising rent to the next tennant at a disproportionate rate. There are too many persons now living in rentals that are so overpriced that it is against fire dept occupancy laws and it forces the extra persons to park on streets because a rental unit with parking for 2 cars now has more people per unit and it is far more than 2 cars per unit..

THERE NEEDS TO BE AFFORDABLE HOUSING FOR YOUNG PEOPLE ESPECIALLY WHO ARE JUST STARTING OUT IN CAREERS

There needs to be an effort to help families not endure lewd behaviors of tourists staying in VHR homes that litter neighborhoods, it is not fair that I have to explain what our child sees on a daily basis: public urination, nudity, smoking, disposal of cigarette butts in the forest, our street, stinking air from pot and tobacco, bear baiting, excess speeding.....it is not safe to ride a bike in our neighborhood! Encouraging healthy habits is hard when children see our CITY court degenerate dollars with party and leave a mess target audience millenials.

There needs to be more affordable housing available. Rent control would help, and landlords should be held accountable for housing conditions.

There needs to be more quality and affordable housing. Instead of 50 year old houses in poor repair.

There needs to be workforce housing

They are getting too crowded together. Losing the Tahoe feel.

This is a huge problem in Lake Tahoe..we definitely need more affordable housing here. So many empty houses around here just sitting .Tahoe is turning into Aspen Colorado. I miss our Tahoe that used to be. .I have lived here for 39 years now. I rented for 29 years in a home here..raised my kids etc. And the owner ended up selling it after 29 years of living there..he never gave me new carpet or double pain windows or anything for that matter and I payed 1000 a month...slum lord are all over the place charging such high rents...its not the place it used to be....thankyou for letting me vent on this subject

This is a very dog friendly town and the number of properties to allow dogs does not accommodate the amount of families with dogs as pets looking to rent or buy a home. The housing market has been very competitive but the prices have sky-rocketed and does not allow many locals, most of whom work minimum wage jobs, the chance of even dreaming about buying a home in the city where they were born or raised. It's gotten to a point where locals cannot buy or afford homes here, we can barely afford to rent the few properties that are still long term rather than vacation rentals due to the extremely high prices. Rent used to be around \$1000 for a 3 bed room home, now prices are more around \$2000-\$2500 and no one's wages have increased that much to be able to manage such a high difference in cost.

THIS IS AN EXTREMELY COMPLICATED ISSUE....GOOD LUCK!

THIS SOUNDS LIKE A REAL ESTATE QUESTION. WHO IS PAYING FOR THIS?

THIS SURVEY IS A TOTAL WAST OF MONEY. HOUSING IS A PROBLEM. DUHHH!!

THIS SURVEY IS A WASTE OF MONEY. SPEND YOUR DOLLARS WISELY

This survey's questions and almost certainly the sampling for its audience are heavily skewed. Hiring a consultant to learn from community members about housing in the community really just tickles us all

THIS TOWN IS TOO BUSY, I FEEL LIKE A PRISONER IN MY OWN HOME

Though our family may appear to be doing fine at present, it always seems as if anything could change at any time. We were fortunate enough to (just barely) buy a foreclosed house in Meyers in the height of the recession. The equity in that house afforded us an opportunity to upgrade and get more much-needed space more recently. Had our family NOT received funds from the death of a family member while looking for a home during the recession, we would have NEVER been able to get into the housing market and may have very likely been forced to move "off the hill" or out of state. We were very fortunate that the timing worked out well in our favor. Even still our first home remained a HUGE struggle to pay for and maintain for many years as a result of low wages, high commute costs, and high medical costs in the community!! Essentially, the answers provided by our family in this survey are not reflective of the majority of our many years of owning and renting in the South Shore community. The well-known adage, "Poverty in paradise," holds so much truth in this community. Housing is a CRUCIAL issue in the Tahoe Basin along with wages and transportation!

Though we were fortunate to put a lot of sweat and effort into making our home affordable for us, I am still very concerned about the quality and quantity of homes available in the Tahoe Basin for others.

tired of seeing new VHRs being built

TO HIGH AND BUILDING TOO MANY FOR THIS SMALL TOWN

TO MANY VACATION RENTALS NEED MORE LONG TERM HOUSING. OR SECOND HOMES, NOT HOTELS IN NEIGHBORHOODS.

Todo estÃ; muy caro para poder vivir

TOO EXPENSED ALMOST I CAN'T AFFORD IT

Too expensive compared to average incomes. Insufficient number of professional jobs in this area, especially when compared to costs.

TOO EXPENSIVE TO RENT AND EMOTIONAL SUPPORT. OWNER DON'T ALLOW PETS

Too many monster homes that are not meant for residents. Would love to see Tiny homes and communal living options

too many people, too much pollution, over developed by interests with no concern for pollution or infrastructure limits. developers should not get breaks to build.

Too many second home owners from the bay area driving prices up for residents/employees. Most houses are rarely occupied by the owner and only for very short periods of time. Vacation rentals cause most of the problems with traffic, quality of life in residential neighborhoods, and inability for a local worker to afford a local home. This coupled with California's terrible quality of life causes people to move to Nevada.

Too many vacation homes has degraded the culture of Tahoe and is causing traffic issues. Limit the amount of vacation homes & amount of vehicles allowed at each (one VHR, one car.) park additional cars out side of town. Offer tax benefits for owners who rent to year round/service industry locals.

TOO MANY VACATION RENTALS

Too many vacation rentals that are out of reach for the locals to live in/just not available to them

TOO MANY VACATION RENTALS. NEED RENTALS FOR RESIDENTS

Too many VHR and not enough affordable housing. Need new eco friendly homes for new family's and first time buyers

TRAFFIC IS AWEFUL

TRPA is a huge problem, as we are restricted from adding on "mother in law" units or similar, which could be rented out to local workers. Coverage...

TRPA is prohibitive (cost and time wise) in allowing dilapidated and old buildings (homes, apartments, hotels, ect) to improve. Permit expenses and length to obtain a permit are prohibitive in allowing home additions/improvements. This results in a run down town with dirty and old accommodations. Home owners insurance is extremely expensive and difficult to secure due to fire zone.

TRPA is the problem - No flexibility on coverage, and they ignore CA laws passed to support housing. Allocation games, TAU's, RUU's. If you want to fix housing you have to start with TRPA

TRPA limits building permits for new houses. less supply equals higher prices. TRPA needs to go.

TRPA RESTRICTIONS ON PROPERTY COVERAGE IS A JOKE AND THE REASON I WILL NEVER IN S.L.T. AGAIN

UTILITIES GETTING WAY TOO EXPENSIVE. FOR AN WIDOWED NEARING RETIREMENT WOMAN
UTILITIES, ESPECIALLY WINTER AND GAS ARE FAR TOO EXPENSIVE AND WE SHOULD CREATE
A TOLL FOR TOURIST TRAFFIC

VACATION RENTALS HAVE RUINED FAMILY NEIGHBORHOODS, WE NOW LIVE IN PARTY ZONES AND THE CITY'S ENFORCEMENT DOESN'T WORK-THANKS WENDY DAVID! I HOPE YOU ARE ENJOYING YOUR MILLION DOLLAR HOME WITH VHR'S

VAIL WILL FORCE US ALL OUT TARP CANT GIVE INTO VAILS RELASTED CRAZYNESS. I LOVE SLT BUT CAN'T KEEP AFFORDING IT. SAD.

Very difficult to obtain and maintain. Lots of slumlords. Difficult to hire honest and reasonable cost to have things repaired.

Very fortunate to be living in a friend's property. Before moving in this place, I was living in my van in south lake.

VERY OVERPRICED JOBST DON'T PAY ENOUGH TO AFFORD HOUSING

VHR's and second home purchases are making it extremely hard to find rentals or affordable houses to buy. NEED TO CONTROL OR BAN VHR's!

VHR'S ARE A MAJOR ANNOYANCE TO THOSE WHO LIVE AROUND THEM.

VHR'S ARE RUINING THIS TOWN. SOMEONES SECOND HOME SHOULD NOT BE ALLOWED TO BE TURNED INTO A BUSINESS!

VHR'S HAVE OVERCROWDED OUR TOWN AND ROADS. TAHOE IS NO LONGER A PLEASANT PLACE TO LIVE

VHR's in residential neighborhoods have negatively impacted the availability of local housing and reduced the numbers of permanent or long term renters, especially in the last 7 years.

VHRs increase price, reduce number of residential properties available, and adversely impact quality of life

VHRs need to go; TRPA should have deed restricted Allocations. We need to stop building until we figure out how to build responsibly and ethically.

Vivo con mi papa y su pareja. Y dos menores de edad en una casa de una recamara. Yo duermo en el sofa me gustaria poder rentar mi propio apartamento. Pero no me alcanza.

VRBO's need to be restricted or eliminated in the Lake Tahoe portion of El Dorado County

Way too expensive

We are able to live here because we have a good relationship with our landlady, who gives us a better deal than most after having many terrible tenants. She doesn't want to see us leave so we're lucky that our rent is much cheaper, but we'd love to be able to put that money toward paying a mortgage instead. If we were to look for another place to rent with a garage or yard for the dog, I think we'd be paying MUCh more. It's not an easy town to get by in. The amount employers are willing to pay does not correspond to the cost of rent for most people.

We are currently in a position where we need to sell our house to move for work, and the uncertainty surrounding measure T is causing apprehension in the market. We considered keeping the house, but without the ability to have a VHR, our only option would be to have it destroyed by long term renters. I see no point in keeping a house we wouldn't be able to use due to it being occupied either. I am thankful we will be moving, because I don't want to be a homeowner in a town that restricts how I can and can't use my own property.

We are getting the "friend deal" since my friend owns the home we rent. It's a 640 square foot cabin and \$1200/month is the deal. This is RIDICULOUS. In 2008 I paid \$675 for a 700 square foot cabin. There is no reason rent has gone up so high when the quality of homes hasn't gone up one bit. VHRs seem to be the priority these days and it's the working class that gets screwed. Can't wait to get out of this horrible town that doesn't appreciate the locals but only caters to tourists in every aspect.

We are lower income home owners who bought a few years ago and wouldn't be able to afford our house now due to appreciation. We manage our mortgage, but it's tight. We find the increasing costs of utilities, taxes etc to be a heavy burden - wages haven't been raised in years. With proposed STPUD and parcel tax increases, lower income home owners will also be pushed out of the basin.

We are lucky enough to own a home we can afford while working in Tahoe. Our children are not as lucky. We help them so they can work and live in Tahoe with their families otherwise it is not possible for locals to work and reside in Tahoe

We are lucky. I know housing is much more of an issue for friends of ours, who are long time established locals with good jobs.

WE ARE SO FORTUNATE TO HAVE BOUGHT IN '95 . COULD NOT LIVE HERE AT CURRENT PRICES. STR'S HAVE TURNED THE NEIGHBORHOOD INTO A CROWDED, NOISY COMMERCIAL AREA. NO LONGER RESIDENTIAL

WE ARE VERY LUCKY TO HAVE AN AFFORDABLE RENTAL IN A GREAT LOCATION. WE WOULD BE IN CRISIS IF WE HAD TO MOVE

We are VERY lucky. My boyfriend and I live in a house that his parents own, that is why our rent is so low. Prior to this, I was a renting a house for far more than I could afford, with a roommate. The house had mold and was making me incredibly sick. Then I was given 2 weeks to move out. I'm also lucky to have a good job in South Lake. As a teacher, I had an impossible time finding a place to rent. If I weren't able to move here with my boyfriend, I would have had to move back with my parents. An adult with a full time job with benefits living with her parentssomething is wrong. I continue to look at housing and if something ever happened, I would be back in the same situation. I couldn't afford to live here, especially now that I have one dog. As a teacher, I also see how many students are leaving because of the lack of housing.

We bought a house in Kyburz because we could not afford to in the south shore area. Now we drive a lot because we work in Tahoe. We have been in the area for over six years.

We bought our home in 2013 at a very economical price. It has more than doubled in value which is great but we could have never afforded a house in the same neighborhood. We would love to move into a bigger house in the same neighborhood (Round Hill) but it's too expensive.

WE DEFINITELY NEED MORE AFFORDABLE HOUSING IN TAHOE!!

We desperately need affordable housing in Tahoe. I am a teacher and cannot afford a house that is safe and affordable. We need to stop building huge houses on the meadow by cutting down trees. We need to stop building condos and time shares. We need to focus on our local community.

We desperately need more affordable housing options in this area.

We git lucky being able to buy a home with short notice. Not everyone is.

We have 2 Vacation rentals on our court of 5 houses. Its been a very busy summer at the rental houses. I don't even let my kids ride bikes in our court due to the large number of strangers. The lack of homes for locals is an issue, but the negative impact of vacation rentals is also a huge problem for our family!

WE HAVE CHILDREN-FRIENDS AND GRANDCHILDREN VISITING

We have looked 3 times over the last 10 years for a home in the local area, unfortunately the homes in my price range are complete junk where it would cost me more to rehab them before I could even live in them. All locals have been priced out of the "Traditional Home" market which is what I've always lived in until moving to South Lake Tahoe, this is extremely disappointing.

We have sold out our town to the tourist industry and now residents are suffering. Sadly, South Shore has become the slum of Lake Tahoe. Easiest access and cheapest part (look at the homeless who get dropped off by the bus loads with free tickets from their old cities to get rid of them). Not enough housing at decent prices for long term people, and wages are too low. If you want good quality people who are educated and would actually benefit your business, you have pay them well. Most of our traffic issues are because of too many cars from VHR's. We must find a balance, or the whole deck of cards will fall. and it's wobbling pretty good already.

We have to utilize the existing housing stock more efficiently. Easier said than done. Thanks for your effort

We must eliminate VHR's in residential neighborhoods.

We need a housing authority and actual public transit.

WE NEED AFFORDABLE HOUSING IMMEDIATELY!

We need affordable housing!!

We need affordable single homes. Nothing affordable for single older adults not wanting to share space. Tiny home community!!!

WE NEED AFFORDABLE TO LIVE FOR THE RESIDENTS OF SLT

WE NEED MORE AFFORDABLE HOUSING

WE NEED MORE AFFORDABLE HOUSING FOR SERVICE INDUSTRY WORKERS. MY SON EITHER SLEEPS IN THE WOODS OR LIVES WITH ME ONLY BECAUSE HE CAN'T AFFORD THE HIGH RENT! HE'S A LUCKY ONE BECAUSE HE HAS ME!

WE NEED MORE AFFORDABLE HOUSING SO PEOPLE DON'T HAVE TO WORK 3 JOBS TO SURVIVE

We need more affordable housing.

We need more homes to rent that are affordable. Had to take whatever was available at the time and there were only a couple of options.

WE NEED MORE HOUSING AND AFFORDABLE HOUSING

WE NEED MORE HOUSING FOR LESS CHEAPER RENT

WE NEED MORE LONG TERM RENTALS FOR LOCALS AND LESS VACATION RENTALS

We need more off leash dog areas

We need to eliminate vacation rentals in residential areas of city and county. They should only be in hotel zoned areas!

We need to get the short term rentals out of residential neighborhoods. Our neighborhoods should house a community not a commodity

We need to relax the new construction startup costs to allow more multi-unit housing to be built in the county and city. The stranglehold on TRPA allocations is preventing new workforce housing starts. Developers are only incented to create large projects that do nothing for our local workers and residents.

We need to see housing to all incomes of locals. That means the middle class, not just assistance for low income. Please don't leave out the forgotten middle class like so many housing proposals do.

We need to stop building VHR's and build affordable housing for locals!!! And consider letting Home owners with big lots build "granny houses on their property!!!

We need to strike a balance between affordable housing for lower wage earners and the lucrative short-term vacation rental market. I would love to see a cap on the number of vacation rentals per street/block.

We own and have adult children living with us because they cannot afford their own place. We also have my wife's elderly mother who is disabled. There are no services for her and my wife is her caretaker. No higher paying wage locally for my profession so I commute long distance to Sacramento.

We purchased our house in 2011 - there is NO WAY we could get into the housing market now or be able to afford to purchase the same house again. With a child in daycare (which is another major issue for our community - high cost childcare relative to income) we had to do Airbnb to make ends meet. Even for professionals in managerial positions it is incredibly hard to make rent/purchase and I often encounter divorced household who have to maintain two properties of a certain size and that is virtually impossible. Already this year I have lost a high performing staff to a job in NV because they can buy a house down there.

We really love our neighborhood because it's quiet, peaceful, and surrounded by national forest. Let's keep it natural. Build affordable apartments in town near heavenly and the restaurants for seasonal employees.

WE REALLY NEED HELP WITH HOUSING HERE. THERES PLACES TO WORK BUT NOT TO LIVE. SPECIALLY THE DISABLED

We really need houses to rent available. owner are taking advantage of low income families, like our family

WE WERE ABLE TO GET INTO OUR FIXER UPPER OVER 25 YRS AGO. VERY DIFFICULT FOR MOST YOUNG PEOPLE TO AFFORD AT TODAYS COSTS WITH LOCAL PAY

We were forced to buy a house due to our rent increasing significantly for 1 very very small bedroom. Rent is so expensive, hard to find nice apartments, wages low. Definitely a problem. Either lower rent or increase wages. Employers can't find employees because they pay so low people can't afford to live hereðŸ~¡ Especially if you are single and want to live on your own. Impossible

We were lucky enough to move here in 2011 when rents were still affordable. We pay \$1075/month and that includes water and trash. Our landlord has never raised our rent but in the current market also doesn't bother to make any repairs or improvements. Our same unit now would rent for \$2000 or more and that's not something we could afford. We would love to purchase a home in the Stateline, Zephyr Cove area, but with home prices for a condo a the top of Kingsbury with 100 steps to get to the front door well over \$400k, there's simply no way to make that mortgage payment even if we did have down payment assistance.

WE WERE LUCKY TO GET THE ONLY AFFORDABLE SFH IN 1992 I THINK IT'S THE BIGGEST GAME CHANGER

We would like to continue to rent out our home for short weekend stays

We would like to grow our family but housing costs are preventing us from doing so.

WE WOULDN'T HAVE A PROBLEM IF VHR'S WERE NOT ALLOWED!

We're in a unique potion and have been able to afford our current home only because I am able to work a high-paying tech job remotely. Prior to purchasing our home, I was forced to move multiple times while living in S. Lake due to ballooning rent prices due to short term vacation rentals. Assistance is one part of the story, but making employers responsible for making sure their seasonal workers have adequate money for housing is a necessity. Housing is a human right.

We're incredibly fortunate enough to rent from our relatives. If we had to rent from a non-family member, I honestly don't think we could afford to live here. My husband and I are both well established in our community and have good full-time jobs. However, the cost of childcare and our student loans are making it difficult to come up with a large enough down payment to purchase an affordable, clean home for a young family. We're unsure if we could sustain a living here in the future.

WEST SHORE AND SOUTH SHORE ARE DIFF. AREAS/ONLY IN SAME COUNTY. DON'T EVEN USE THE SAME RESOURCES-DIFFERENTIATE THE TWO NEXT TIME PLZ.

We've always had second homes & vacation rentals it's not till airbnb did it get bad. I think with the passage of measure T homes will go back to a price that people can afford to live & buy here that work here. we've always known that to live in such a beautiful sensitive place meant giving up huge incomes. Most people here don't want to get rich but just want to be left alone to enjoy the area & their homes to make enough to live a modest life. I feel like this is the problem is that city people see Tahoe & want to bring their city values here. Tahoe shouldn't be a giant cash register for selfish moneymakers. It is a national environmental treasure that will be lost is balance isn't restored. A modest amount of vacation rentals, full time home owners & second homes has worked for decades. Airbnb sucks & needs to be stopped I think they are the invasion species of the land just as the shrimp are the invasive species of the lake! If we don't stop them both Tahoe will lose itself. It already is. People will look back & say wow we should have stopped this before & now it's too late. Just another corporate cookie cutter owned town. WE need to spend money educating visitors & vacation home owners That this isn't like just any other place. It is our duty to shepard this place & preserve it's natural integrity for future generations! Don't throw cigarrette butts/trash out car windows. Don't litter. Don't use plastic water bottles. Don't trample vegetation when hiking & walking..pack it in pack it out.. ETC!

WHEN HOUSING MGT. IS CORRUPT LIVES ARE SHORTENED, WE HAVE NO OPTIONS! NEW MGR. 2019 AND OLD MGR LIVES HERE!OLD PEOPLE NEED OPTIONS!

When I was young, I was able to afford a 1 or 2 bedroom apartment to live in by myself. Now, my adult children could never afford to do the same. Decent housing is out of reach for young singles or young families. My children struggle to pay for food, once housing costs are paid- with 2 working adults living in the home. It is a very scary time for people trying to make it in Tahoe unless they have a high paying job or family support.

When looking to move, we ended up moving from Stateline to Minden, NV because we could not find a home suitable for us in the basin that was within our budget. Both of us started commuting to the basin daily, now only one of us makes the commute over the mountain for work (the other found a job in the valley to avoid the commute).

When this survey was sent out, it sounded like it was for employers so I didn't fill it in the first time thinking "well, I'm not an employer." Just take that word out and you'll get more results.

While I do think my biggest hope would be an immediate and drastic reduction in rent prices, I also think that some future stability might be brought with a rent control system in our city.

While I make super decent wages, credit isn't great right now, and do not have a down payment for a home. I'm scared to even turn this in as it might jinx my current situation. My rent is super cheap and my landlord is awesome.

While I've been very fortunate to purchase my home 6 years ago and have a steady year-round income there's so many in our community who need assistance with quality and affordable housing. Especially within close proximity to employers so that we can work to have fewer cars on the road and a more cohesive transit system. It is one of the big issues in our community but also believe that higher paying jobs are necessary and would help to offset those who can't afford rent/mortgage. Also, utility costs across the board are all going up significantly - almost double since I purchased my home. This has a huge impact and there's nothing that can be done from voicing concerns with the companies (STPUD, Lukins, etc.) at various public meetings.

While it would be nice for everyone, regardless of their preferred city or town to live in, housing prices are high everywhere. It is not uncommon for people to work more than 1 hour+ away from their home in the Bay Area and beyond. Measure T and the "locals" have made it clear that most tourists are not welcomed in SLT. But without tourism I do not see how one of the most beautiful places in the US could survive. We all would like to work close to home. A change in tourists putting money into the economy would be a refreshing and welcome statement to hear.

Why does the survey go to boulder-hello! Hire local!

WHY NOT ASK IF I WOULD RENT OUT A ROOM IN MY HOME?

WISH THERE WAS PUBLIC TRANSPORT TO/FROM MEYERS AREA

WORK ON IMPROVING BUILDING CODES AND COST OF PERMITING SO NEW SMALLER PROPERTIES CAN BE BUILT

WORKING PEOPLE REALLY NEED SOME PLACE TO LIVE

WOULD LOVE IT IF THERE WER AFFORDABLE RENTALS(HOMES) WERE AVIAL! I ALSO WORK FOR A VACA RENTAL CO. AS A HOUSEKEEPER. SO NEED VACA RENTALS TO CONTINUE IN RESIDENTAL NEIGHBORHOODS. DOUBLE EDGE SWORD. NEED A SOLUTION!

Would love to be able to see home prices lower and or be able to rent.

Would love to see more modern buildings and for the town to be cleaned up. The town looks so rundown with old, random cabins that are not being taken care of (probably because people can't afford to renovate them).

would love to see more permanent residence versus vacation rentals

WOULD LOVE TO SEE THIS CITY GO BACK TO WHAT IT USED TO BE 10 YRS AGO

Wouldn't be a problem if tourism was reduced to a realistic level.

YARDS NOW LOOK AWEFUL DUE TO METERED WATER. RENTERS NOW PAY WATER COSTS

Yeah absolutely, rental market has been horrible for the last 3-5 years, people are out of their damn minds charging what they do, which is causing serious strain on people who cannot afford to purchase a home. Also, the salaries offered in this town are not nearly keeping up with cost of living. Realistically, I know it is a personal choice to live here, but for Christ sake, some of the employers have got to step up their salaries/wages so people can cut down on stress

Yeah sidewalks would be nice

YES, I DO. WE HAVE TRPA THAT HELPS IN THE PRESERVATION OF THE LAKE. THANK YOU

Yes, if you keep amping up the price for places to live, then the folks that work at Starbucks, Raleys etc..will have no where to live, and those businesses will ultimately suffer and go away.... Time to remember the people that actually make the services function in thsi town.. No one is going to drive up from Carson Valley to schlep coffee to ungrateful tourists..

Yes, residents are fed up who live near Pioneer Trail due to increased noise from increased traffic year over year. No traffic limitations have occurred, problem is only getting worse.

Yes, there is none thats affordable or safe ive been searching for the last three years and cannot find anything within a reasonable price range. But theres hundreds of vacation home rentals. You go on any property management webpage and you can find a crap ton of VHRs but no long term rentals that are up to parr or even affordable.

yes, they need to make an incentive for all the homes that are barely used- or are vacation rentals- to rent to full time residents. Also build some really affordable housing for full time residents trying to make a living here.

You people are relocating away from Tahoe due to high cost of rentals. A one bedroom apartment is \$700 in Carson City. In Tahoe a rental is close to \$2,000.We need affordable housing for young people, not just students.

Young hardworking professionals who make decent money but are slowly getting priced out, cannot afford increasing rates on seasonal work and cannot save due to rising rental costs and utility costs and lack of housing due to vacation rentals. Do not qualify for low-income housing, do not want low income housing, can afford median rent prices, middle class caucasians who cannot afford to save or find solid year round employment to sustain financial future.

Your questions are not that good people don't know what deed-restricted is -no questions about vacation rentals

Your survey is extremely flawed to slow great need! Biased

YOUR WORK FOR US-NOT THE TOURISTS! WE VOTE!

Appendix – Employer Survey Results

SOUTH SHORE AREA 2019 EMPLOYER SURVEY

1. Type of business: N=97

- 8% Bar/restaurant
- 3% Casinos/gaming
- 8% Recreation/ entertainment/ arts
- 1% Retail sales (grocery, sporting goods, etc.)
- 10% Lodging/hotel/accommodation
- 4% Construction/trades (plumbing, electrical, etc)
- 4% Health care and social assistance
- 1% Education, including school district, community college, etc.
- 13% Government, public service
- 15% Non-profit
- 4% Finance/banking/insurance
- 6% Real estate/property management
- 3% Personal/commercial services (massage, hair care, car repair, etc.) 7
- 7% Professional/technical services (legal, scientific, technical, etc.)
- 4% Transportation, utilities
- 6% Other
- Approximately how many employees does your business employ in the South Tahoe area? N=93

NUMBER OF EMPLOYEES (include yourself)	Peak summer season (2019)	Peak winter season (2018/19)	Spring/Fall shoulder season
Full time (30+ hours/week)	7,301 total	7,320	6,740
Part time (30 hours or less per week)	2,593	2,225	1,338
TOTAL employees	9,782	9,483	8,005

How many persons do you currently employ (part- and full-time combined) in or near each of the following locations? N=93 % of employees

Location of employment	(current)
Multiple locations (employees working in more	
than one location)	14%
Stateline	36%
Zephyr Cove	5%
Other Douglas County	1%
City of South Lake Tahoe	38%
Meyers area	1%
Tahoma area	0.4%
Other El Dorado County	4%
Other	4%

4. Do you employ seasonal employees? N=97

45% YES

55% NO

Approximately how many of your seasonal employees work for you in both the summer and winter seasons? #_est. 20-30%

Definition of Seasonal Employee: short term employee working for your business approximately 6 months or less of the year.

- 5. Within three years, do you plan to: N=97
 - 43% Increase your number of employees
 - 0% Reduce your number of employees
 - 47% Stay about the same
 - 10% Don't know
- 6. How many positions with your business are/were unfilled:

N=84	LAST WINTER (2018/19)	CURRENTLY
# Year-round positions	530	569
# Seasonal positions	63	91

Skip if no unfilled positions, Can you briefly state why they are unfilled (e.g., lack of applicants, not currently looking to fill them, just became available, etc.)?

- 8. About how many of your employees do you estimate will be retiring over the next five (5) years? N=86 __706 total____
- Did anyone refuse a job offer or did anyone leave your employment in the past 12 months because they: (mark all that apply): N=83
 - 49% Could not find/lacked suitable housing
 - 19% Lacked transportation
 - 10% Lacked day care
 - 13% Long commute/tired of commuting
 - 41% Found the cost of living in the area to be too high
 - 36% Found a different job in the South Tahoe area.
 - 39% Found a different job outside of the South Tahoe area.
 - 4% NONE OF THE ABOVE / UNCERTAIN

Any additional input on the above and/or other issues that have made it difficult for you to hire and retain employees that you want to share?

- How has your ability to recruit and retain qualified employees changed over the past three years? N=83
 - 7% Improved/gotten easier
 - 30% Stayed about the same
 - 49% Declined/gotten harder
 - 13% Don't know/not applicable
- 11. Do you feel that the availability of suitable housing that the workforce can afford in the South Tahoe area is: N=81
 - 0% Not a problem
 - 0% One of the area's lesser problems
 - 11% A moderate problem
 - 63% One of the more serious problems
 - 26% The most critical problem in the area

12. In your experience, to what extent are the following types of housing for area employees lacking (in short supply) in the South Tahoe area? (Use a scale from 1=no need to 5=high need) N=80

	NO NEED)/				
	SUFFICIE	NT	MODER	ATE	HIGH	Unsure/
	SUPPLY		NEED		NEED	no opinion
Rentals for <u>seasonal</u> employees	8%	22	3	10	43	15%
Rentals for year-round employees	0%	17	1	4	73	5%
Entry-level for-sale housing						
for year-round employees	5%	18	1	10	63	4%
Move-up for-sale housing						
for year-round employees	11%	18	4	25	30	12%

13. To what extent do your employees have difficulty locating housing in the area? (Use a scale from 1=no problem to 5=major difficulty) N=60 to 72

	NO		MAJOR	Not
	PROBLEM	MODERATE	DIFFICULTY A	pplicable
GENERAL SERVICE AT	ND LABOR			
Seasonal workers		3.6 avg		
Office support staff		3.4		
Retail/lodge service cler	ks	3.5		
Casino floor workers		3.8		
Other service (wait staff	, dishwashe	rs, laundry,		
housekeeping, etc.)		3.9		
General maintenance/la	bor (janitori	al,		
landscaping, etc)		4.3		
Construction/repair/				
skilled trades		3.8		
PROFESSIONAL STAF	F/POSITIO	NS		
Entry level professionals	3	4.0 avg		
Mid-management		3.2		
Upper management		3.1		
Other	. \	varies 3.0 to	5.0	
Any more thoughts on th	ne housing r	needs of you	r employees	;?

14. To the best of your knowledge, where do your current employees live? Please enter the approximate number of employees that reside in each location. N=80

Location	% of employees
South Lake Tahoe	54%
Meyers area	4%
Tahoma, Other South Shore area of El Dorado County	1%
Other El Dorado County	9%
Stateline, Zephyr Cove, East Shore area of Douglas County	10%
Other Douglas County	6%
North Shore and Truckee	6%
Reno/Sparks area	3%
Carson City area	6%
Other	1%

15. Would any of your employees that live outside of the South Tahoe area prefer to live in or nearer the area if suitable housing they could afford was available? N=69

32% Yes – approximate % of in-commuters: ___33% avg

13% No 55% Don't know/unsure

16. Do you now provide, or would you consider providing, the following types of housing assistance for your employees? (MARK ALL THAT APPLY) N=62

Type of assistance	Provide now	Would consider	Unsure/ need more Info
Employer-purchased units rented to employees	10%	16	74%
Employer-leased units rented to employees	7%	16	77%
Down payment/mortgage assistance	2%	26	72%
Assistance with housing search	19%	53	27%
Temporary/relocation housing	12%	23	65%
Rent assistance (help with first/last/deposit)	2%	35	64%
Monthly housing stipend/hiring bonus	2%	23	75%
Provide land on which units can be constructed	0%	13	88%
Partner with private or non-profit developers to build housing	0%	20	80%
Convert existing hotels into housing	2%	29	69%

17.	Would any of the following increase your willingness or ability
	to provide housing assistance? (MARK ALL THAT APPLY)
	N=56

30% Technical assistance (e.g. how to provide rent assistance,
develop a master lease, produce units, etc.)

32% Low cost loans

38% Matching grants

66% Opportunities to participate with other employers

59% Partner with the city, county, or other public/non-profit agency

50% Property management services to help manage units or find opportunities

- 1-1		
11% Other		

18.	Does your business provide your employees with any of the
	following work commute options? (CHECK ALL THAT APPLY)
	N 70

4% Bus/shuttle service (operated by your business)

5% Bus passes/coupons

4% Car pooling/van pooling

8% On-site company vehicle for employee errands

8% Travel stipend (i.e., employer covers employee commuting costs; travel time compensation, etc.)

24% Telecommuting

9% Other:

64% NONE OF THE ABOVE

19. In case we have any follow-up questions to clarify some of your survey responses, can you provide the following information: Please remember survey responses are and will be kept CONFIDENTIAL.

Name of business _	
Contact person Phone/email	(in case we have questions)

Do you have any additional comments about housing issues?

Thank you for your participation.

Can you briefly state why jobs are unfilled (e.g., lack of applicants, not currently looking to fill them, just became available, etc.)?

Could not find applicant with the proper credentials.

Currently recruiting applicants. Lack of housing results in occasional (1 or 2 a month) declination of employment offers.

Difficult to find commercially licensed drivers and diesel mechanics

Highly specialized field that is being outsourced by contracting companies paying higher wages and benefits

Housing seems to be a big obstacle and an overall lack of qualified applicants.

Lack of applicants

Lack of applicants - hard for folks to find affordable housing and work for slightly above minimum wage \$14-20/hour

lack of applicants and just became available

Lack of applicants relative to cost of living in area (including housing and pay).

lack of applicants to replace employees who left

Lack of applicants, drug testing requirement for safety-sensitive positions, housing

Lack of applicants, housing, drug testing requirements under the DOT

lack of qualified applicants

Lack of qualified applicants

Lack of qualified applicants Failure to pass post offer screening

lack of qualified applicants who accept position

Lack of qualified applicants.

Lack of qualified applicants. Qualified applicants that we do have don't have housing.

Lack of qualified applicants. Salary and wage competitive environment, unaffordable housing situation. Affordable housing challenges coupled with cost of living and Ca. min wage challenges.

Lack of qualified applicants. All good candidates live off the mountain due to the difference in home rent prices.

Lack of skilled workers

less professionals in this field

NA

new positions starting in March/April. Searching for qualified candidates, filled positions in Spring

No new positions needed

not currently looking to fill them

Not enough applicants

Not looking for employees

Not looking seriously to fill them. Recruiting online does not provide good options. I fill these positions if the right candidate appears.

One just became available and the other not looking to fill immediately.

Our Housekeeping position is a perpetual opening and we are currently short about 10 full time regular housekeepers. Several cook positions are also hard to fill. There just aren't enough applicants apply that live in Tahoe.

Previous executive director quit and board did strategic planning to reduce staff size and expenses during the winter months.

the applicants are younger and want to work in a field with dogs. Once they are there, they seem to look for other positions such as the hospitality industry where tips are higher. My turn over rate is high especially with milins

The number is unknown right not, but the biggest challenge with recruiting for SLT is cost of living, available housing, and pool of qualified candidates.

They are left unfilled because there is a lack of applicants in the area.

Three employees recently moved on to other opportunities. Our seasonal employee broke his leg. We have a somewhat high turnover because we are a nonprofit and sometimes unable to compete with higher paying jobs. Also, when people move to Lake Tahoe, they are expecting to be able to handle the extreme weather and after a year or two, they move "back home."

Unqualified applicants or applicants that are inconsistent/not dedicated/lack work ethic.

We currently have 2-fulltime seasonal employees. With that said we had difficult time filling the positions. Also, I have had candidates scheduled for interviews, then after they look for housing in the Basin, they cancel. We have lost several potential employees to this issue.

We were are 99% staff, but have regular turnover as normal course of business which creates natural employee churn.

Any additional input on the above and/or other issues that have made it difficult for you to hire and retain employees that you want to share?

Couldn't make two schedules work togther. Had to have two jobs due to cost of living

School

Weather in the area

Any more thoughts on the housing needs of your employees?

assistance with deposits to get into a rental many must share rentals and the turn over is great.

Housing is a great challenge in our area. Rent prices have dramatically increased along with the cost of living; however, pay rates from our employers have not increased at the same rate. Most individuals I work with with or serve have to work multiple jobs to make ends meet and be able to survive from week to week.

I believe it is hard for most employees based on pay and quantity of affordable housing in the area.

I can't find housing for myself! I pay \$2000 a month for a 3 bedroom for just myself and my husband. We would prefer a 1-2 bedroom but can find one for less than \$1700! We both have degrees and live below the poverty line. Employers can't pay enough for people to survive here and rent continues to go up. If you have to send out this survey, you haven't tried to get a rental house in Tahoe in the last 3 years.

If you pay enough, they can find appropriate housing. Our base pay is only \$15 but those employees have working spouses or roomates. Price has escalated but are base employees are earning more each year too.

It would be great to have more low income housing, however long term residents of Lake Tahoe committed to the community needs affordable options to rent and purchase single-family homes that are not dilapidated and safety risks. The high number of vacant second homes and vacation rentals decrease options for locals to rent and what is available is not affordable. People in their thirties should not have to live with roommates to afford a two or three bedroom home in Lake Tahoe.

Limited housing supply & limited year round jobs results in part-time employees needing to work 4-6 jobs a year just to make ends meet

Most live of the hill

Seasonal employees are living in subpar conditions and people take advantage of them. Upper management can't live in the area especially if they have families. It's too expensive.

Seasonal workers have a great need and are most likely taken advantage of by innkeepers. Those wanting to live here full time at almost all positions struggle with finding affordable housing and will look to the valley areas for housing. Valley housing is quickly becoming a challenge as well.

Skilled professionals from out of the area are discouraged to accept positions due to inability to find appropriate housing at an affordable price.

Some of our employee have had to write letters to property owners asking them to lower the rent and also to rent to them because they are locals with good jobs.

Summer seasonal housing for students.

There is a misconception that because there are many businesses in the area offering the service mine provides that it is a sustainable job/business. It seems there is a general lack of research done by those interested in living here in regard to seeking out sustainable jobs, housing, opening businesses, etc.

Too many rental units are in poor condition and poorly managed

Vacation rentals do not belong in residential zones!

We are fortunate to house our seasonal employees on-site but we are dealing with our own housing crisis where more and more staff/management are opting and wanting to live on-site due to the un-affordable housing in town and lack of suitable housing options

We often hear complaints that employees are given notice that their rental is being turned into a VHR and state they will likely have to move out of area as they struggle to find comparable housing. Luckily, most had success in last minute and could stay, but it was a trying, stressful time for them.

Would any of the following increase your willingness or ability to provide housing assistance: Other

All items that would be an "Ownership" discussion

already provide assistance

funding

I would need a guarentee as my turnover is age related more then housing.

n/a, both employees own homes here - trying to imagine what I'd do if needed

Does your business provide your employees with any of the following work commute options? Other

\$150/mo personal vehicle allowance

bike commute pass; equal to bus pass and can be used for repairs

e-scooter access

I offer rides to employees when needed

Incentives to carpool, bus or walk to work

none apply

The State of California offers employees that bike to work 50% or more a month a \$20.00 "bonus".

Do you have any additional comments about housing issues?

As a person who moved here to start a business within the past 5 years, I really struggled finding a place to live to start. Luckily I have a good landlord for a house we rent, but I worry that if they no longer wanted us there, we would move off the hill due to lack of options, either too expensive rent or completely run down.

As stated briefly in prior comments, affordable housing is now a critical concern in Stateline and surrounding areas. It has become increasingly difficult for potential employees to accept positions based on the lack of affordable housing and the overall cost of living in the area. More and more leave our area to find more affordable housing and cost of living. The community along with TRPA must come together and solve the problem in order for this community to survive and thrive long term.

Definitely impacts our ability to attract qualified candidates and availability and cost are a struggle for existing staff.

Glad the city is trying to make adjustments to accommodate the needs of local workers.

Good luck!! Let me know if I can help!

Housing is a complicated situation, especially for the tourism industry that is currently seasonal. Short term summer and winter needs for housing are paramount for our industry until we can secure year-round stable occupancy levels. In other segments (hospital, schools, etc) where year-round employment is present, I'm certain the housing challenge is more acute.

I greatly appreciate the housing survey. With that in mind, I believe housing support should be offered outside of our employers. At times, I'm concerned about a conflict of interest between employees and employers as it relates to housing and strongly believe in boundaries and separation of the two. Personally, I wouldn't want my employer to oversee my housing and be dependent on them for housing.

I hope the passage of Measure T helps convert vacation rentals back into long term rentals. That IS a major cause of the issue with housing.

I realize help and money has to come from somewhere, but employer provided housing and loans for housing can be tricky. We do rent to an employee and have to a few more in the past, but it gets awkward if the tenancy or employment isn't working out. We've decided moving forward to keep our employees and our tenants separate. Our small business doesn't have the means to loan significant amounts of money to potential employees either. And if they're let go before loan is repaid, that becomes a problem too. I like the idea of big developers having to allocate a certain percentage of money/buildings to low income housing in order to advance their profitable agendas, but asking small mom and pop businesses to contribute seems unfeasible.

I think there needs to be more cheaper housing such as condos, townhouses and apartments. I do like the idea of converting old hotels to residential housing. And more mixed developments should be allowed so there are stores walking distance from houses.

I understand we are in Incline. I'm a resident of South Lake Tahoe. Housing is in crisis everywhere for our working class. Thank you for your efforts

I would consider investing in a rental unit with guarentees. However, I do not believe this is the major issue in my business.

I would like to see the city incentivize 2nd homeowners to open up their housing, at least on seasonal level, for residents.

In past years I have been able to take on a part time assistant during busy times. This is no longer possible due mainly to people needing more hours than I can provide because of the high cost of living up here. They already have 2 or 3 jobs. I am self employed and my husband has a full time job with El Dorado county and we can barely afford to live here anymore. I would love to be able to build a MIL unit to rent out seasonally or long term, but that is an impossible dream due to high construction costs and permit fees.

It's a huge issue that finally needs addressed on the public and private sides.

My numbers reflect employees and not independent contractors

Please help our dedicated and hard working locals find solutions to affordable long-term single-family homes to rent and buy. Thank you, [name removed]

Since we are such a small business, I feel like this survey was geared toward businesses with a larger employee base so I am hoping my answers don't skew the survey. This will all be great information to gather and I look forward to seeing the results.

The housing problem would be partially solved if more homes were available to locals. Too many homes sit vacant most of the year or are rented as vacation homes. Tell TRPA to stop giving out allocations for homes that will sit vacant. It is a waste of land and harms our communities.

The Stateline, Zephyr Cove area has more than just a housing issue, there are also issues with the commercial rental rates increasing to higher and less affordable rates for small businesses.

Vacation rentals have negatively impacted the character of our region. There is no space left for the community that existed when all available space is treated as a commodity. Neighborhoods are for neighbors and not for lodging facilities and commercial businesses. Bring back our neighbors and.. Voila! There's the workforce again. Ban all vacation rentals. (exception: only allow monthlong vacation rental contracts to appease the rich and powerful)

We are brand new in SLT, with only one employee and no current housing challenges. We have significant housing challenges in Truckee/North Shore but don't have enough experience in SLT to answer many of these questions yet.

We bring 100 students to South Lake who we house on our property and who work in the area. We also bring 45 staff and interns that we seek short term rentals. We are having more and more trouble finding short term housing for the staff.